



UNITED STATES
POSTAL SERVICE

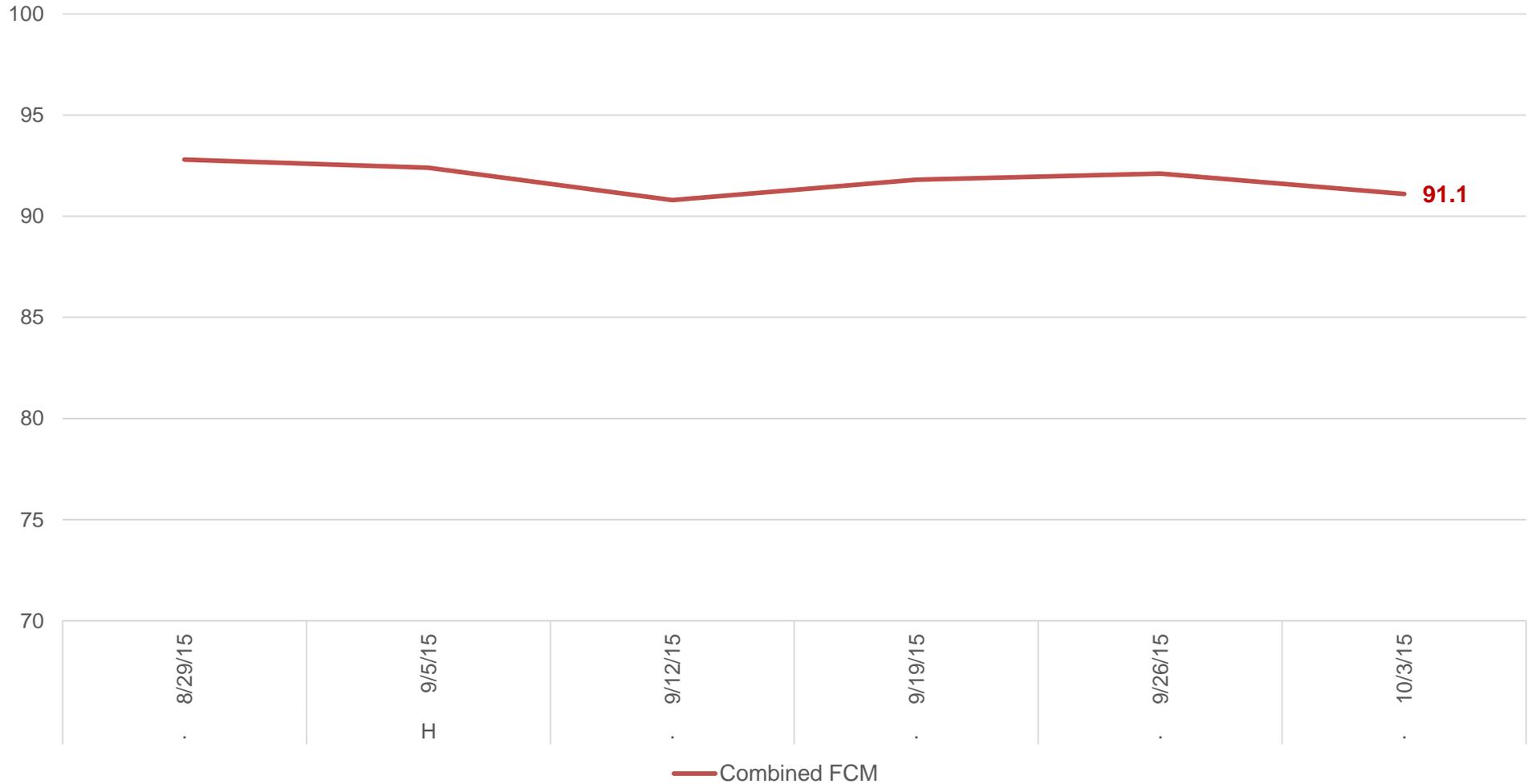
Fall Mailing Season

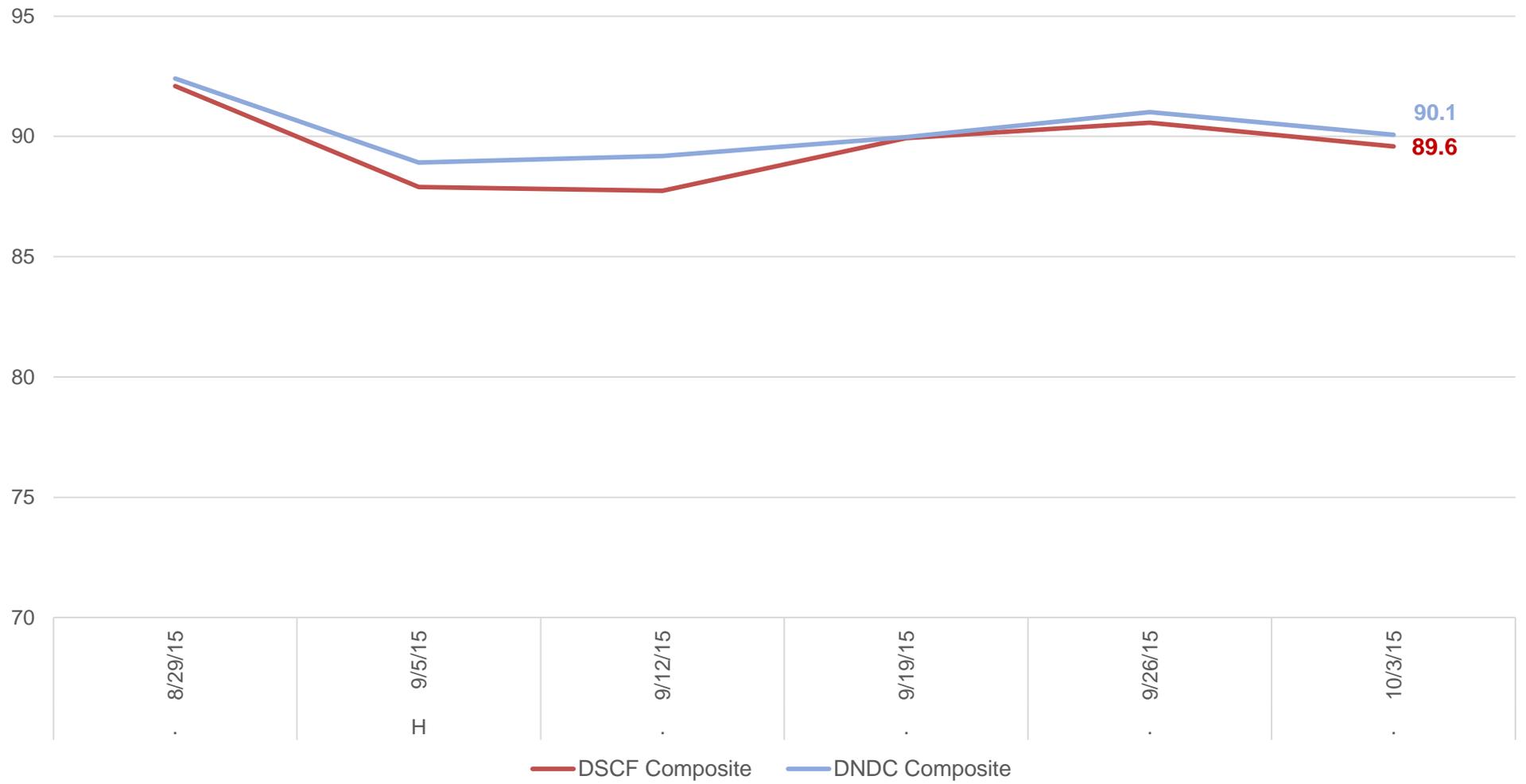
