

# **LEADERSHIP FORUM FOR STAKEHOLDERS**

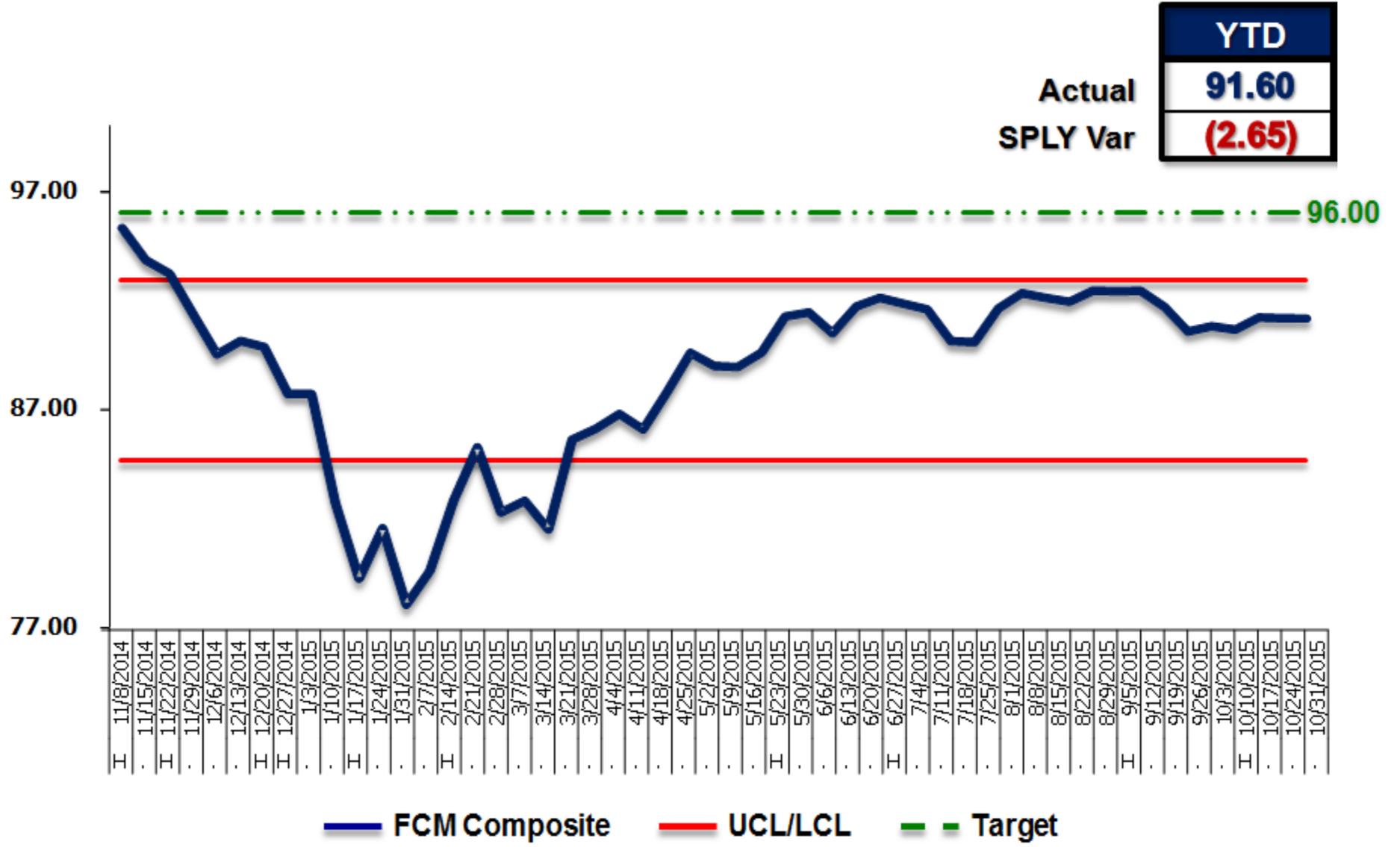
## **OPERATIONS UPDATE**

