

SECURITY



The changing Face and Focus



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BACKGROUND

✘ Dick Vann

- + Sr. Advisor/Partner at PostMark
- + 21 years in corporate IT – P&G and RJ Reynolds

✘ PostMark

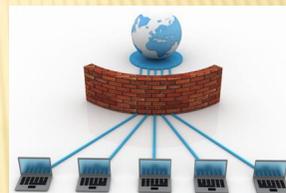
- + Mail Service Provider (MSP) in Winston Salem, NC
- + Started in 1992
- + Specializing in complex, data intensive mailing and printing

LATEST THREAT CATEGORIES

- × External
- × Internal – “Invited in”
- × Internal – Employees
- × Facilities/Physical
- × Operations (Outgoing and Incoming)
- × Disasters

EXTERNAL

- × This is the oldest concern
- × Someone outside gets in a port
- × Primary protection is a firewall
- × Clients seem to like to have firewall managed by an independent company
- × Available as hardware with price ranges from \$150 and up (significantly)
- × May require subscription for updates



POSTMARK'S DECISIONS

- ✘ Split Wireless to a separate wire/IP address
- ✘ No outward facing servers (in the cloud if we need one)
- ✘ Email provided by Google (has worked very well – don't understand why email in-house)

INTERNAL – “INVITED IN” BY ACCIDENT

- ✘ Want a cool wallpaper for your desktop? **Click here!!**
- ✘ We are the IRS - read this to see why we need to talk to you. `xxxx.pdf`
- ✘ Did you try using the USB drive you found in the parking lot? 
- ✘ Vendor software – how secure is their software?
- ✘ Spear-phishing – caught the Israeli power grid

INTERNAL - "INVITED IN"

- ✘ Once in – able to open door for additional software and able to id/use other vulnerabilities
- ✘ Education of employees and monitoring of employee activities is key to protection

INTERNAL - EMPLOYEES

- ✘ Not all employees are happy
- ✘ Not all employees are careful
- ✘ Not all employees care
- ✘ All you need is for one to release information
(Can you say Edward Snowden or Bradass87)
- ✘ New trend is to limit what employees can do and to monitor what they actually do!!
- ✘ Called Data Loss Prevention (DLP) software



FACILITY/PHYSICAL

- ✘ What does it take to get in?
- ✘ Who can get in?
- ✘ What can they see once in?
- ✘ Do you know who was in?
- ✘ What do you do with your old copiers (FBI once put a camera in a Russian Embassy copier)
- ✘ Talking both illegal entry and legal entry
- ✘ **What are your policies and procedures?**



OPERATIONS

- ✘ What QA procedures are in place to verify right list is used?
- ✘ Can you put two items with personal health information (PHI) or financial information in one envelope? (can you say HIPAA violation?)
- ✘ Is there an audit trail for the mailing? – a listing that actually shows what was inserted, not just a list of what should have been inserted

OPERATIONS

- ✘ How do you get/return mailing lists? FTP, email, encrypted, password, ...
- ✘ Do you backup everything? – Some clients require no backup

POSTMARK'S DECISIONS

- ✘ Isolated Network
- ✘ Encrypted removable hard drives
- ✘ Encrypted USB Drives
- ✘ No email or web surfing on Isolated Network
- ✘ Data file reports to provide QA checking
- ✘ Selective backup



DISASTERS

- ✘ Fire
 - ✘ Tornados
 - ✘ Hurricanes
 - ✘ Ice storms
 - ✘ Mud slides
- ✘ Your clients want to know if their work will be done anyway!!!

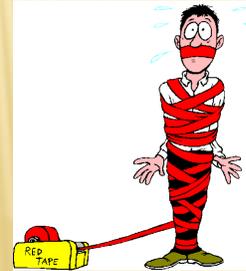


DISASTER RECOVERY QUESTIONS

- ✘ What options have you formalized and **TESTED**?
- ✘ How easy is it to transfer the operational files and data if your plant can't operate?
- ✘ How fast do you clients expect to be operational?
- ✘ What happens when your strategic partner asks for 50% of your capacity tomorrow?