USPS – Mailing Industry Call

October 23, 2015

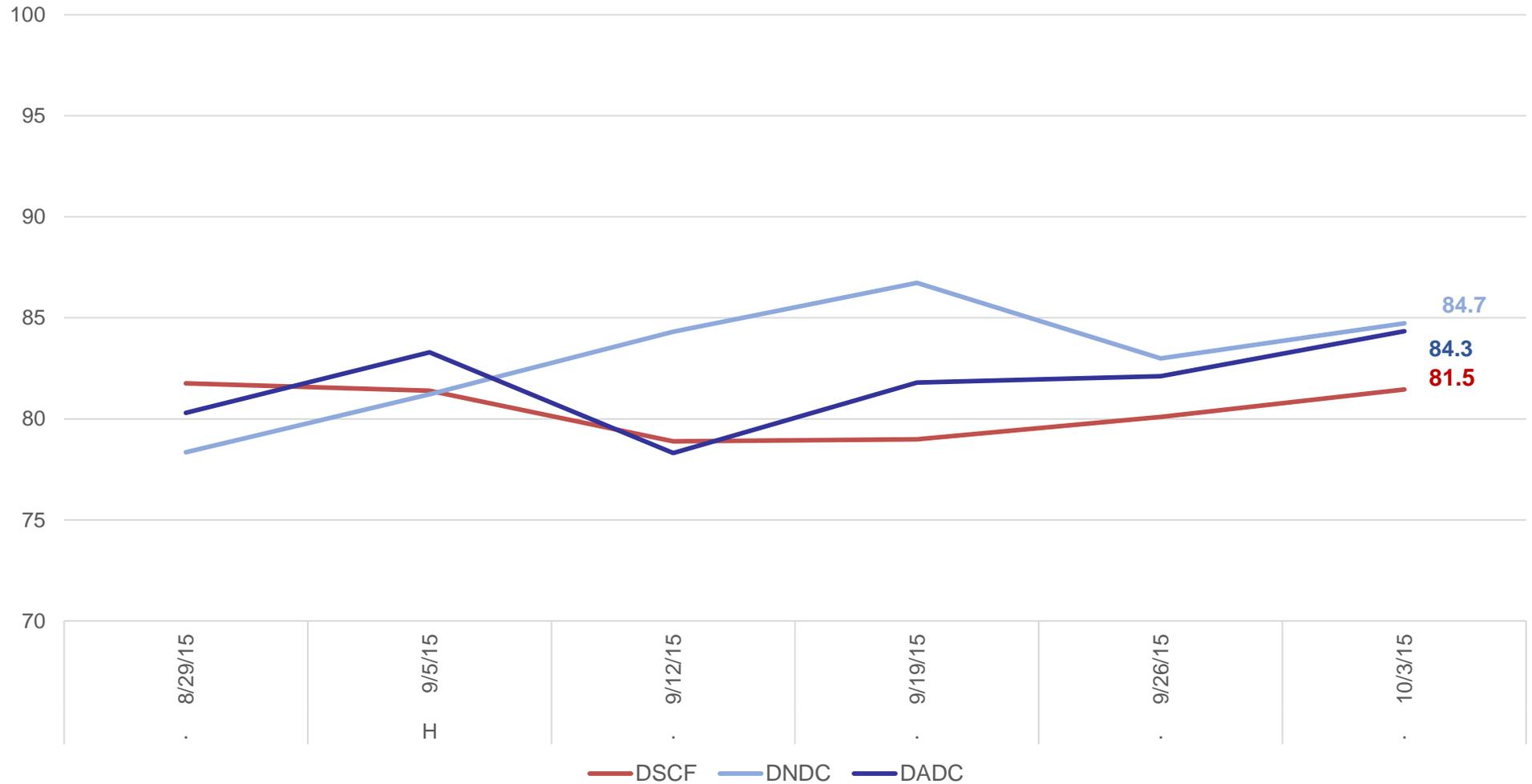
- Service Performance
- Columbus Day Weekend Takeaways
- FAST Update
- MTE Update
- Moving Forward: Fall Mailing to Peak Season
- USPS Continued Commitment