**DAVID E. WILLIAMS**  
**CHIEF OPERATING OFFICER**

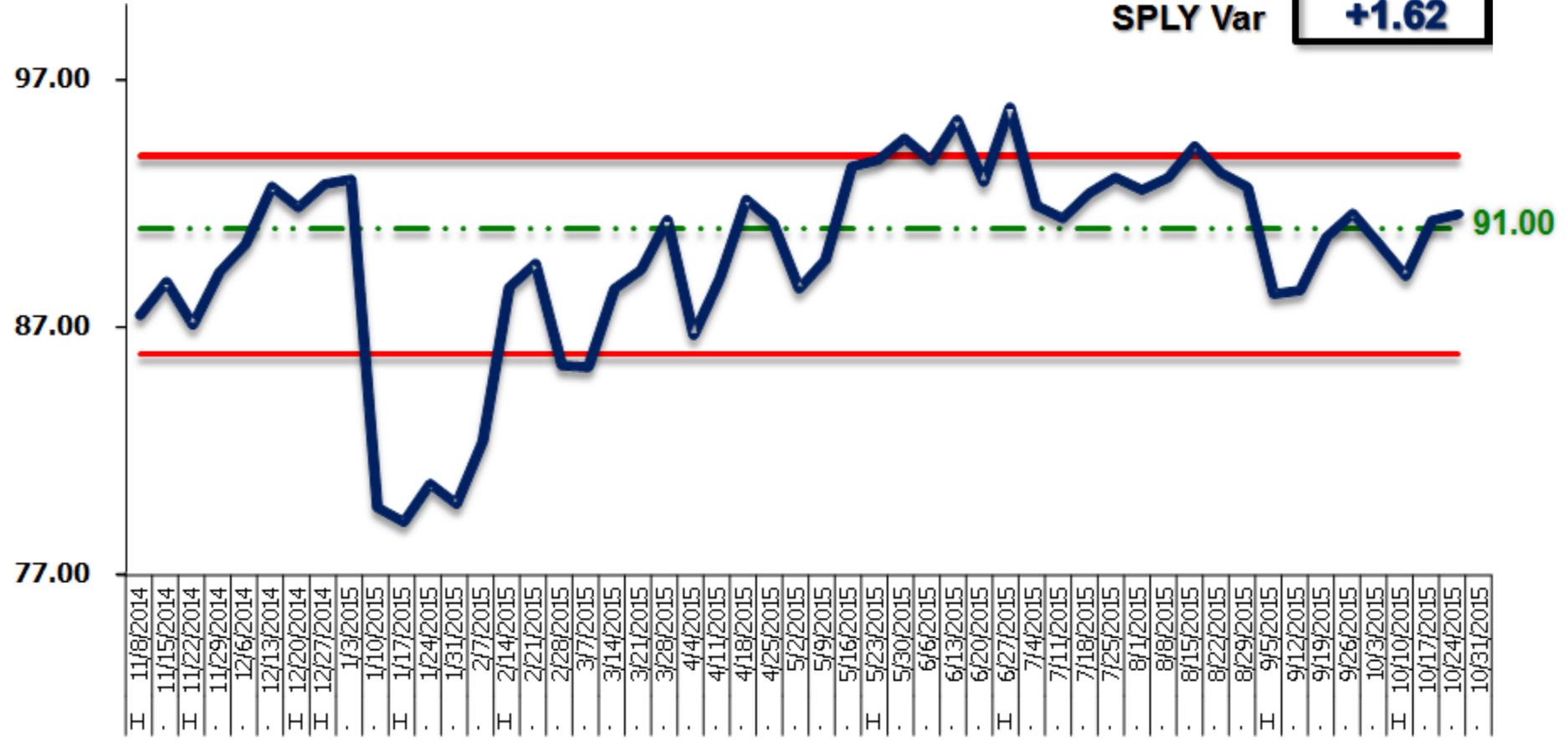


