



UNITED STATES
POSTAL SERVICE

Fall Mailing Season

USPS – Mailing Industry Call

September 15, 2016

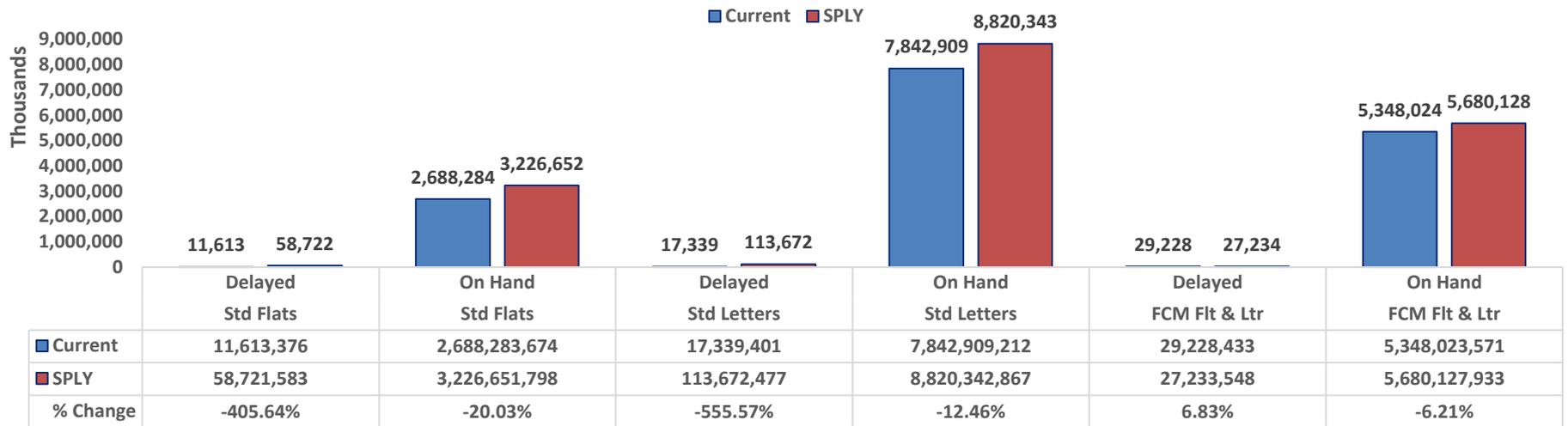
To listen to and view the live presentation: [Click here](#)

Welcome

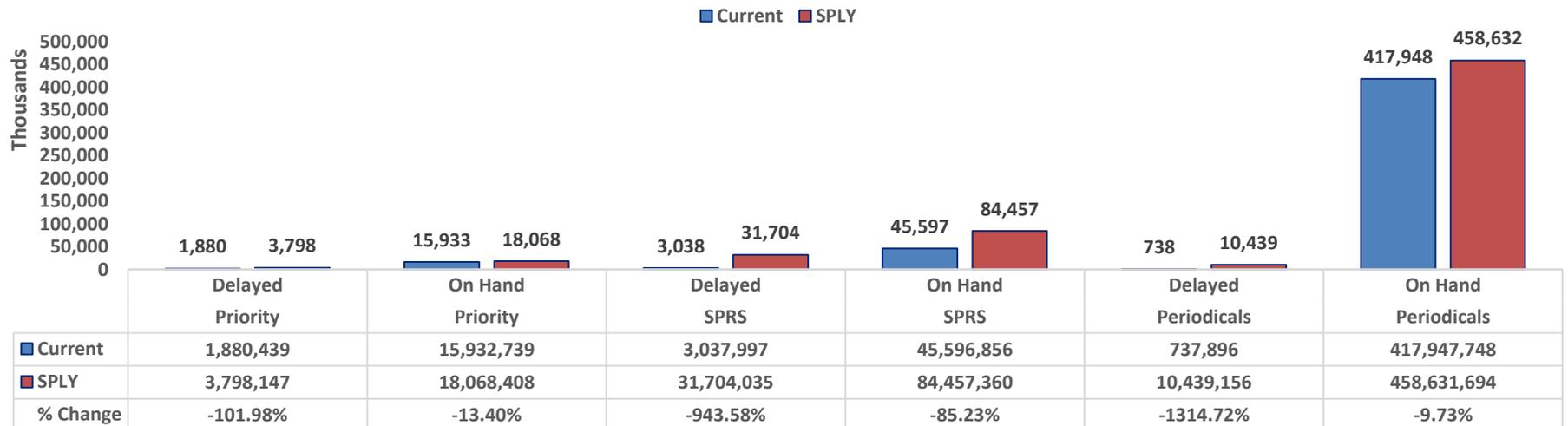
- Welcome
- Mail Conditions vs. SPLY
- WIP Cycle Time vs. SPLY
- Service Performance
- Election / Political Mail Update
- Technology Advancements
- MTE Update
- Visualization (IV) Slides
- Peak Update – Surface / Air
- Summary

Mail Conditions vs SPLY

Previous 8 Weeks vs. SPLY: Std Flats, Std Letters, and FC Letters and Flats

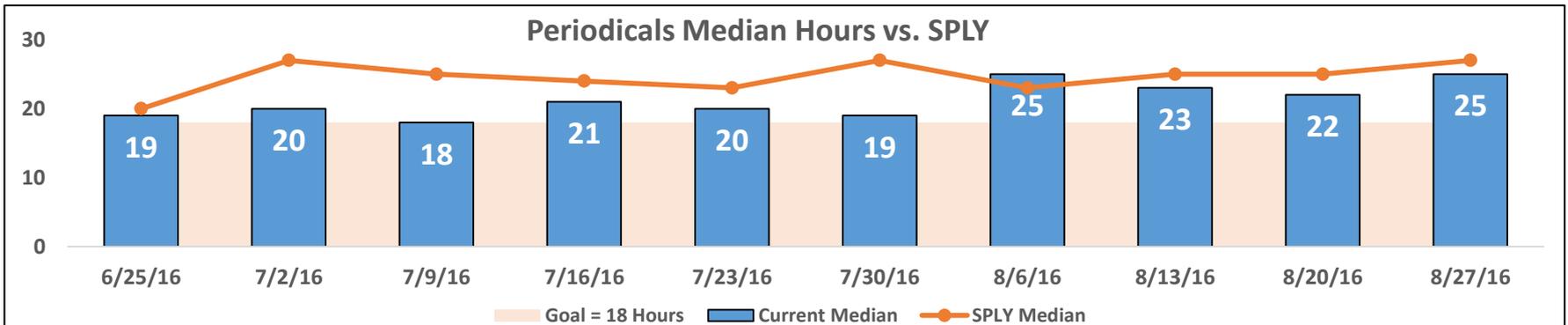
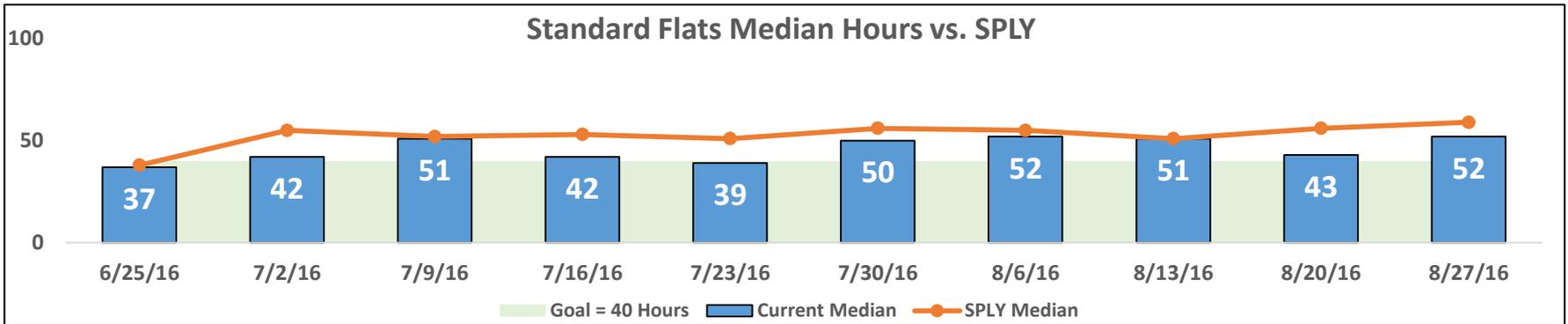
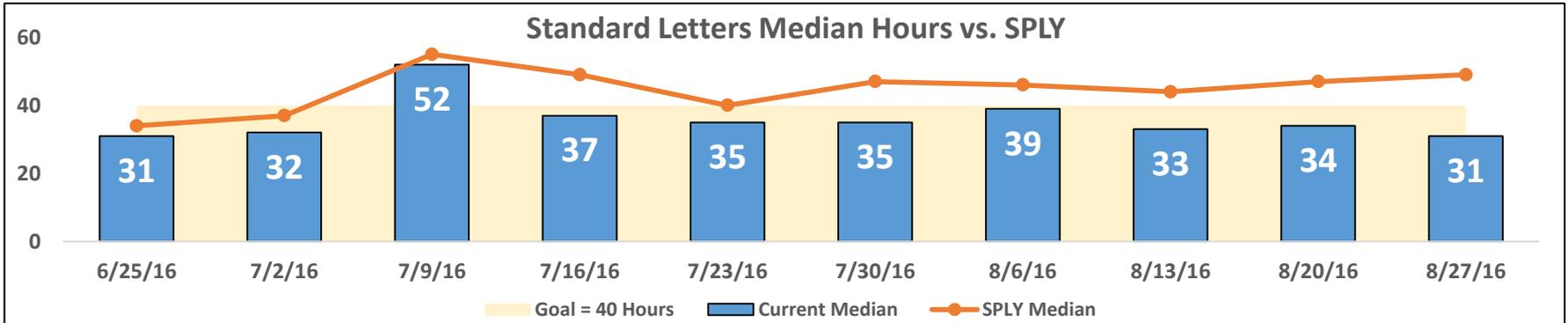