Service





Note: Scores reflect performance after last mile



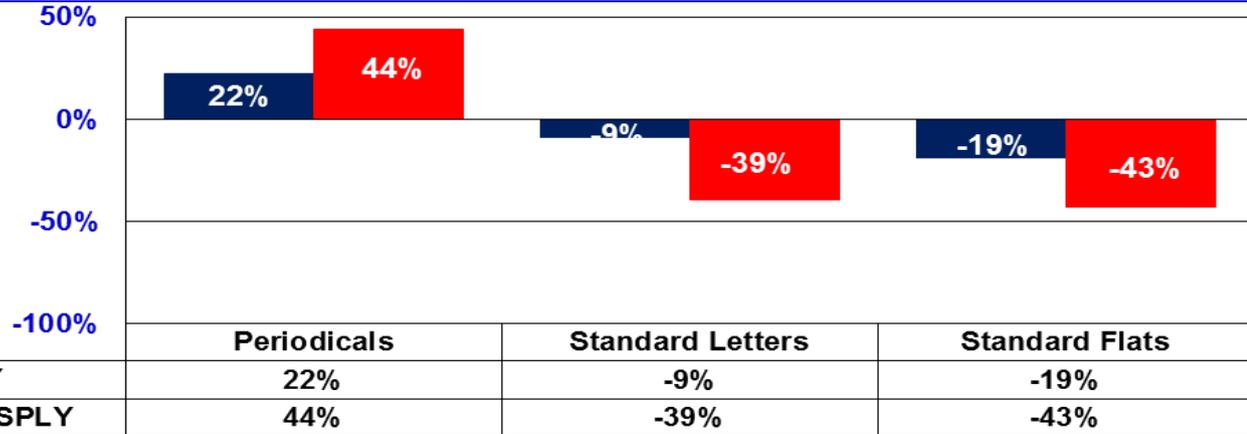
Columbus Day Holiday Weekend Takeaways



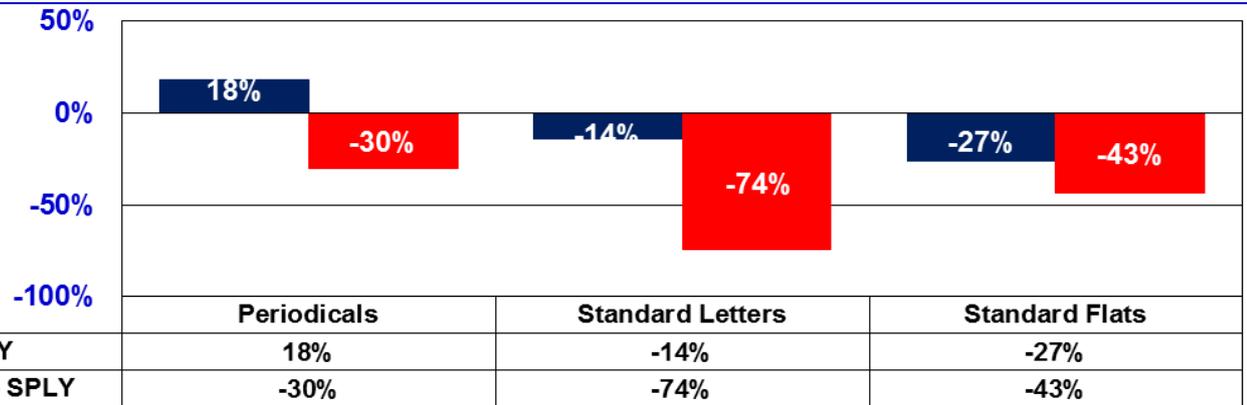
Columbus Day Weekend Takeaways

- ❑ **Advanced Monday, Tuesday committed volume into Saturday delivery to load level Tuesday delivery volume**
 - ❑ Thursday DSCF entry (Mon delivery) advanced: 53% Letters, 55% Flats
 - ❑ Friday DSCF entry (Tue delivery) advanced: 9% Letters, 7% Flats
- ❑ **Tuesday & Wednesday morning mail conditions**
 - ❑ **Tuesday:** +8% DPS volume vs. 2014, with less Priority and Standard delays
 - ❑ **Wednesday:** Priority, Periodicals and Standard delays were below 2014
- ❑ **9:00 a.m. Network conference calls throughout weekend**
 - ❑ Daily calls were effective in monitoring and adjusting mail processing and Air transportation plans to meet volume demands
- ❑ **Wednesday morning Air transportation utilization: 49%**
 - ❑ Partner with industry to capture additional mail on Monday to reduce Air capacity constraints on Wednesday morning
- ❑ **HQ staff in 11 locations providing processing and logistics support**

**Tuesday
10/13/15**



**Wednesday
10/14/15**



FAST Update

- FAST facility constraints at normal levels – no reduced contingencies approved for Columbus Day or Veteran’s Day holiday periods
- FAST Help Desk provided additional facility emergency contact numbers for Plant Managers
- Two incidents on Columbus Day holiday required use of emergency contact numbers for resolution
- Additional Help Desk support added for FAST escalation on holidays and weekends

- 1. FAST questions email at FAST@usps.gov**
- 2. FAST, eInduction, or CSA issues Call FAST Help Desk at 1-877-569-6614,**
 - Option 2 during normal hours Mon-Fri 7:00am-7:00pm, central time
 - Option 7 after normal hours, weekends, or holidays for after hours support
- 3. Local Facility Drop Shipment Issues**
 - Call facility coordinator in FAST Facility Profile page
 - Call 24 hour facility number in FAST Facility Profile page
 - Call FAST Help Desk at 1-877-569-6614, option 2 normal hours, and option 7 after hours
- 4. Weekend and Holiday escalation for local contact issues**
 - Procedures listed in # 3 first
 - If no response, escalate to MTSC Help Desk at 405-573-2402 for facility contact information