# YEAR TO DATE SERVICE PERFORMANCE



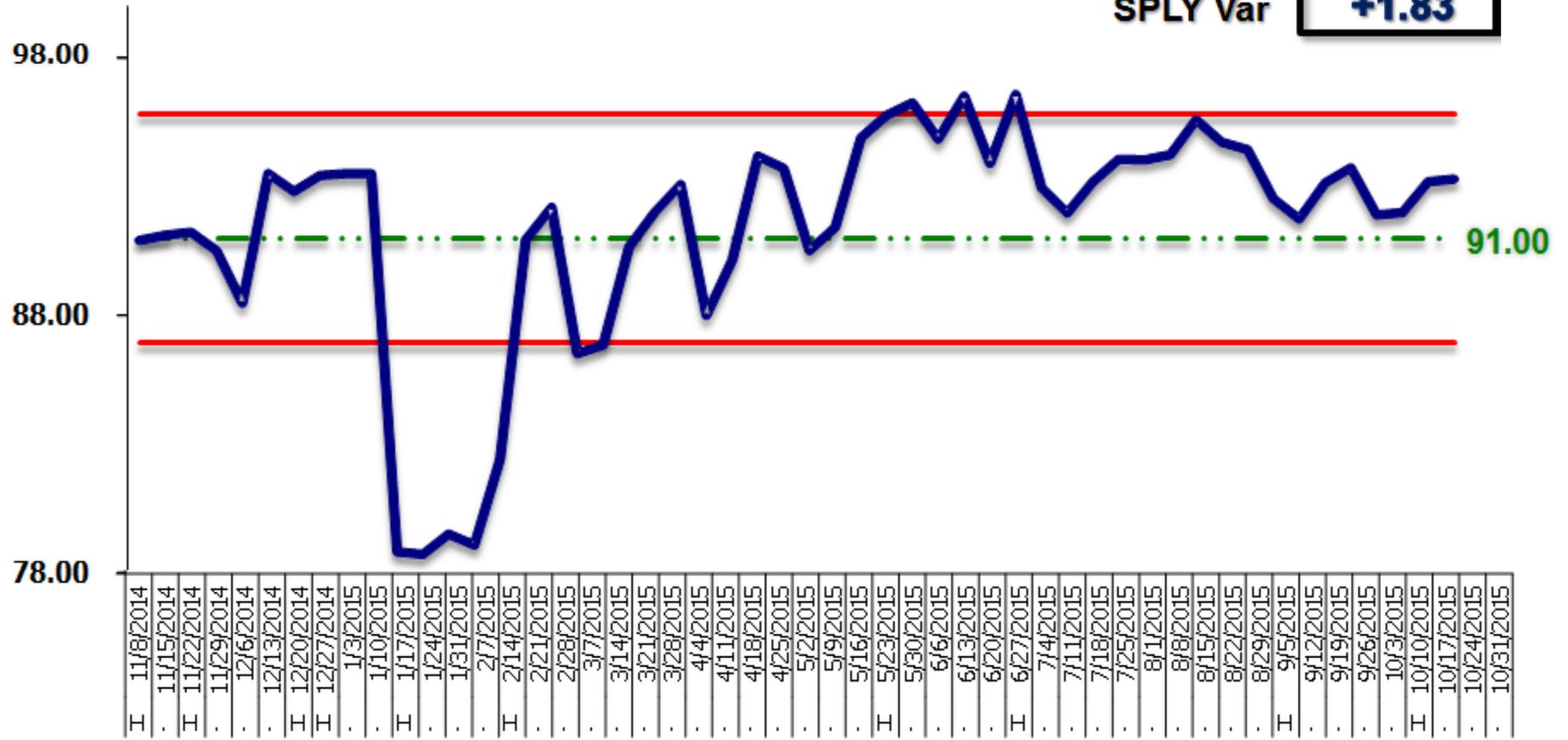


YTD	
Actual	<b>90.46</b>