Previous 8 Weeks vs. SPLY: Priority, SPRS, and Periodicals



WIP Cycle Time vs SPLY

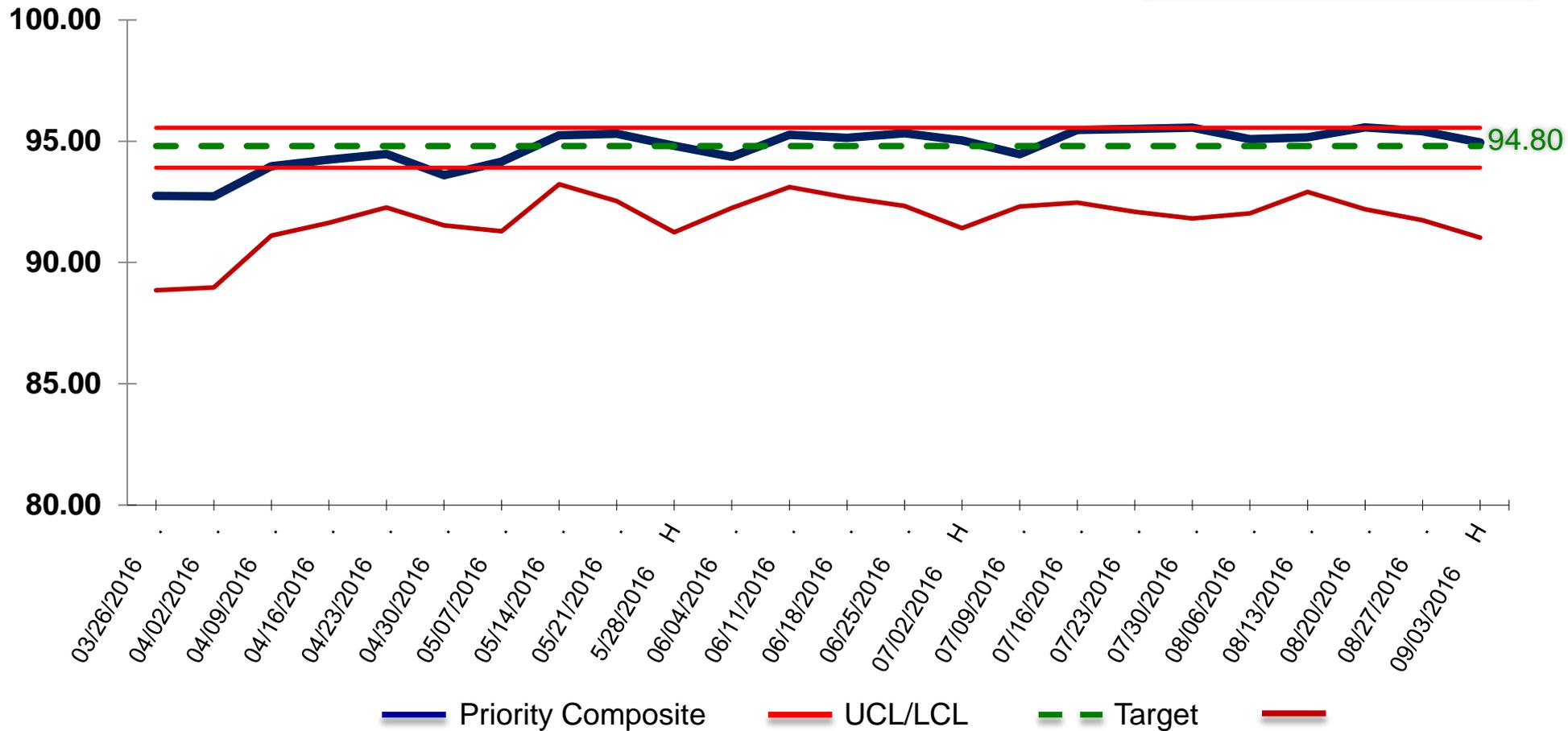
10 Week Median WIP Trends vs. SPLY



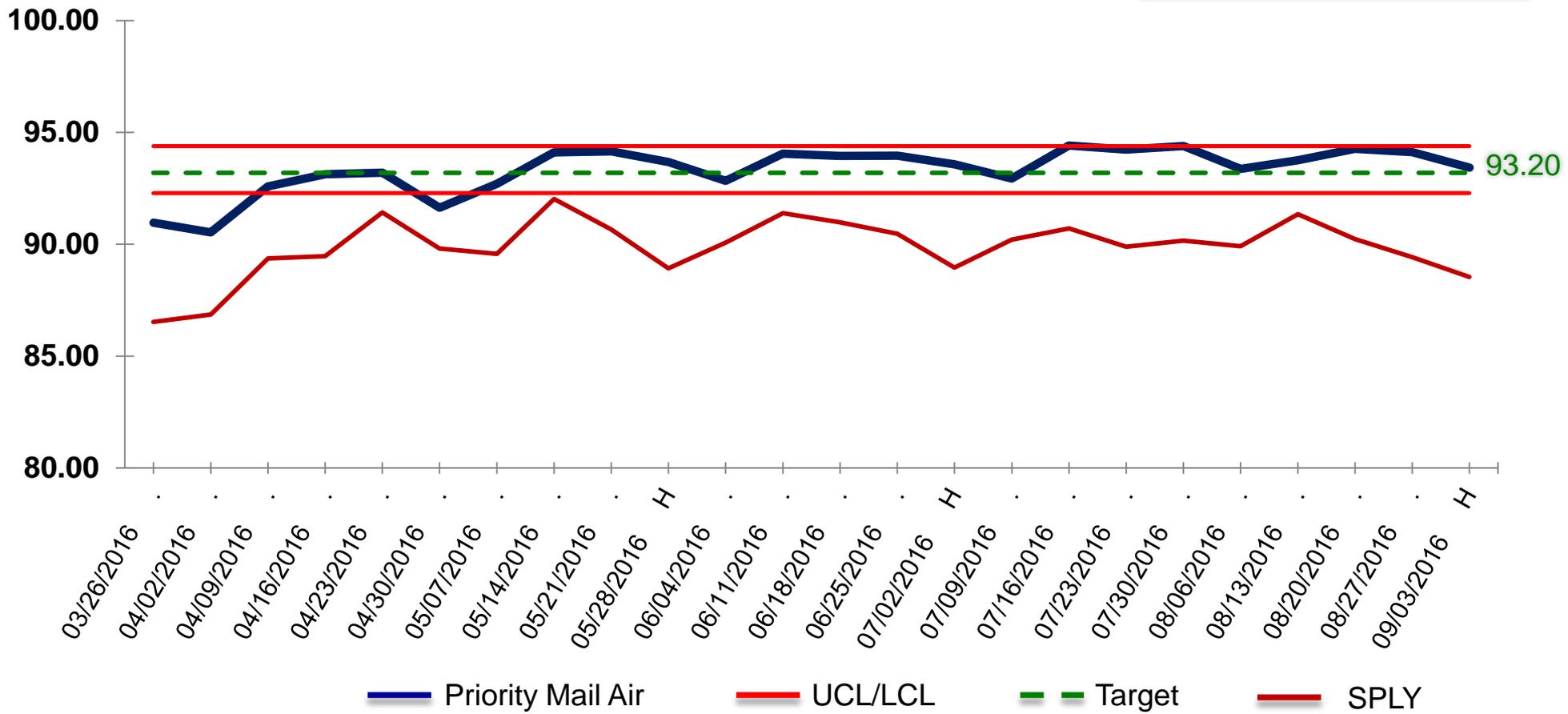
Service Performance

YTD	Q4TD
92.50	95.21
+2.98	+3.30

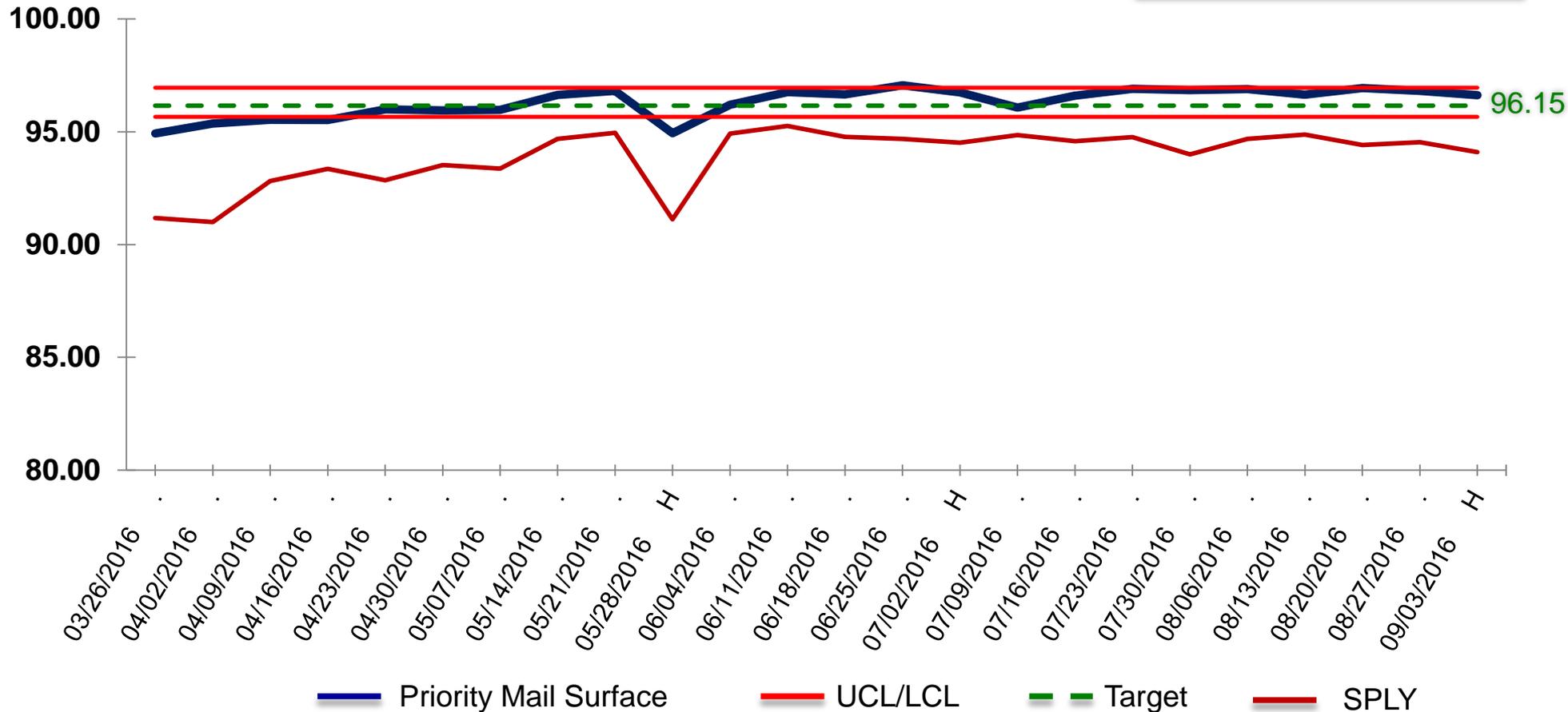
Actual
SPLY Var



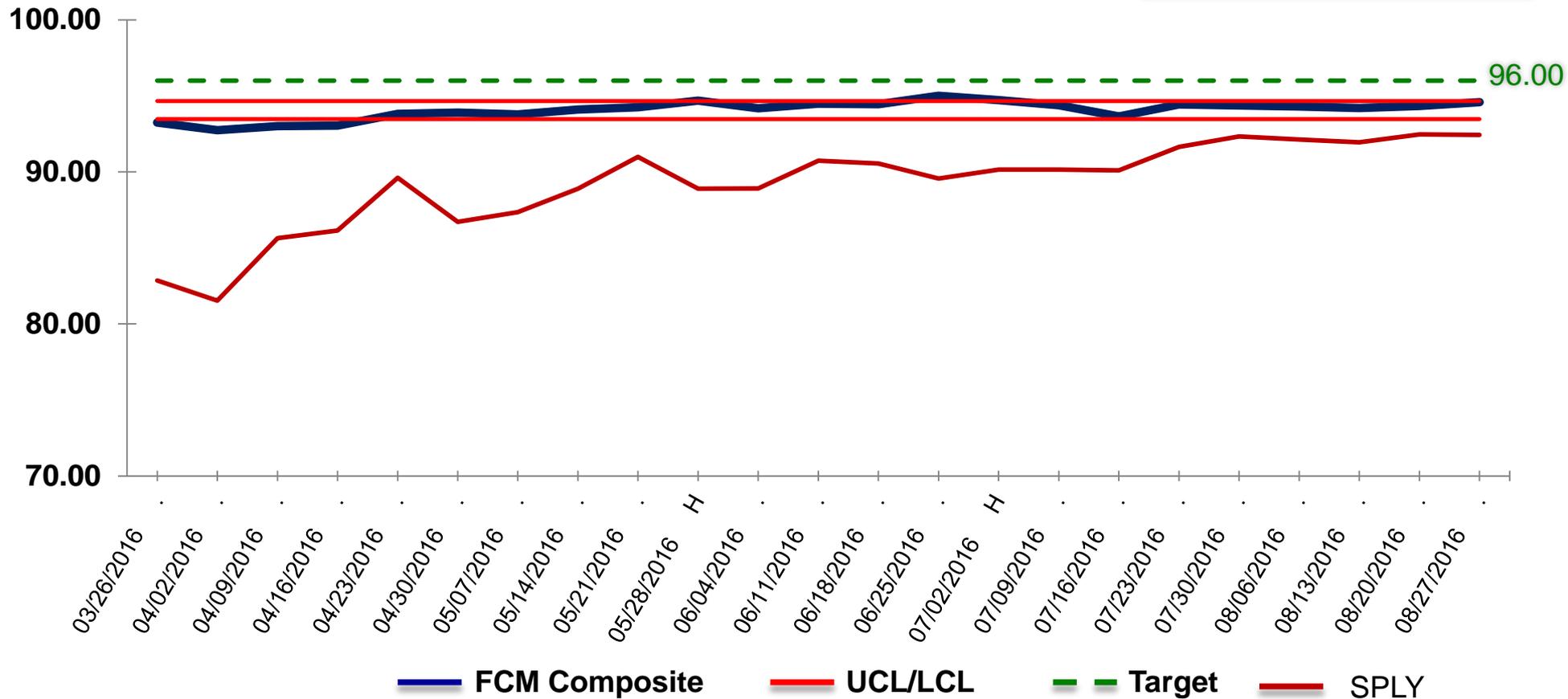
	YTD	Q4TD
Actual	90.65	93.83
SPLY Var	+3.72	+4.09