Facility Changes Since OWC – through 10/20/15

■ **Reductions**

- Deactivated 8 facilities in FAST
- Decreased FAST facility constraints in 1 facility

■ **Expansions**

- Expanded FAST facility constraints in 68 facilities
- Expanded FAST operational hours in 5 facilities
- 186 service hubs active

Area	Sites	New/ Change	No Change	% New/ Change
Capital Metro	30	17	13	56.7%
Eastern	86	67	19	77.9%
Great Lakes	60	34	26	56.7%
Northeast	40	19	21	47.5%
Pacific	24	5	19	20.8%
Southern	99	56	43	56.6%
Western	148	88	60	59.5%
Total	487	286	201	58.7%

Action	CM	EA	GL	NE	PA	SA	WE	TOT
Change in Hours	1	4	0	0	0	0	0	5
Facility closed	0	4	0	1	0	2	1	8
No Changes	13	20	26	21	19	43	59	201
Profile Change	3	2	4	0	0	0	7	16
Service Hub activated	1	43	20	10	0	39	73	186
Expanded constraints	12	12	10	7	5	15	8	69
Expanded constraints & hours	0	1	0	0	0	0	0	1
Expanded constraints & change profile	0	0	0	1	0	0	0	1
Total	30	86	60	40	24	99	148	487

Mail Transport Equipment (MTE)

- ❑ On 9/27 a software update on the USPS Postal Store impacted MTEOR:
 - ❑ Empty trailers could not be ordered
 - ❑ Extra trips could not be ordered

- ❑ On 10/6 a software patch was deployed to correct the issue of ordering empty trailers.

- ❑ A software patch is scheduled to be deployed on 11/7 to correct the problem of ordering extra trips.

- ❑ Until the fix is in place, continue to contact the MTEOR Help Desk if extra trips are needed.

MTE Inventory Status

As of 10/21/15	Current MTE SC On-Hand Inventory	1-Week Safety Inventory	Pieces +/- Safety Level	Percent +/- Safety Level	Demand vs SPLY	Inventory vs SPLY
Pallets	1,671,480	399,700	1,271,780	318%	27%	-30%
EMM Trays	2,661,024	1,532,545	1,128,479	74%	-5%	266%
Half Trays	1,355,320	1,280,000	75,320	6%	-5%	-37%
MM Trays	2,504,250	2,451,000	53,250	2%	4%	88%
EMM Sleeves	4,687,608	2,139,000	2,548,608	119%	10%	233%
Half Sleeves	1,840,137	1,713,000	127,137	7%	2%	-48%
MM Sleeves	2,235,096	3,660,000	-1,424,904	-39%	2%	-41%
Flat Tubs	2,864,148	575,000	2,289,148	398%	-8%	2334%
#1 Sacks	2,174,000	1,543,000	631,000	41%	0%	-40%

6.3M pieces of MTE ordered for PQ I of FY16

MTE Type	October	November	December	Total
Pallets	0	0	0	0
EMM Trays	91,392	569,856	338,688	999,936
Half Trays	0	0	0	0
MM Trays	513,240	393,120	425,880	1,332,240
EMM Sleeves	504,000	336,000	336,000	1,176,000
Half Sleeves	0	0	0	0
MM Sleeves	607,500	270,000	303,750	1,181,250
Flat Tubs	549,360	45,360	25,200	619,920
#1 Sacks	500,000	300,000	200,000	1,000,000
Total	2,765,492	1,914,336	1,629,518	6,309,346

Quantities are provided in pieces.

	Sleeves	Trays	Ratio	Excess Pallets of Sleeves
National Total	846,089	807,977	1.05	499
Mailer 1	36,630	2,940	12.46	51
Mailer 2	39,960	6,930	5.77	50
Mailer 3	45,288	16,380	2.76	43
Mailer 4	35,964	18,690	1.92	26
Mailer 5	26,640	11,760	2.27	22
Mailer 6	24,642	13,650	1.81	17
Mailer 7	25,308	15,750	1.61	14
Mailer 8	75,258	65,730	1.14	14
Mailer 9	10,656	1,260	8.46	14
Mailer 10	16,650	7,980	2.09	13
Total Top 10	336,996	161,070	2.09	264