SPLY Var	<b>+1.62</b>



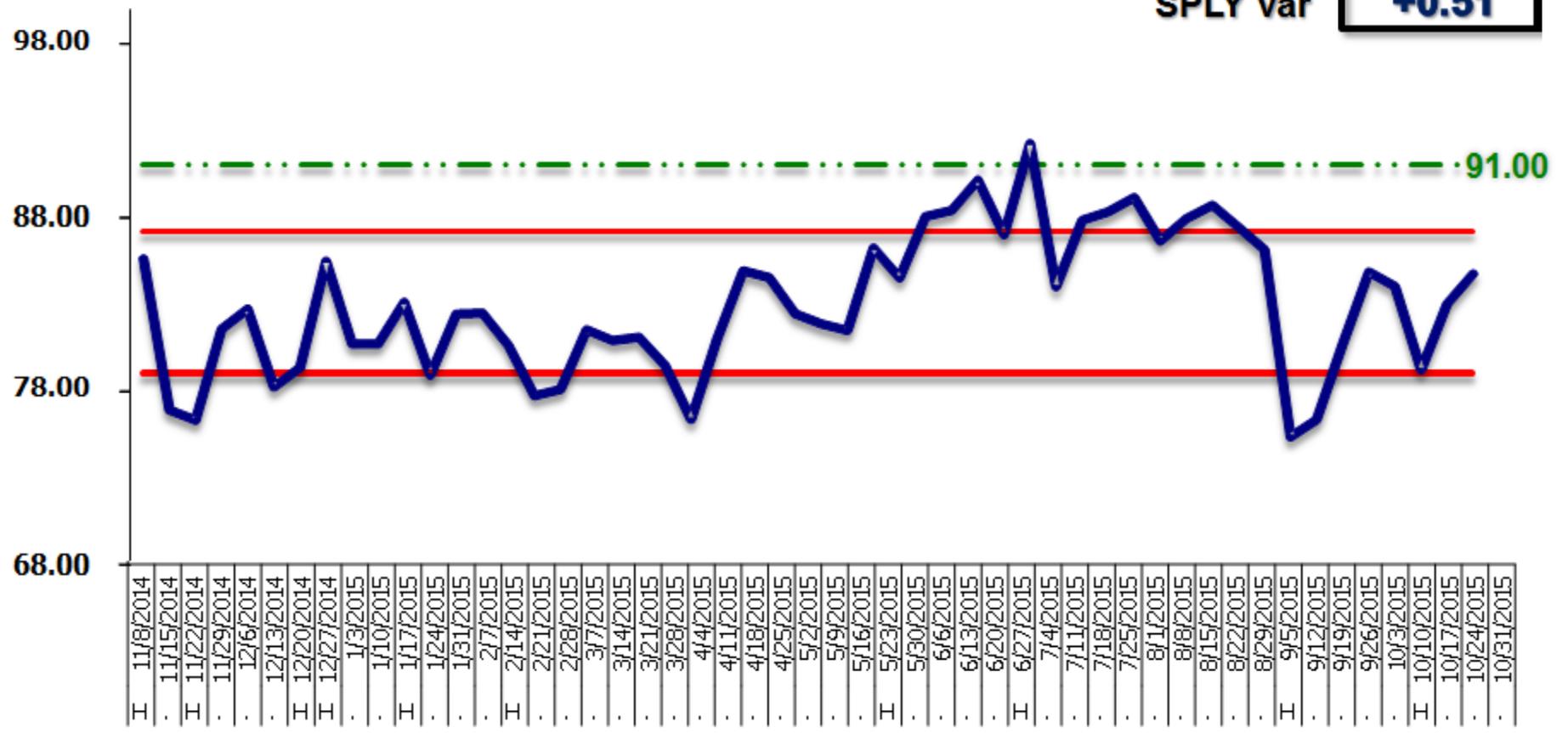
— Standard Composite    
 — UCL/LCL    
 - - Target