	YTD	Q4TD
Actual	94.46	96.71
SPLY Var	+2.07	+2.10

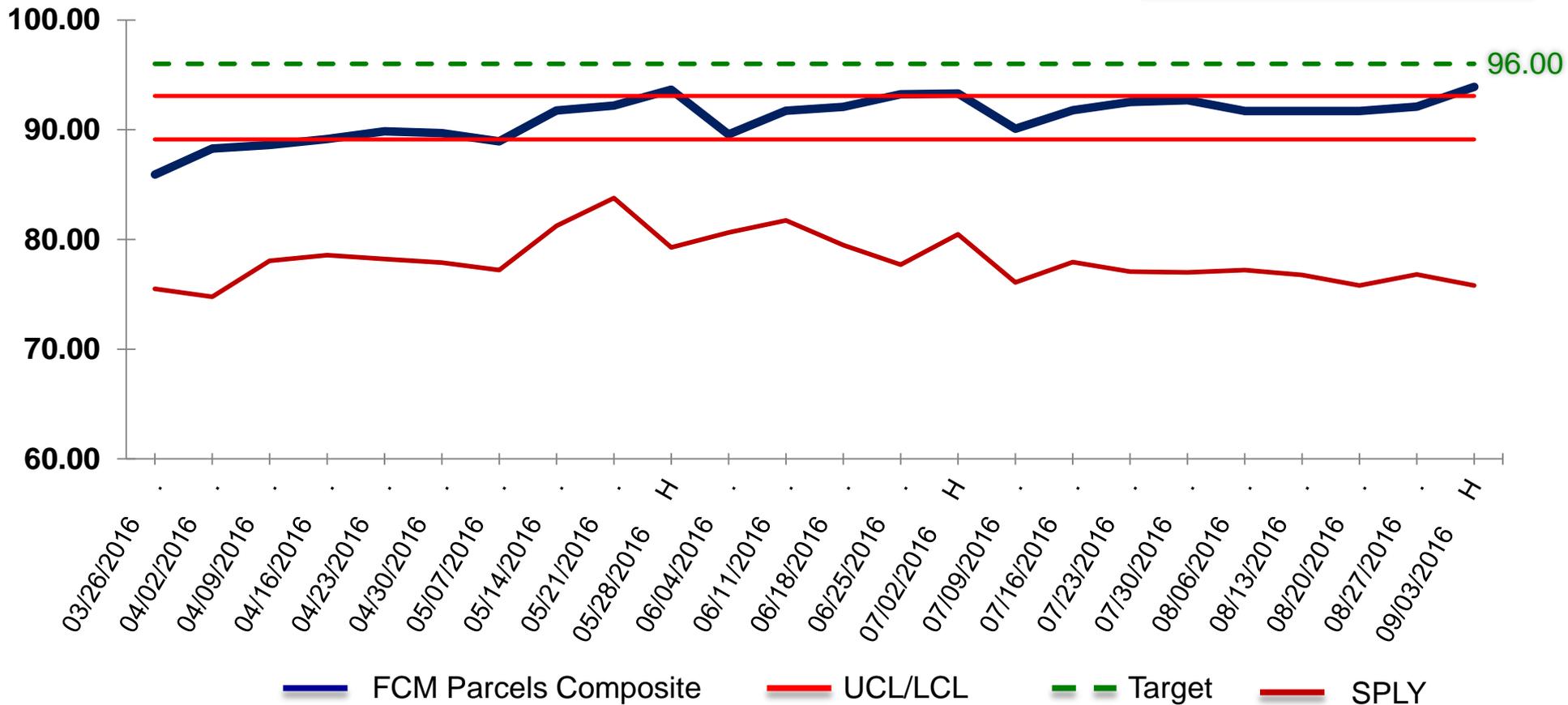


	YTD	Q4TD
Actual	92.84	94.37
SPLY Var	+3.41	+2.48

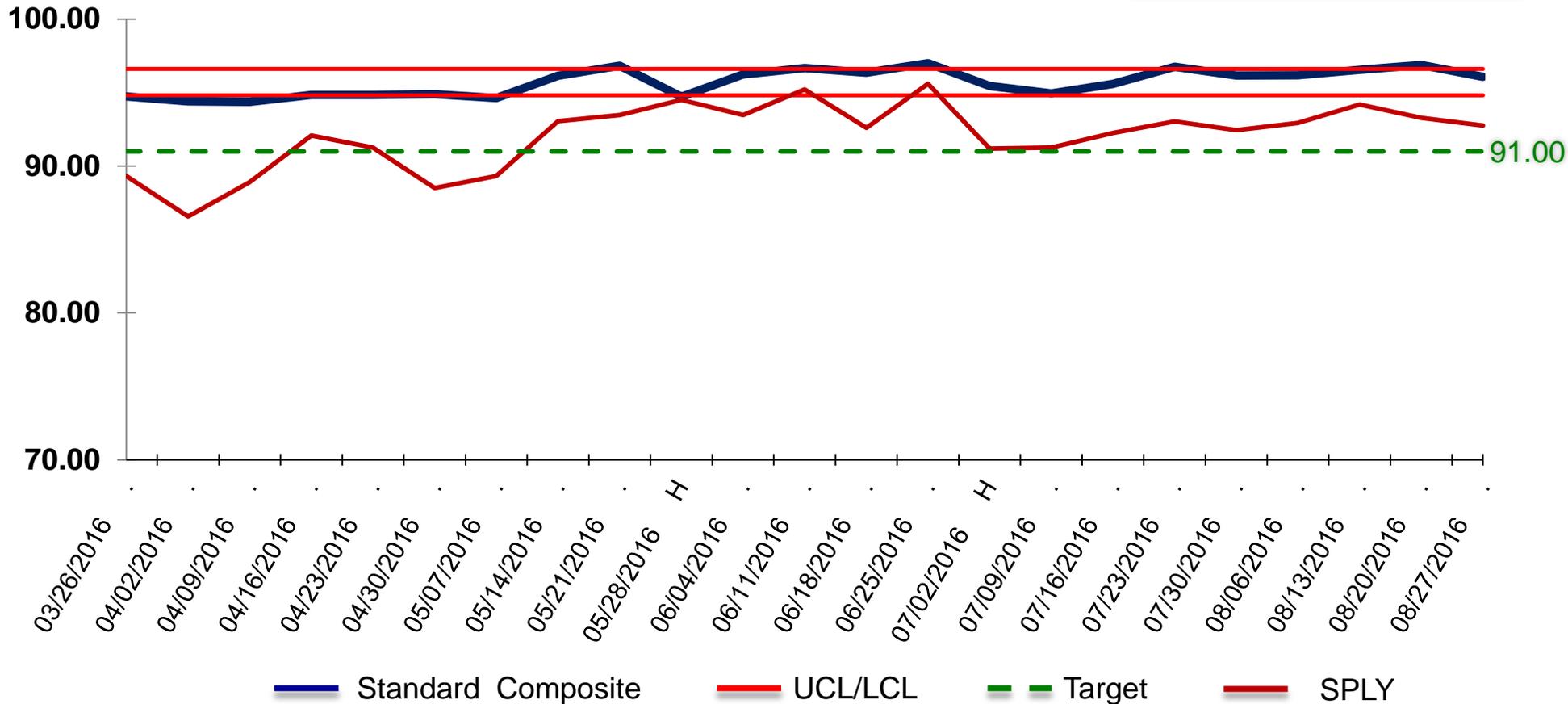


First-Class Parcels Composite

	YTD	Q4TD
Actual	84.32	92.12
SPLY Var	+5.84	+14.44

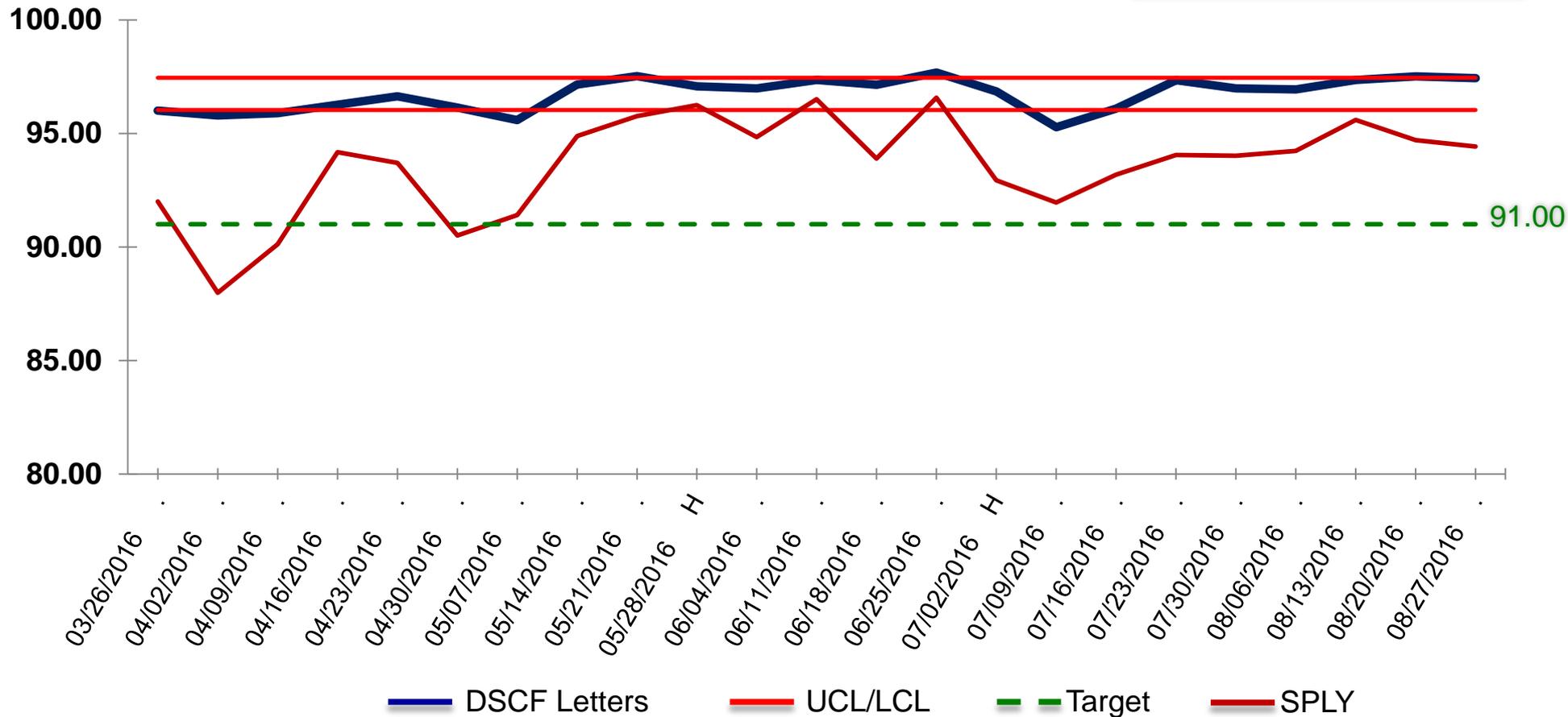


	YTD	Q4TD
Actual	92.86	96.10
SPLY Var	+3.23	+3.32



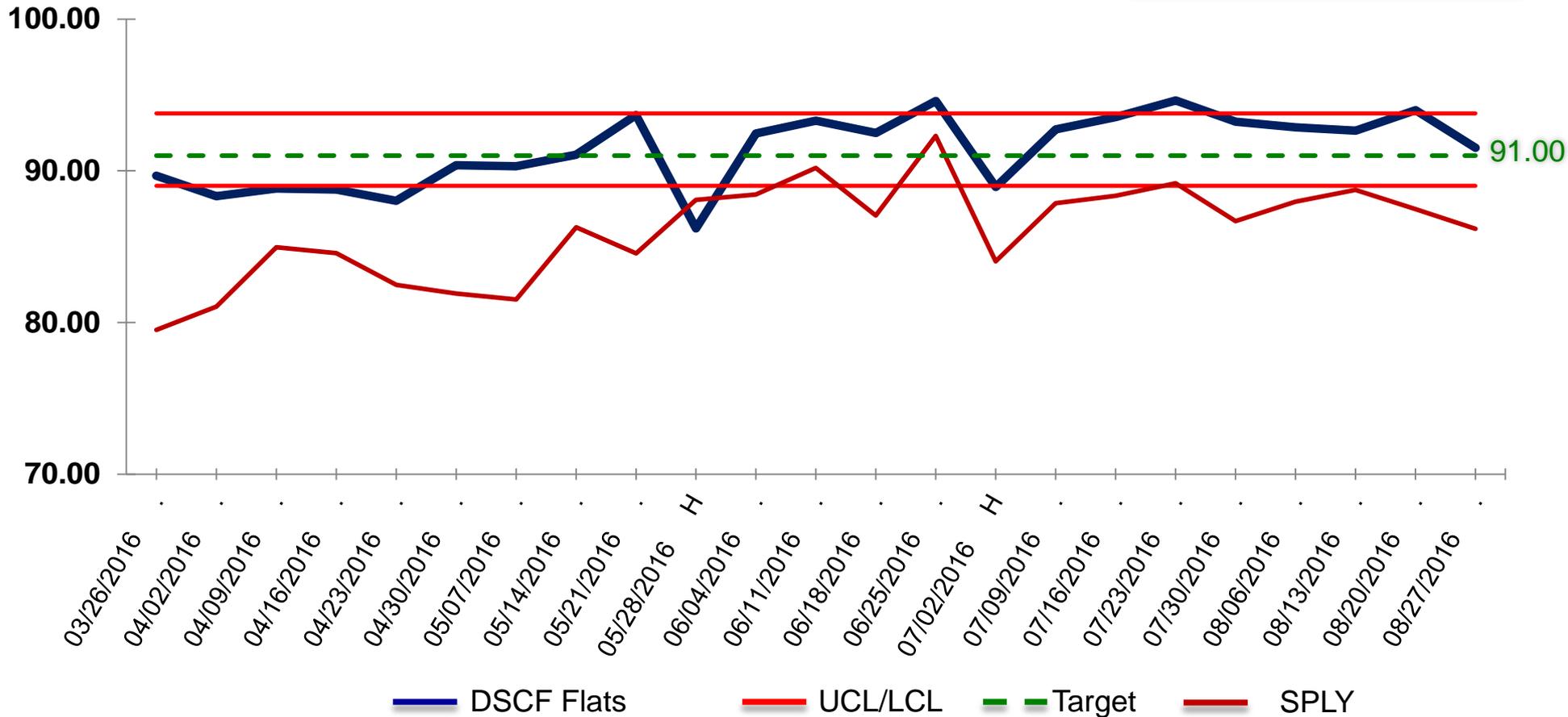
YTD	Q4TD
94.72	96.85
+3.54	+2.77

Actual
SPLY Var



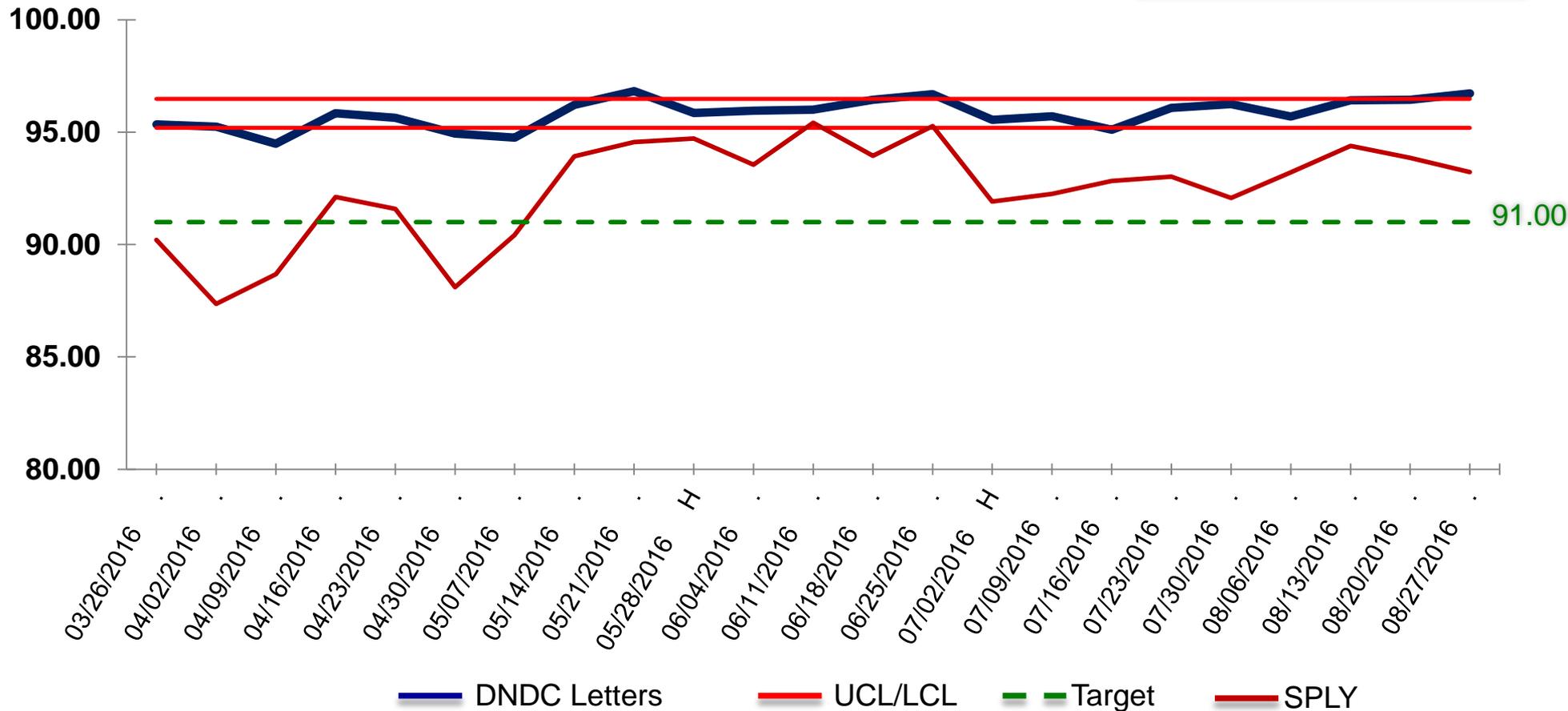
YTD	Q4TD
85.25	92.85
+2.01	+5.24

Actual
SPLY Var

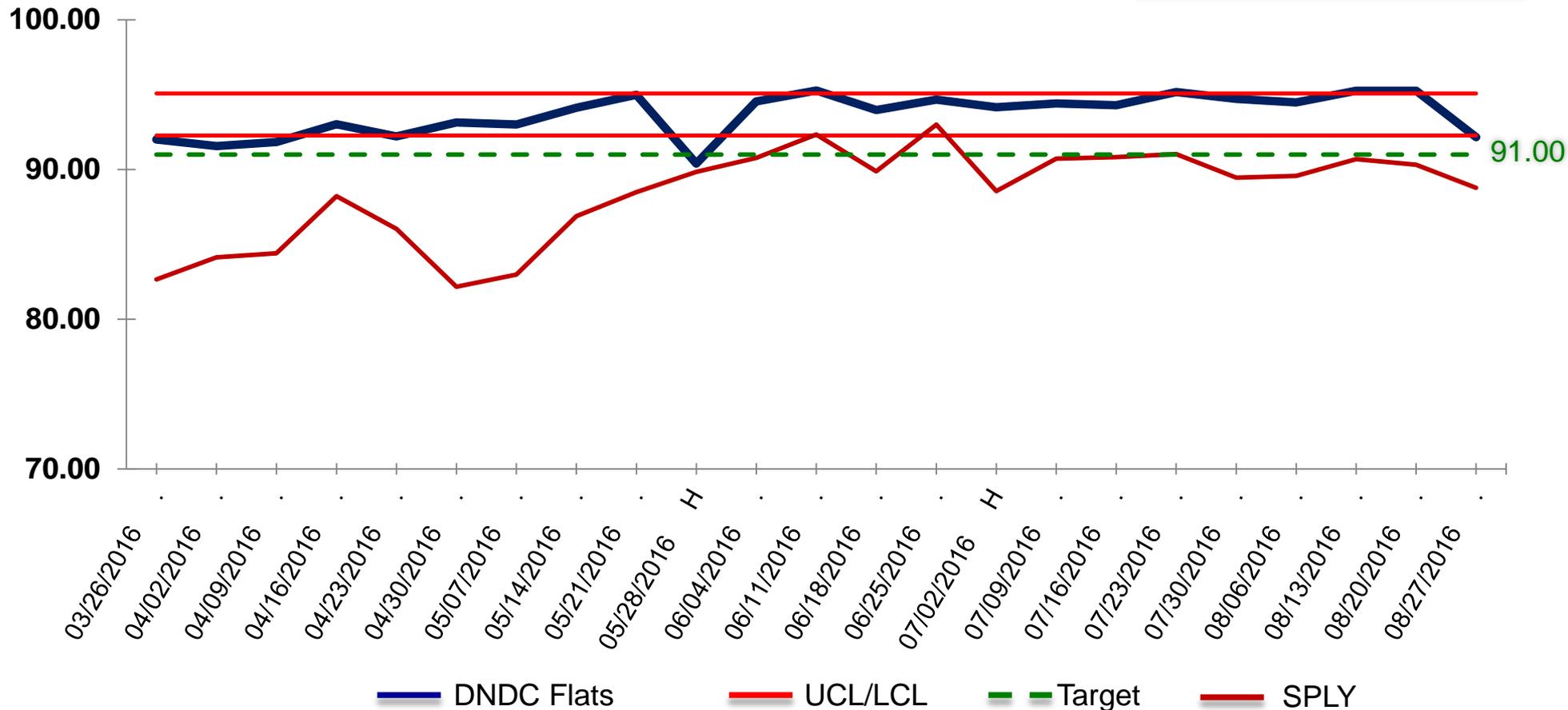


YTD	Q4TD
96.65	95.99
+3.16	+2.87

Actual
SPLY Var

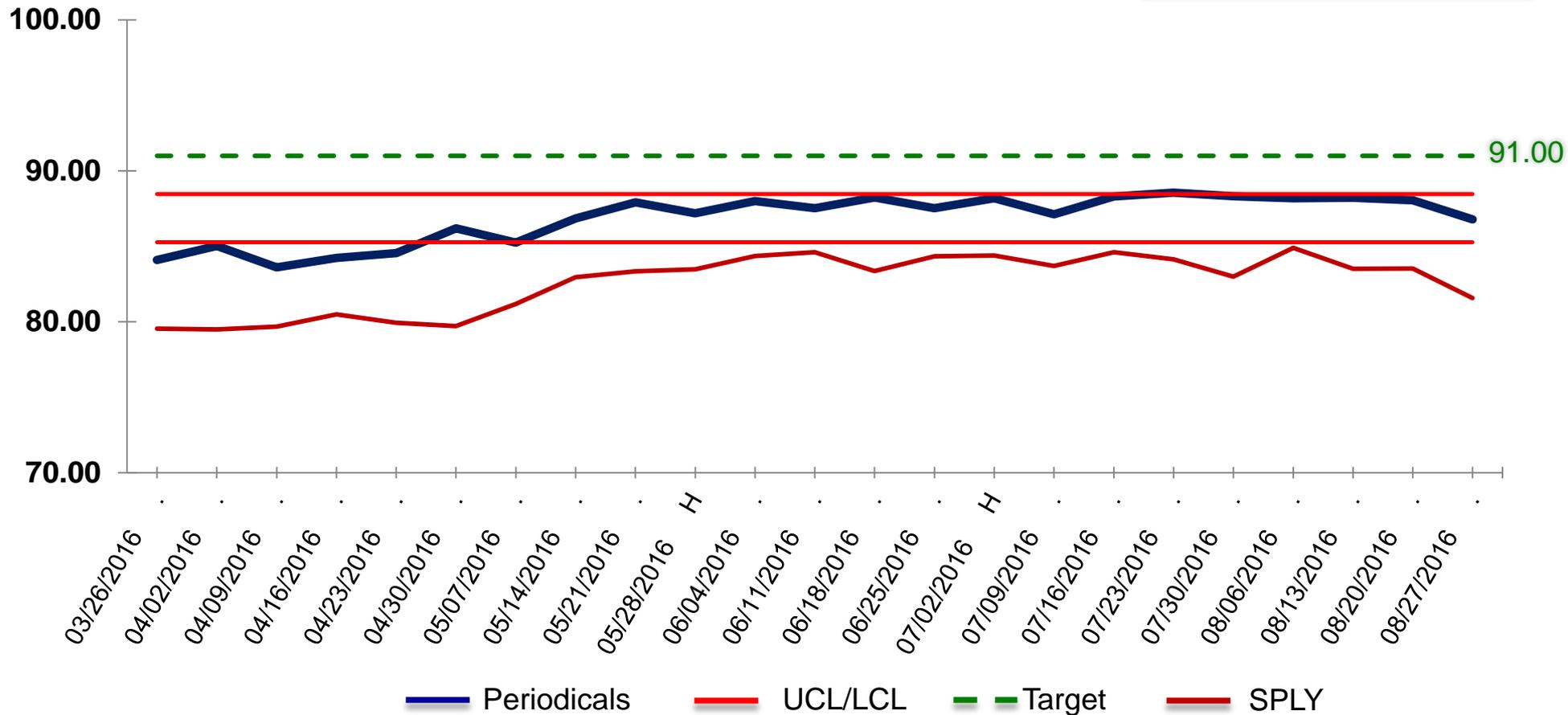


	YTD	Q4TD
Actual	89.22	94.49
SPLY Var	+2.74	+4.31

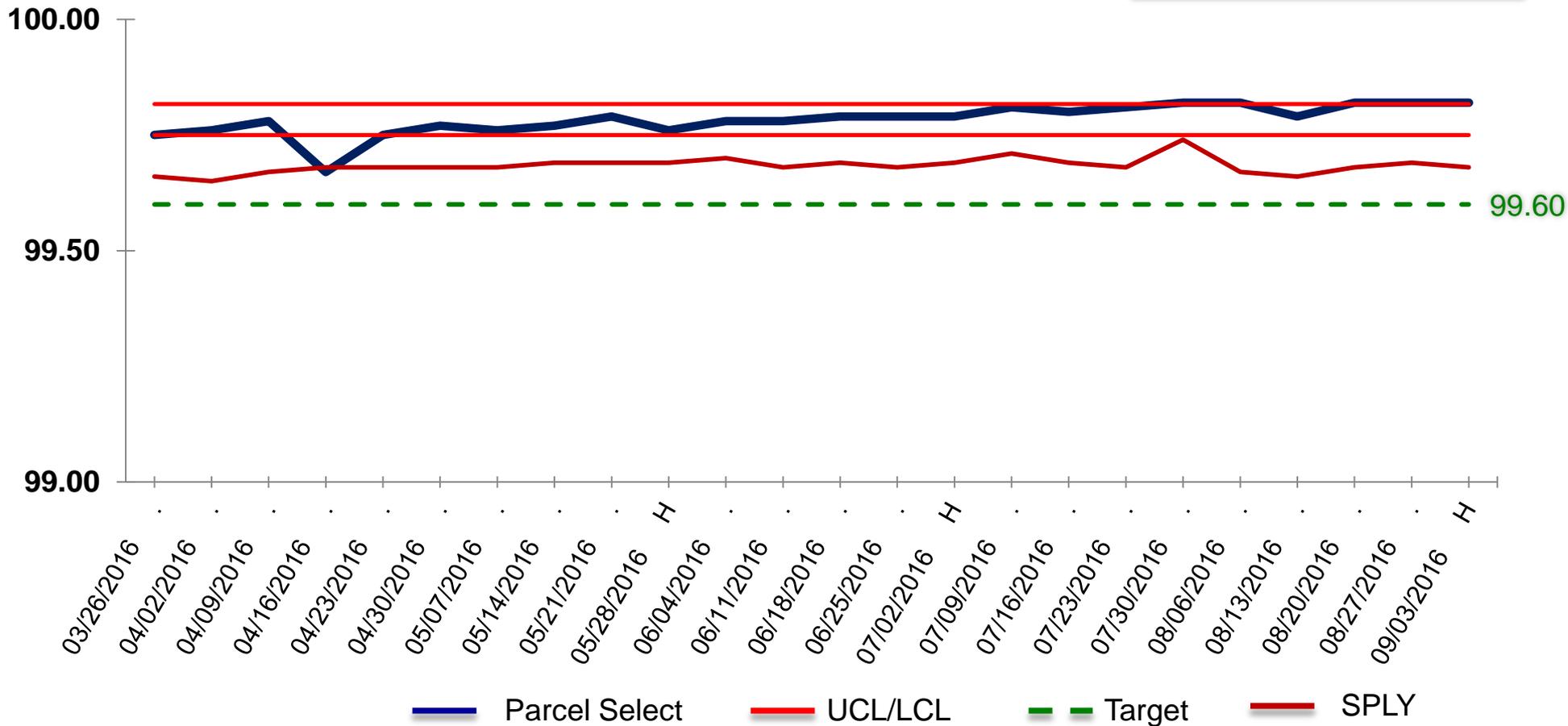


Actual
SPLY Var

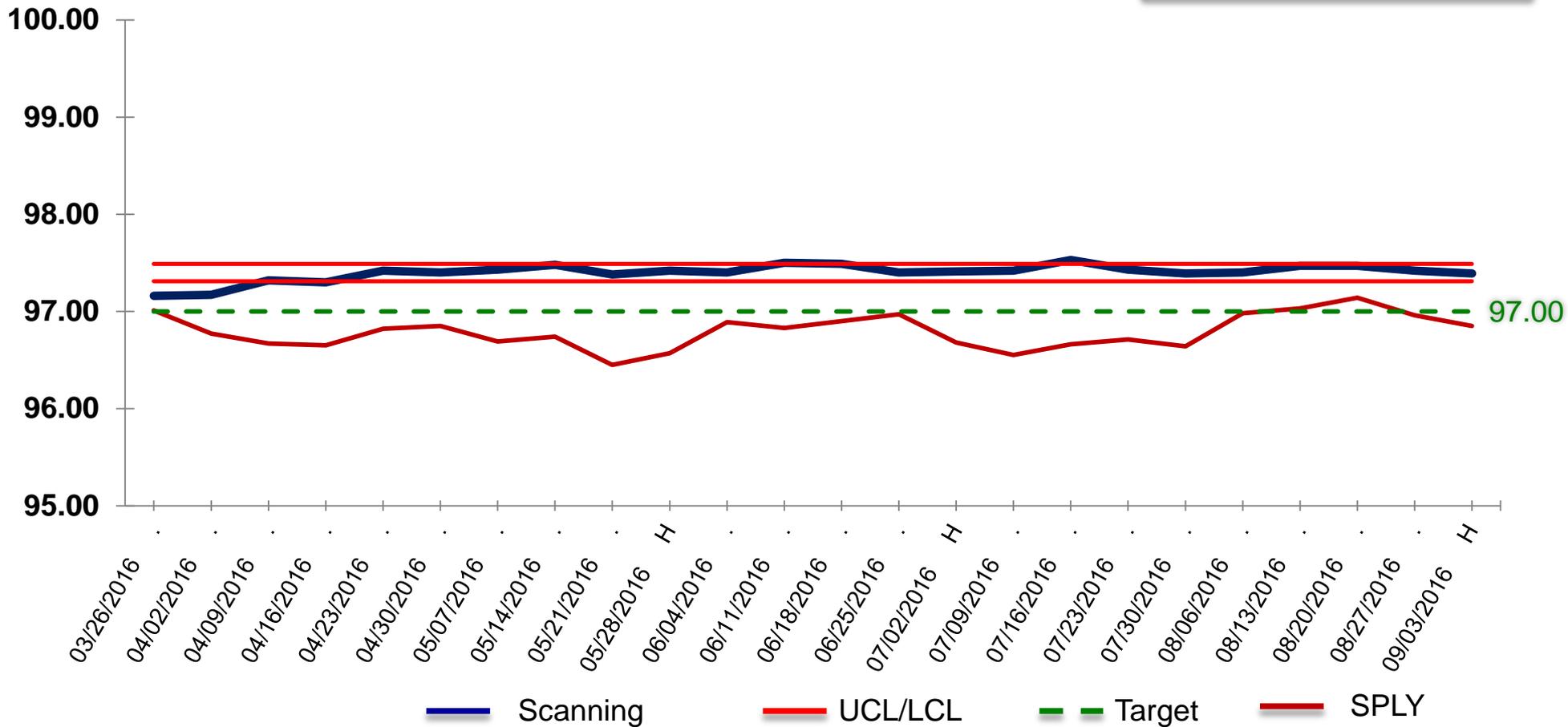
YTD	Q4TD
84.29	87.95
+1.30	+3.93



	YTD	Q4TD
Actual	99.66	99.81
SPLY Var	+0.06	+0.12



	YTD	Q4TD
Actual	97.34	97.62
SPLY Var	+0.62	+0.80



Improvement Focus

- Continue to Expand Air Capacity Constraints
- Align and Optimize Surface Transportation
- Reduce WIP Cycle Times
- Focus on Last Mile Opportunities
- Intense Focus on Vital Few Opportunities
- Ensure Employee & Industry Engagement

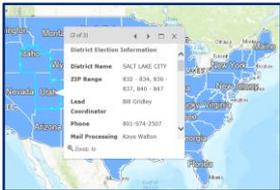
Election / Political Mail Update