	Sleeves	Trays	Ratio	Excess Pallets of Sleeves
National Total	941,090	768,628	1.22	478
Mailer 1	90,825	46,320	1.96	86
Mailer 2	60,204	37,080	1.62	45
Mailer 3	20,760	3,480	5.97	33
Mailer 4	41,520	26,400	1.57	29
Mailer 5	19,722	5,040	3.91	28
Mailer 6	62,280	49,200	1.27	25
Mailer 7	19,722	10,920	1.81	17
Mailer 8	20,760	12,240	1.70	16
Mailer 9	13,494	5,400	2.50	16
Mailer 10	10,380	2,520	4.12	15
Total Top 10	359,667	198,600	1.81	310

	Sleeves	Trays	Ratio	Excess Pallets of Sleeves
National Total	1,049,748	489,920	2.14	1,156
Mailer 1	154,947	26,350	5.88	114
Mailer 2	68,991	14,880	4.64	48
Mailer 3	64,467	16,740	3.85	42
Mailer 4	52,026	9,300	5.59	38
Mailer 5	45,240	15,500	2.92	26
Mailer 6	23,751			21
Mailer 7	33,930	14,570	2.33	17
Mailer 8	24,882	7,440	3.34	15
Mailer 9	20,358	3,720	5.47	15
Mailer 10	24,882	8,680	2.87	14
Total Top 10	513,474	117,180	4.38	350

EMM Trays

1 pallet of sleeves (519) equates to 5 pallets of trays (5 x 96 = 480)



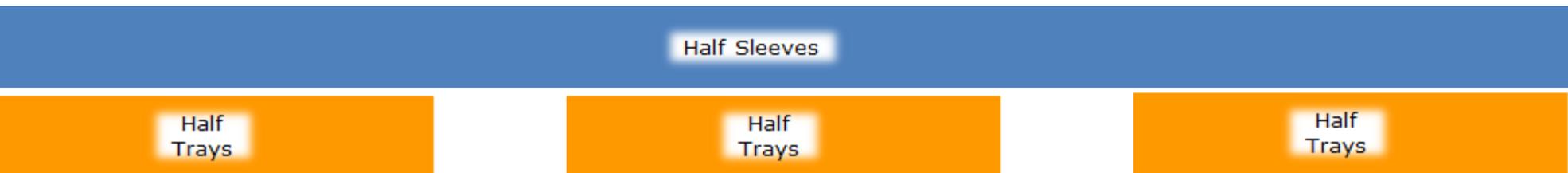
MM Trays

1 pallet of sleeves (666) equates to 3 pallets of trays (3 x 210 = 630)



Half Trays

1 pallet of sleeves (1,131) equates to 3 pallets of trays (3 x 310 = 930)



MTE is ready for Fall & Peak Seasons



How Industry Partners Can Help:

MTEOR weekly inventory



Order trays & sleeves in like quantities (pieces not pallets)

Remember 1 pallet of sleeves = 3/5 pallets of trays

Continue to place equipment orders just-in-time based on production

Contact your BSN to return MTE excess to your needs.

Moving Forward:

**Fall Mailing Season
To
Peak Season**

- **Daily Network and Mail Condition Teleconferences**
 - Immediate adjustments to Run Plans, Equipment and Facility allocations based on each morning's mail inventories
 - Additional Air and Surface Transportation launched

- **Non-Widely Observed Holidays**
 - Veterans Day: Wednesday November 11th
 - HQ, Area Leadership status calls throughout the holiday period
 - HQ staff deploy to 10 key sites across the country

■ **Kaizen Teams**

- Identify and implement “quick win” solutions while leveraging “lean” Quality principles
- Providing rapid response to mail conditions/service issues
- Field conducting 27 Kaizen events to improve WIP Cycle Time
- Kaizen events for 9 Newspaper publications completed through Oct 22nd

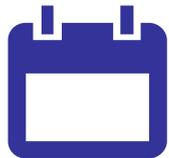
USPS Continued Commitment



Commitment



Sufficient capacity in our networks



Peak days/weeks identified and resource plans in place



Comprehensive contingency planning (weather impacts)



Timely dispatches from our processing facilities



Industry partnership/communication



Next Calls

- **Next Fall Mailing Season Webinars**
 - Friday, November 20 from 2:30 PM – 3:30 PM EDT
- **Wrap-up**
- **Additional questions and concerns:**
Contact dane.a.coleman@usps.gov