YTD	
Actual	<b>92.65</b>
SPLY Var	<b>+1.83</b>



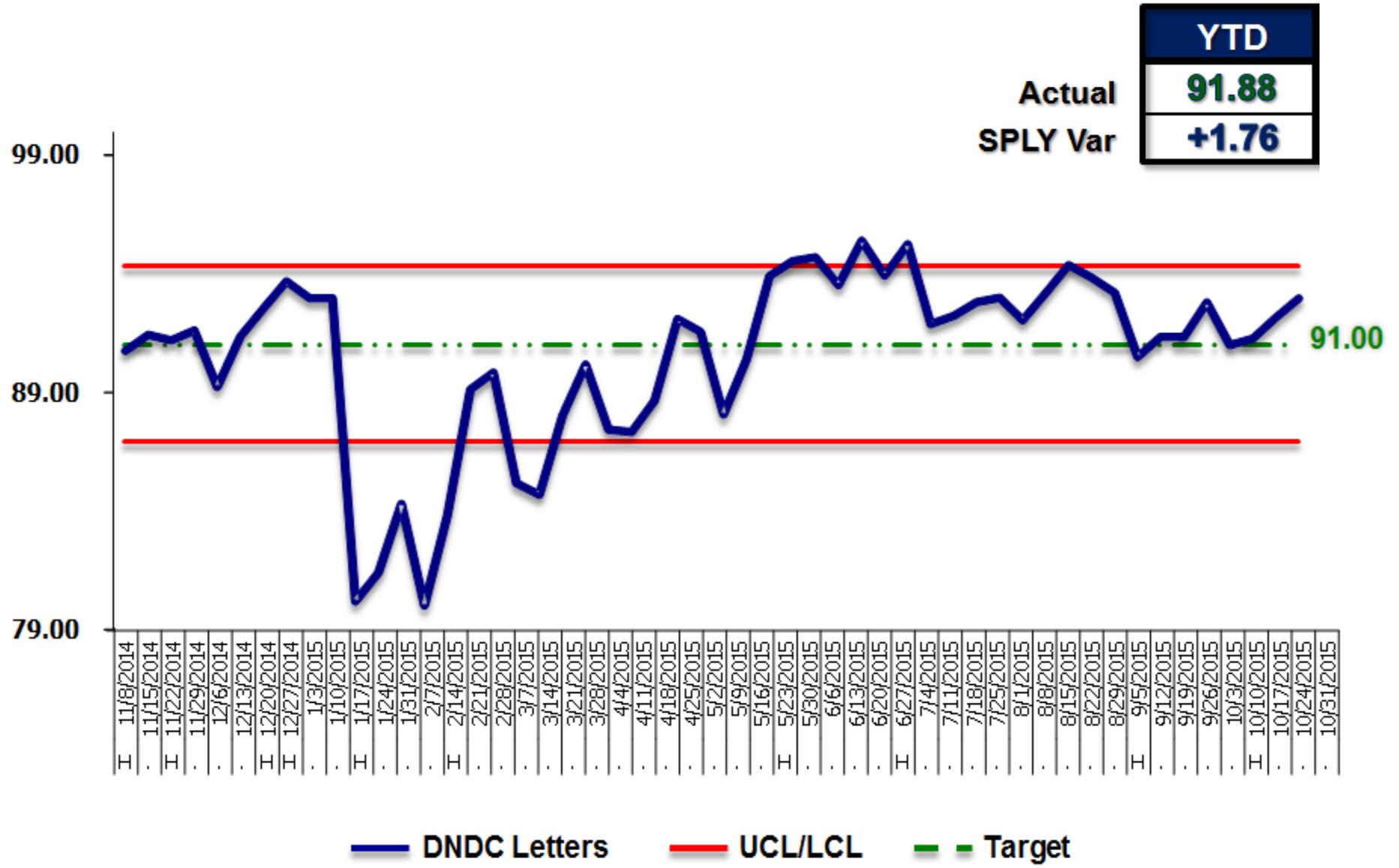
— DSCF Letters    
 — UCL/LCL    
 - - Target