- Partnered with Election and Political Mail community. Held meetings with over 8,000 Election Officials.



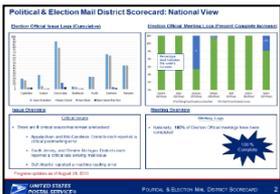
- Partnership with the Military Postal Service and the Department of Defense to ensure the timely delivery of absentee ballots to and from military personnel and U.S. citizens residing in foreign countries.



- Developed Interactive Election Mail Map. This external map provides external stakeholders, such as Election Officials, with contact information for District and Area Coordinators, District and state ZIP ranges, and state voting rules.



- Held a series of 7 webinars focused on various Political and Election Mail subjects targeted at key stakeholder groups in the Field



- Utilize analytics and certification log tracking systems in order to closely monitor performance

Key Upcoming Events

Date	Event	
August 26	Military Ballots Service Talk (with certification)	
September 8	Vote Early and Military Ballots Press Releases	
September 14	Field Operations Readiness Webinar	
September 22	Field Operational Readiness Service Talk (with certification)	
September – November	Metrics Tracking: Mail Conditions, AFSM100 Cancellations, Service Performance, Issue Log	
October 20	Day-Of General Election Service Talk (with certification)	
October 31 – November 14	Reporting: Daily All-Clear Certifications	
November 8	Election Day	