POLICIES

- ✘ Policies must be in place to cover everything
- ✘ Training sessions must be held regularly and an attestation must be prepared
- ✘ Later audit may review implementation
- ✘ Non-disclosure agreements
- ✘ Monthly background checks
- ✘ Service personnel



PENETRATION TESTING

- ✘ External – pretty simple
- ✘ Internal
 - + OS Versions and Settings
 - + Application Versions and Settings
 - + User IDs and passwords
 - + Equipment settings
- ✘ Initial test may run into hundreds of pages
- ✘ Fixes may range from very easy to virtually impossible – may make system inoperable



DATA LOSS PREVENTION (DLP)

- ✘ Sometimes referred to as EndPoint software
- ✘ Typically a central manager and software on all other computers
- ✘ May include a data sniffer
- ✘ Typically places software before printer drivers
- ✘ Cost is in the management of the rules and policies
- ✘ Monitors and restricts ability to print, send data, view data, save data, ...



DATA LOSS PREVENTION (DLP)

- ✘ Biggest issue – probably requires top management involvement
- ✘ Decisions impact the entire operation
- ✘ Do you really want to turn that over to an IT person who doesn't understand the operation of the company?

GROUP POLICIES - SERVER

- ✘ Idea is to limit the ability of groups to use network/computers
- ✘ Password restrictions
- ✘ Password renewal requirements
- ✘ Lock out on multiple failed attempts
- ✘ Limit ability to print, burn CDs/DVDs, write to USB drives

PRINTERS (PERSONAL)

- ✘ Now viewed as major source of data leakage
- ✘ Limit what can be printed and who can print
- ✘ Limit when items can be printed
- ✘ Require employees be at printer to take material
- ✘ May require documents be printed face down

- ✘ PostMark thinks an industry solution for digital presses are direct print folders and encrypted USB drives

“ROGUE” DEVICES – REALLY???

- ✘ USB drives
 - ✘ Tablets
 - ✘ Smart phones
 - ✘ WIFI (PostMark put on separate IP)
 - ✘ BYOD – Bring your own devices
 - ✘ Laptops must have encrypted drives
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- ✘ Do you have policies in place to limit “rogue” devices?

SPECIAL SECURITY CASE - HIPAA

- ✘ Health Information Portability and Accounting Act – Passed 1996
- ✘ Trick Question – Are you HIPAA Compliant?
- ✘ Answer – there is no such thing as HIPAA Compliant – it’s an ongoing process

HIPAA

- ✘ As a business associate you may be asked to sign an agreement
- ✘ As a business associate you may be fully liable for any problems
- ✘ Expect audits and fines (big ones)

KEY ELEMENTS

- ✘ Risk/Threat Assessment
- ✘ Remediation Plan (Policies, Procedures, Infrastructure, Training)
- ✘ Audit/Test plan
- ✘ Repeat at least annually
- ✘ Document each step with formal sign offs
- ✘ Keep staff trained (with attestations)

AUDITORS



- ✘ Only understand large company
- ✘ Only understand office environment
- ✘ Have to deal with very real problems
- ✘ Generally don't have responsibility to produce anything beyond a report
- ✘ Horrified to find out PostMark shares personally identifiable information (PII) with a third party

USPS – name & address on envelope

CERTIFICATIONS

- ✘ Lots of types (SSAE 16, ISO 27001, PCI DSS, COBIT, DOD, HiTrust, CyberTrust, URAC, NAIC, AUP, SOC2 Type II...) and they change
- ✘ Can be complex and expensive (but less so than a data breach)
- ✘ May be required by a client and they probably have their favorite

POSTMARK APPROACH

- ✘ Leave current network (Operational Network) pretty much as is (think risk is very small)
- ✘ Sensitive data on Isolated Network with DLP
- ✘ Email and client communication from Operational Network hosted by Google
- ✘ Digital presses on Operational Network – secure print via encrypted USB and direct to print folder
- ✘ No outward facing servers (outsource sites)

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STAY TUNED - NEW REQUIREMENTS COMING

- ✘ 20 years ago IRS routinely printed Social Security numbers on tax form mailing labels
- ✘ 10 years ago data security was to have off site backup
- ✘ New threats are coming up every day
- ✘ The threats are **real, with dramatic consequences**



Thank you!!

Questions??????