	<b>YTD</b>
<b>Actual</b>	<b>81.96</b>
<b>SPLY Var</b>	<b>+0.51</b>

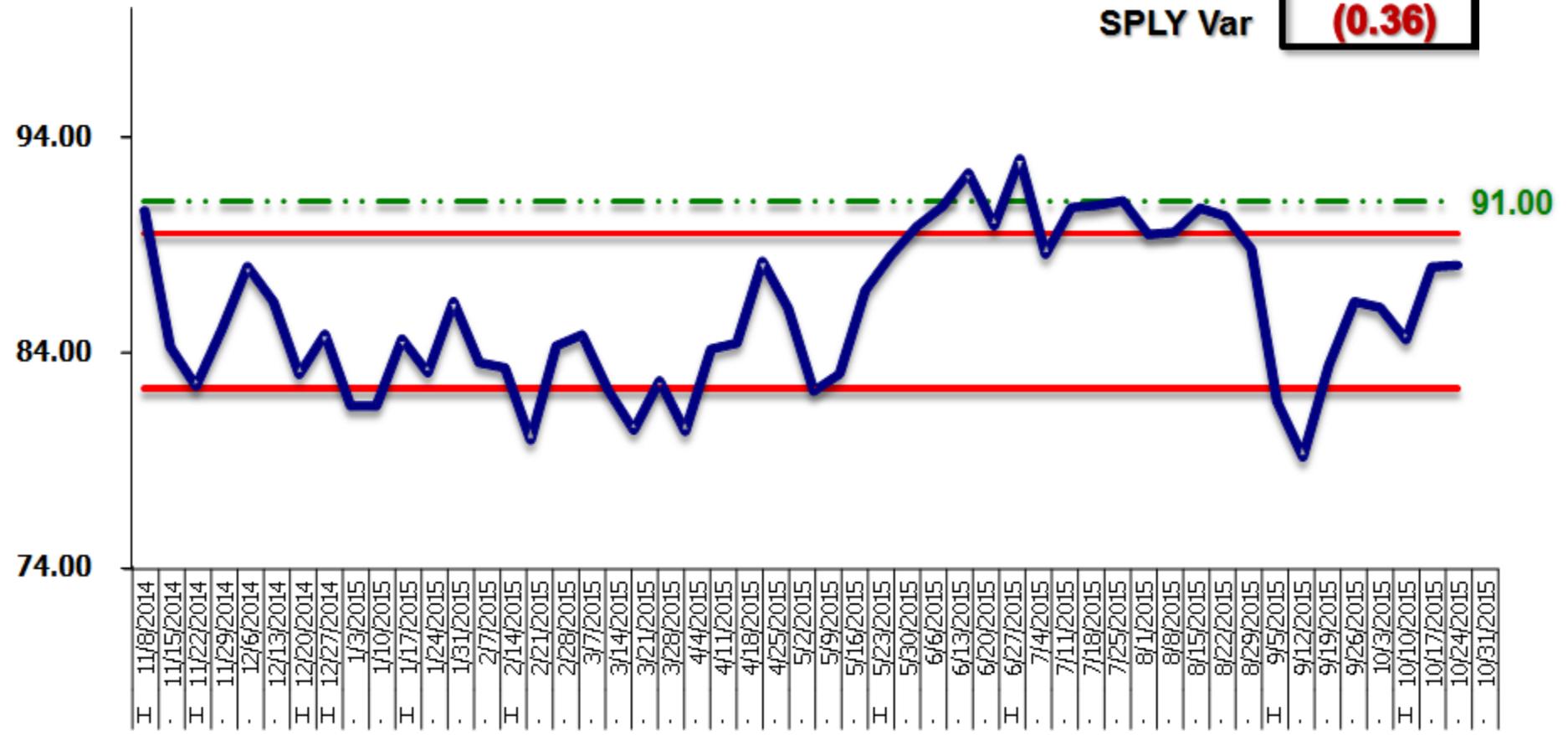


— DSCF Flats     
 — UCL/LCL     
 - - - Target