As November 8 approaches, we plan to:

✓ Use full machine capacity and ensure that we have solid plans to handle fall mailing volume and election / political mail volume

✓ Proper identification at acceptance

✓ Remain alert for Tag 57 and Tag 191

✓ Process and deliver all mail classes in a timely manner to meet service standards and customer expectations

✓ Maintain proper flows throughout processing cycle

✓ Keep good control of Mail Transport Equipment

Successful Political & Election Season:

- Enhancement of Service Performance
- Leveraging Visibility and new Technology
- Enhancement of Equipment

Technology Update

- 27 Automated Package and Bundle Sorters (APBS) expanded for a total of 1,216 additional separations
- 8 Automated Package Processing Systems (APPS) expanded since last Peak for a total of 452 additional separations
- 12 additional Small Package Sorter Systems (SPSS) for a total of 33
- New Parcel Prototype Machine: High Throughput Parcel Sorter (HTPS) with 388 separations
- 18 APPS with Supplemental Induction

- 7 additional Universal Sorters
- 29 Universal Sorter Camera Upgrades to improve readability and reduce keying
- 113 New Surface Visibility Sites
- 60+ Surface Visibility Capability in Peak Annexes
- 64 sites had FAST drop ship appointments expanded
- 12,000 Pro Masters and 3,000 two-ton vehicles to deploy by December 2016