# STANDARD MAIL – DNDC LETTERS



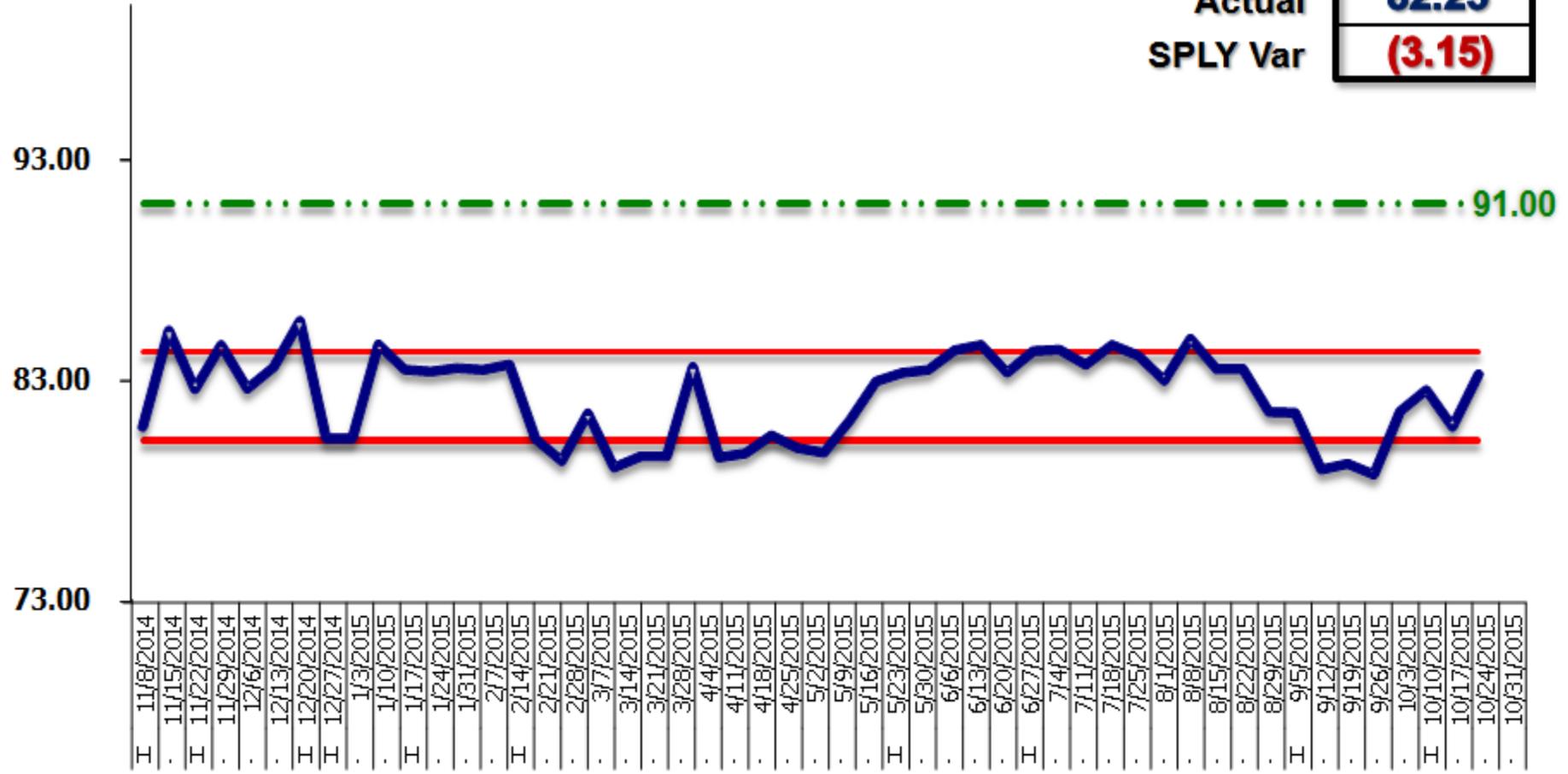
	<b>YTD</b>
<b>Actual</b>	<b>85.96</b>
<b>SPLY Var</b>	<b>(0.36)</b>