Mail Transport Equipment (MTE) Update

MTE Inventory Status

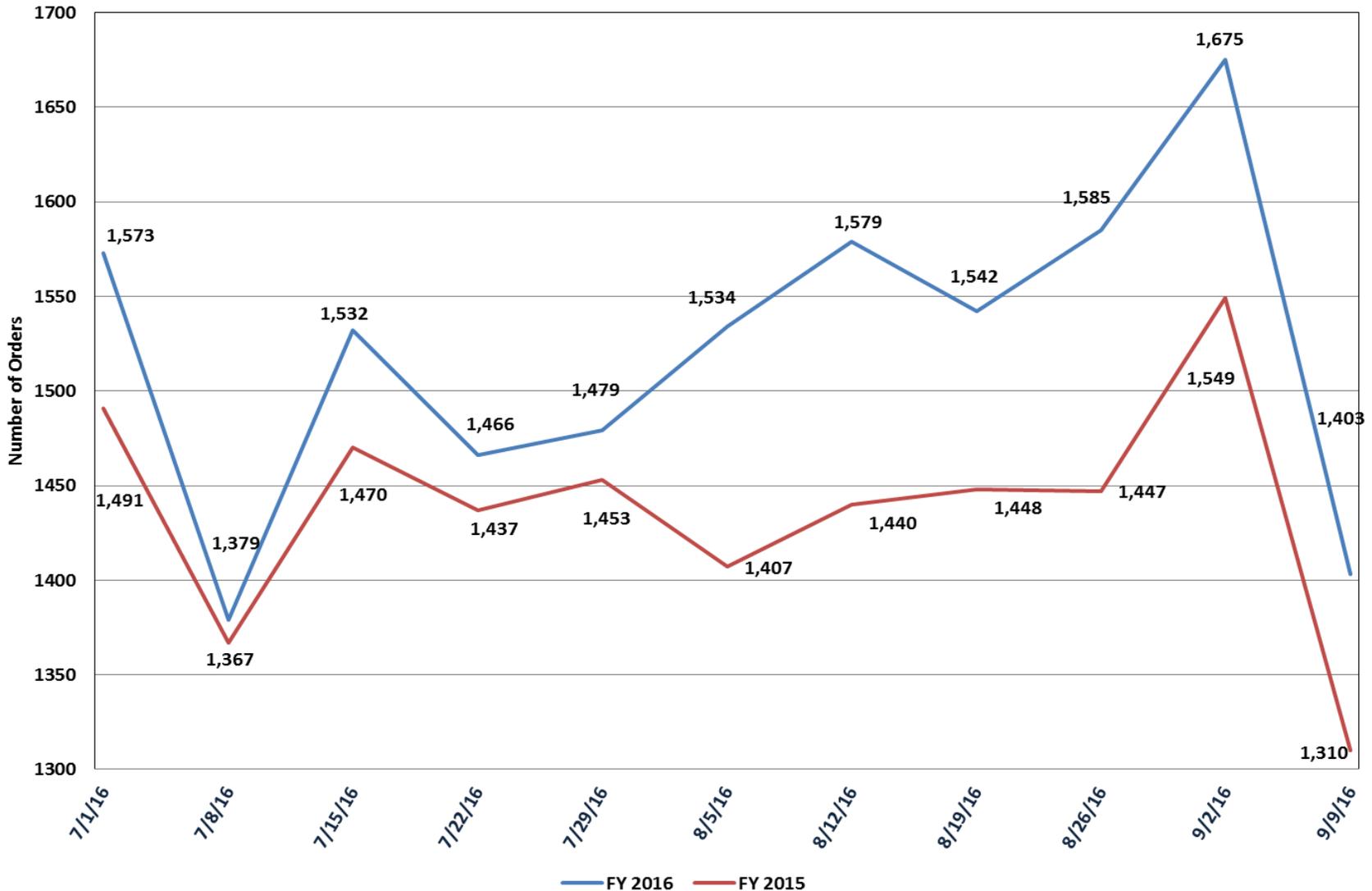
As of 09/14/16	Current MTE SC On-Hand Inventory	1-Week Safety Inventory	Pieces +/- Safety Level	Percent +/- Safety Level	Demand vs SPLY	Inventory vs SPLY
Pallets	1,213,200	500,000	713,200	143%	13%	-42%
EMM Trays	4,983,168	2,000,000	2,983,168	149%	-5%	21%
Half Trays	4,068,750	1,500,000	2,568,750	171%	2%	126%
MM Trays	5,813,640	3,250,000	2,563,640	79%	-2%	46%
EMM Sleeves	7,242,126	2,500,000	4,742,126	190%	3%	27%
Half Sleeves	5,165,277	1,750,000	3,415,277	195%	7%	106%
MM Sleeves	4,760,568	4,500,000	260,568	6%	5%	48%
Flat Tubs	4,875,276	750,000	4,125,276	550%	-11%	13%
#1 Sacks	3,618,000	1,500,000	2,118,000	141%	16%	27%

6.25M pieces of MTE ordered for PQ I of FY17

MTE Type	October	November	December	Total
Pallets	200,000	200,000	100,000	500,000
EMM Trays	400,000	400,000	200,000	1,000,000
Half Trays	0	0	0	0
MM Trays	400,000	400,000	200,000	1,000,000
EMM Sleeves	400,000	400,000	200,000	1,000,000
Half Sleeves	100,000	100,000	50,000	250,000
MM Sleeves	400,000	400,000	200,000	1,000,000
Flat Tubs	200,000	200,000	100,000	500,000
#1 Sacks	400,000	400,000	200,000	1,000,000
Total	2,500,000	2,500,000	1,250,000	6,250,000

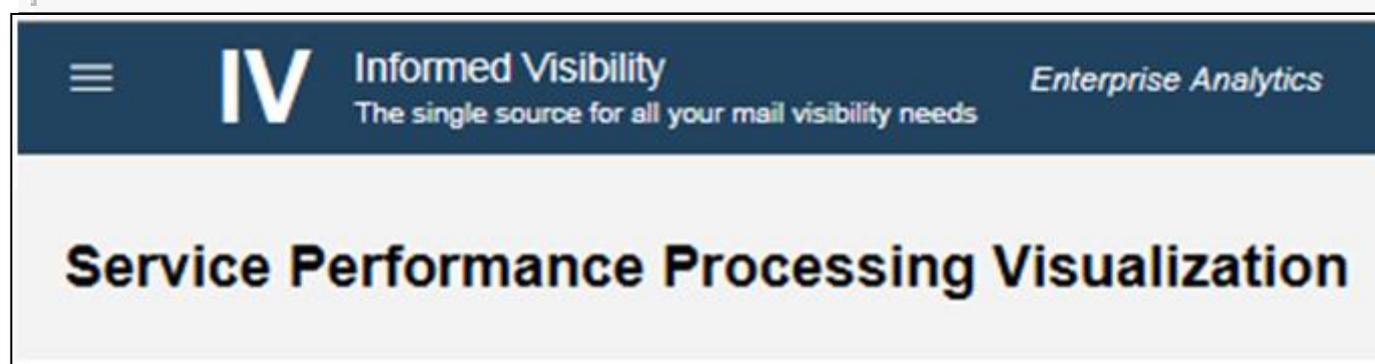
Quantities are provided in pieces. - Deliveries begin October 1, 2016.

Total MTESC Mailer Orders by Week



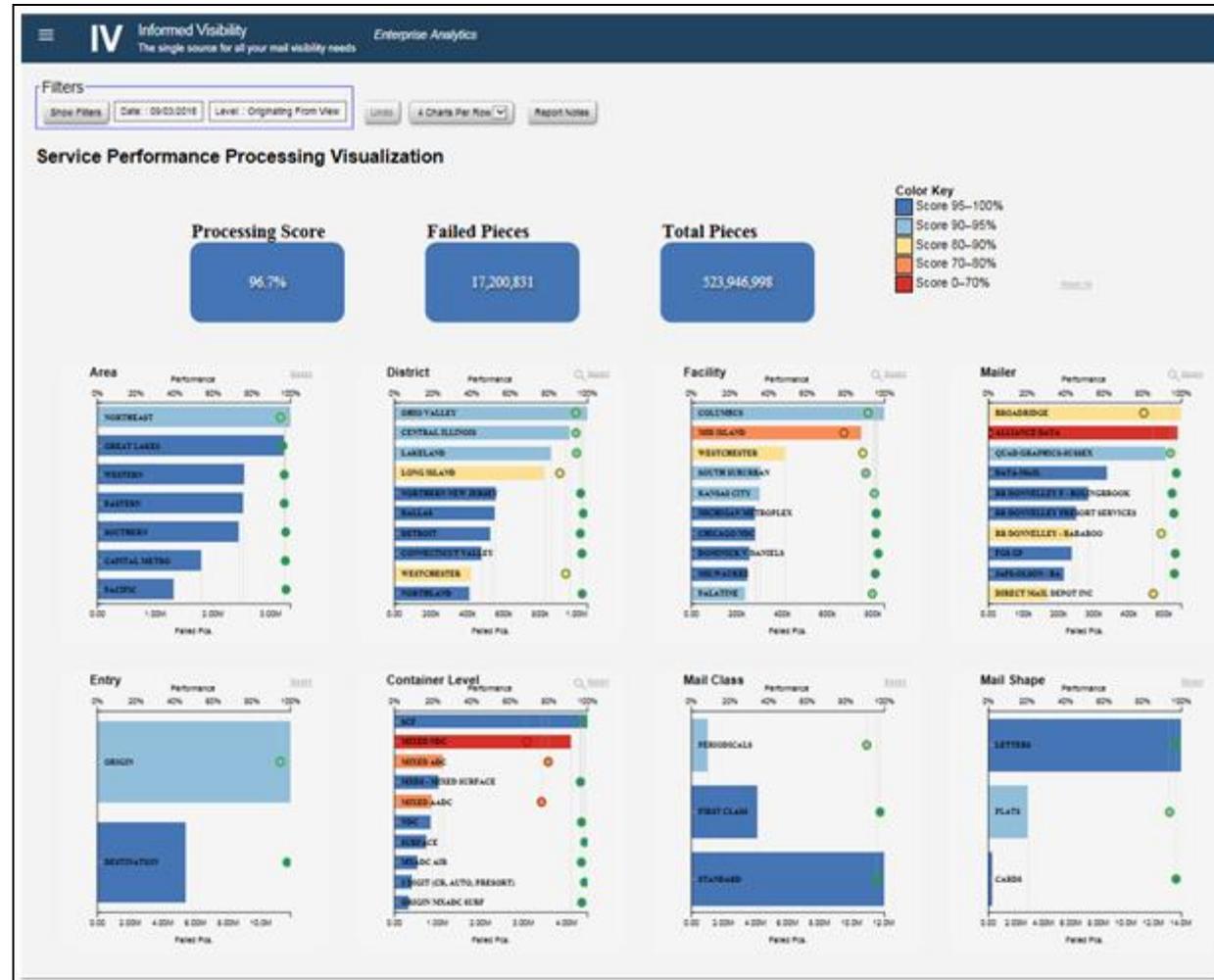
Enhanced Visibility Tools:

Informed Visibility (IV™) Service Performance Processing Visualization



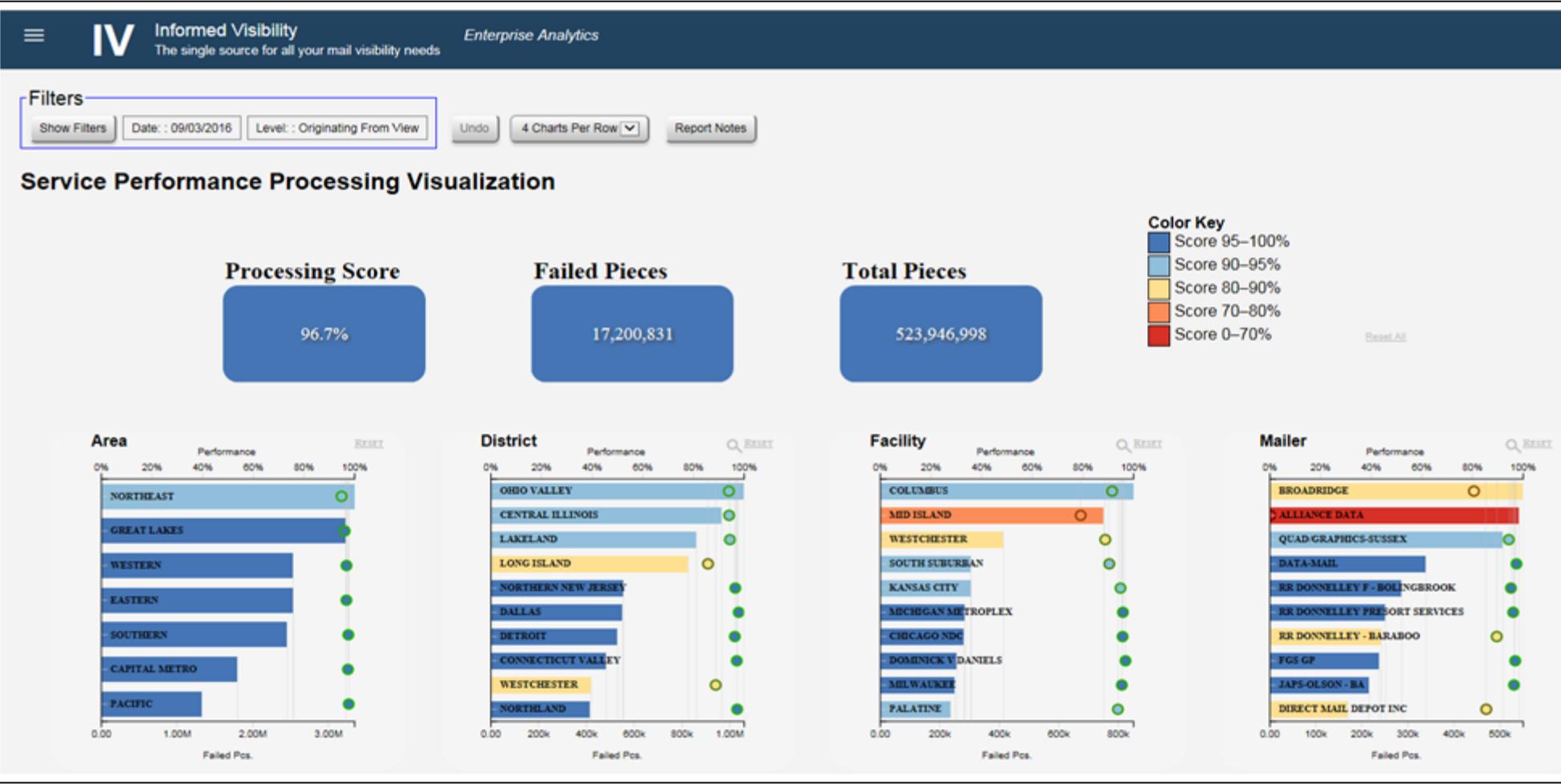
- Internal service performance measurement tool
- IV provides Service Performance Measurement Tools to show:
 - Scores & Impacts
 - Scanning & Visibility
 - Diagnostics/Analysis
- Within these tools, users can filter data for various results and greater visibility.

- Offers robust performance, visualization, and diagnostics tools
- Provides greater insight into mail as it moves through the mailstream
- Identifies inefficiencies and points of failures within the mailstream to help improve performance and service offerings
- Here is some of the information that can be filtered, but there's much more IV can provide.



- Filter data by Date and Entry Level
- At-a-Glance Performance Information
- “Heat Map” visualizations for quick analysis

- Filter data according to:
 - Area, District
 - Facility, Mailer



- Filter data according to:
 - Entry Mode, Container Level, Mail Class, Mail Shape
 - Service Standard, Air/Surface, FSS, Destination ZIP3



- Filter data according to:
 - Political Mailings, Entry Mode, Induction Method, Full Service
 - Scores & Impacts, End-to-End Performance, Pair Analysis, Cycle Time Analysis



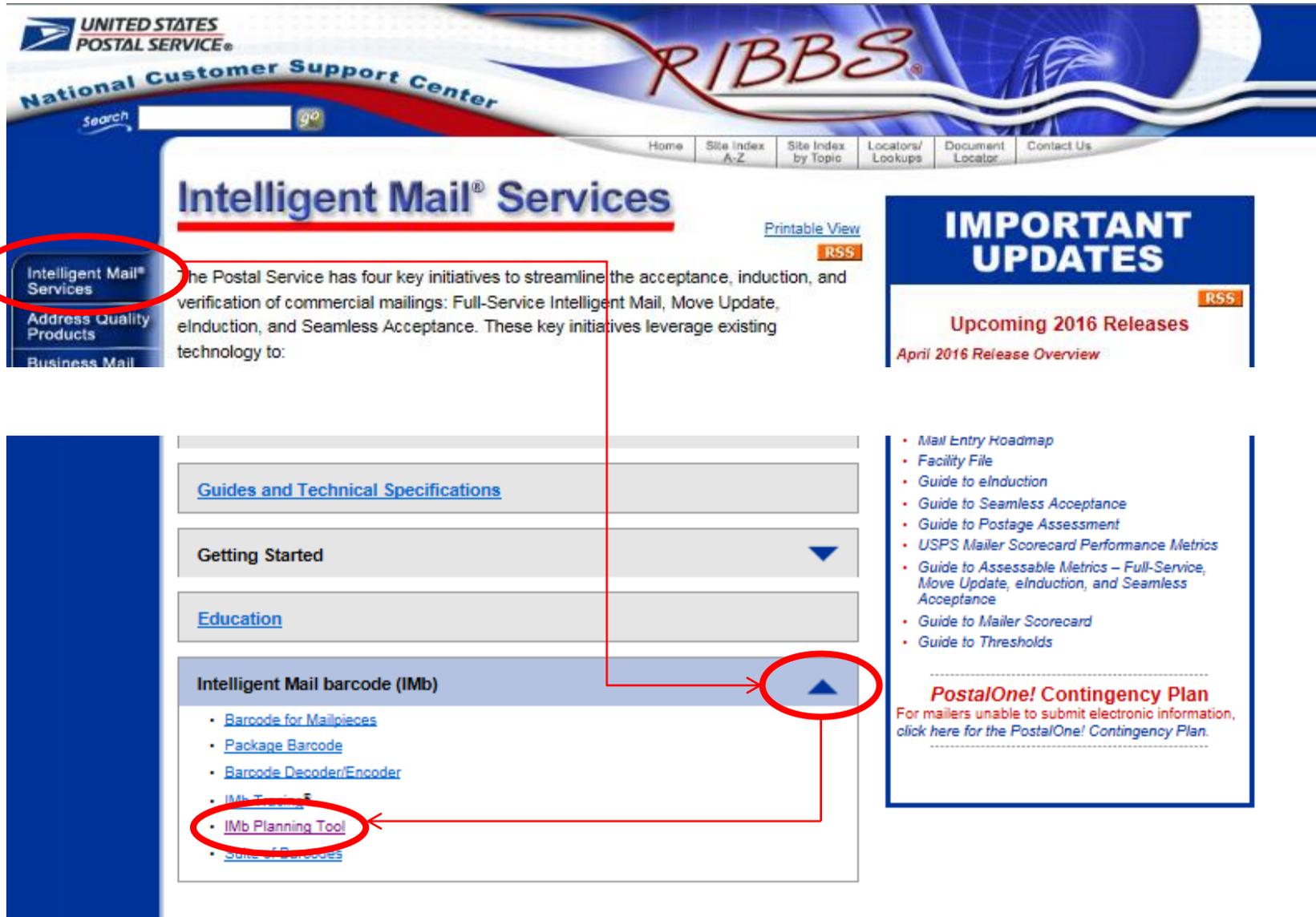
IMb Planning Tool



IMb Planning Tool

- The IMb Planning tool is an online tool mailers can access from the USPS web site https://ribbs.usps.gov/imb_planning_tool/
- Provides data to help mailers see how mail is flowing through postal facilities and make informed decisions about their mail entry and post-mailing activities

- Newly added Heat Map dashboard is the evolution of the current system
- Provides a listing of all facilities and consolidates delivery performance for First-Class, Standard, and Periodicals on a single dashboard
- Provides a quick visual into the performance of the facilities
- Makes it easier to point out the opportunity facilities where advanced planning may be required



The screenshot shows the USPS RIBBS website. At the top, there is a navigation bar with the USPS logo, the text "UNITED STATES POSTAL SERVICE®", and "National Customer Support Center". Below this is a search bar and a "go" button. A secondary navigation bar contains links for "Home", "Site Index A-Z", "Site Index by Topic", "Locators/ Lookups", "Document Locator", and "Contact Us".

Intelligent Mail® Services

The Postal Service has four key initiatives to streamline the acceptance, induction, and verification of commercial mailings: Full-Service Intelligent Mail, Move Update, eInduction, and Seamless Acceptance. These key initiatives leverage existing technology to:

- Intelligent Mail® Services
- Address Quality Products
- Business Mail

[Printable View](#) [RSS](#)

IMPORTANT UPDATES

[RSS](#)

Upcoming 2016 Releases

[April 2016 Release Overview](#)

- [Mail Entry Roadmap](#)
- [Facility File](#)
- [Guide to eInduction](#)
- [Guide to Seamless Acceptance](#)
- [Guide to Postage Assessment](#)
- [USPS Mailer Scorecard Performance Metrics](#)
- [Guide to Assessable Metrics – Full-Service, Move Update, eInduction, and Seamless Acceptance](#)
- [Guide to Mailer Scorecard](#)
- [Guide to Thresholds](#)

PostalOne! Contingency Plan
For mailers unable to submit electronic information, [click here for the PostalOne! Contingency Plan.](#)

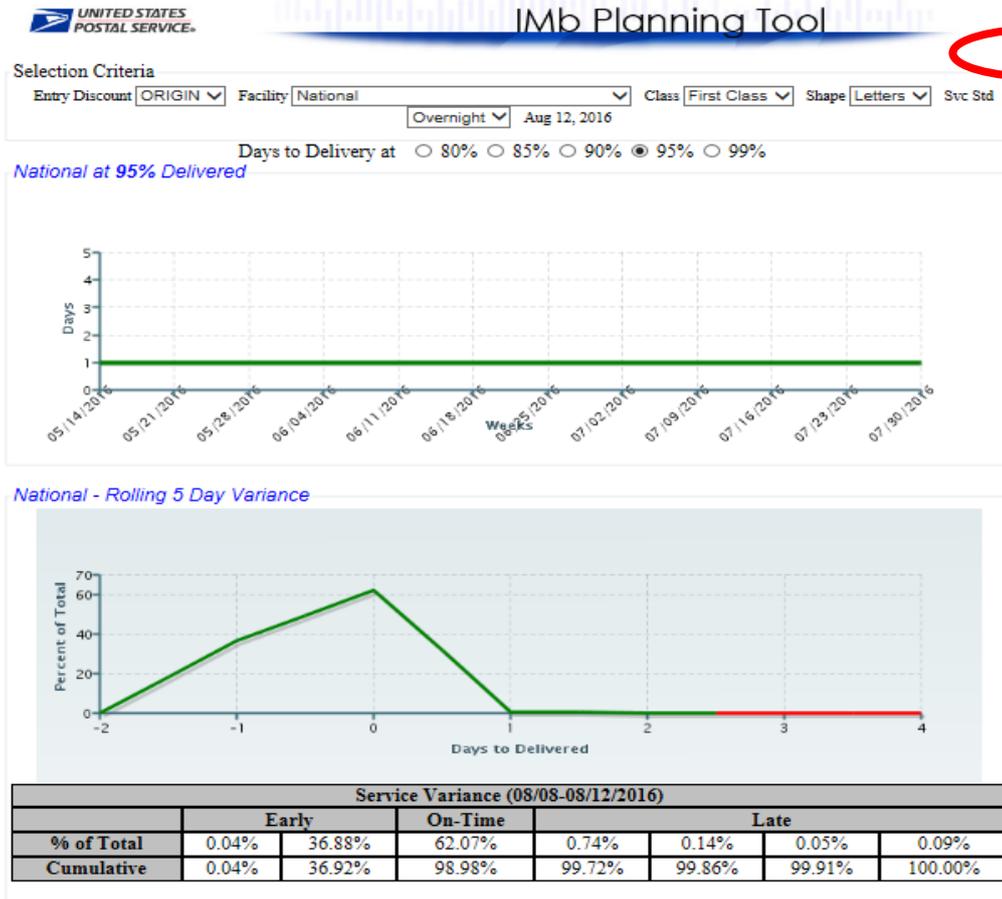
[Guides and Technical Specifications](#)

Getting Started ▼

[Education](#)

Intelligent Mail barcode (IMb) ▲

- [Barcode for Mailpieces](#)
- [Package Barcode](#)
- [Barcode Decoder/Encoder](#)
- [IMb Training](#)
- **[IMb Planning Tool](#)**
- [Some IMb Codes](#)



- Overview of “Home” page
- The newly added Heat Map dashboard is the evolution of the current system

IMb Planning Tool

Shape Selection

Entry Type

Entry: SCF Shape: Flats Include BMEU:

[IMb Planning Tool](#)

Link to go back to the Planning Tool Home Page

Svc. Std.: First Class- Periodicals- DSCF Overnight Standard- DSCF 3-4 Day

Class and Service Standard Selection

Goal at 80% 85% 90% 95% 99%

Goal filter allows users to view performance for 80% to 99% of the mail

FACILITY	FIRST CLASS	PERIODICALS	STANDARD
NATIONAL	N/A	2	4
SPOKANE WA	N/A	1	3
BATON ROUGE LA	N/A	2	3
SANTA CLARITA CA	N/A	1	3
CHARLESTON WV	N/A	1	3
CINCINNATI NDC OH	N/A	N/A	3
LOUISVILLE KY	N/A	1	3
SAN DIEGO CA	N/A	2	3
FAYETTEVILLE P&DC ANNEX NC	N/A	3	3
LINTHICUM MD	N/A	3	3
KNOXVILLE TN	N/A	2	3
BILLINGS MT	N/A	2	3
TUCSON AZ	N/A	5	3
NASHVILLE TN	N/A	2	3
WEST VALLEY AZ	N/A	1	3
HARRISBURG PA	N/A	1	3
LAS VEGAS MPA NV	N/A	3	3
SEATTLE PRIORITY MAIL ANNEX WA	N/A	N/A	3
SAN FRANCISCO CA	N/A	3	3
SANTA BARBARA CA	N/A	1	3

The dashboard allows customer to view all facilities at once and perform comparative analysis for First-Class, Standard, and Periodicals

LEGEND		
STD	+1 DAY	+2+ DAYS

Export data into Excel

Export Table to Excel

Peak Season Update – Surface / Air

Peak Season

- **Week 1 11/28/16 – 12/04/16**
- **Week 2 12/05/16 – 12/11/16**
- **Week 3 12/12/16 – 12/18/16**
- **Week 4 12/19/16 – 12/25/16**
- **Week 5 12/26/16 – 01/01/17**

- **National Operations Center**

- **Open November 29th – December 24th**
 - **Air Transportation Operations**
 - **Surface Transportation Operations**
 - **Processing Operations**
 - **Area Staff (Pacific and Western)**

- **Air Networks Capacity**
 - **There is a planned 7½% increase in air capacity**
 - **Peak day 1.9M cft forecasted**
 - **Peak days December 13th and December 20th**
 - **Monday December 19th, extra FedEx operation**
 - **Additional flights for offshore locations**
 - **Additional flights for heavy origin markets**
 - **Last Priority Mail Express night operation on Friday, December 23rd**
 - **Last Priority Mail day operation on Saturday, December 24th**

Surface Transportation

- **HQ and Area Peak meeting held June 7-9**
 - ❑ **2015 Peak lanes and utilization evaluated**
 - ❑ **Air to surface diversion plan discussed**
 - ❑ **Peak period November 29th - December 23rd**
 - **High volume lanes to start earlier and run later**
 - ❑ **2016 preliminary lanes planned**
 - ❑ **HCR stand-by go-anywhere contracts to be expanded**
 - **Key Network facilities**
 - **Team drivers report to facility ready to operate**
 - **Eliminate volume delays**

Surface Transportation

- ❑ HQ and Area 24/7 Network Operation Centers to “go live” starting Nov 29th or earlier if deemed necessary
- ❑ Peak leased trailer deployment and drayage schedule being developed
 - Lease period Nov 15 – Jan 14
 - All leased Peak trailers to be equipped with GPS

Summary



Next Calls

- **Next Webinar**
 - Pre-MTAC Webinar
 - Thursday, October 20 from 2:00 PM – 3:00 PM EDT
- **Additional questions and concerns:**
Contact dane.a.coleman@usps.gov

SUMMARY

- ❑ Committed to Service Excellence
- ❑ Our Commitment
 - Proactive Communications
 - Transparency
 - Ready for a Successful Fall Mailing Season