— DNDC Flats     
 — UCL/LCL     
 - - Target

<b>YTD</b>
<b>82.25</b>
<b>(3.15)</b>

**Actual  
SPLY Var**



**— Periodicals      — UCL/LCL      - - - Target**

# Improvement Focus

- Mitigate Air Capacity Constraints**
- Align and Optimize Surface Transportation**
- Maximize Machine Capacity and Machine Quality**
- Reduce WIP Cycle Times**
- Drive Earlier Volume Arrivals**
- Fully Utilize Informed Visibility**
- Intense Focus on Vital Few Opportunities**
- Ensure Employee / Industry Engagement**



## 2015 Peak Season – We're Ready to Deliver!



- ❑ **124 Automated Package and Bundle Sorters Expanded**
  - 5,488 additional separations (i.e. average of 44 per machine)
- ❑ **21 Small Package Sorter Systems Added for Peak**
- ❑ **75,000 Cubic Feet of Additional Air Capacity per Day**
- ❑ **263K Mobile Delivery Device Deployed**
- ❑ **1,371 Indoor Parcel lockers Deployed with Installation Complete in Lobbies Nov. 2015**
- ❑ **30K Additional Non-career Seasonal Resources**
- ❑ **Flex Delivery Network to Expand AM/PM Delivery Window**
- ❑ **Conduct Industry Webinars**



- **USPS Has Already Spent \$11M in New Buys for FY 2016**
  - Sacks, Plastic Trays, Plastic Flat Tubs and Sleeves
  - Quarter 1 purchases being received through December
  
- **MTE Inventory Available to Meet Peak Season**
  - 2.5 Million EMM Trays & Sleeves
  - 2.5 Million MM Trays & Sleeves
  - 1.1 Million Half-Trays & Sleeves
  - 1.2 Million Pallets
  - 2.9 Million Flat Tubs
  - 1.5 Million Sacks





## **Our Commitment:**

- Deliver a Successful Peak Season!***
- Deliver Service Excellence!***
- Deliver Industry Partnerships and Communications!***





## **THANK YOU FOR YOUR LEADERSHIP**



**Joyce McGarvy**

- **President – Red Tag News Association**
- **National Industry Co-Chair – Area Focus Groups**
- **Regular NPF Speaker, Including National Area Focus Groups**
- **Industry Co-Chair Great Lakes Area Periodicals Focus Group**
- **Industry Co-Chair – Periodicals Operations Advisory Committee**
- **Past Industry Chair – Mailers Technical Advisory Committee (MTAC)**
- **Industry Chair – American Business Media (ABM) Postal Affairs Committee**
- **Board Member – National Postal Forum**

**INDUSTRY CO-CHAIR**



**Kim Waltz**

**Vice President Postal Affairs  
and Business Development –  
Cathedral Corporation**

**POSTAL CO-CHAIR**



**Laurie Timmons**

**Manager, Marketing  
Northeast Area  
United States Postal Service**

## USPS – INDUSTRY COLLABORATION

### ❑ Exchange Ideas & Preempt Issues

- Area Mailing Industry Focus Groups
- MTAC
- PCC Meetings
- NPF

### ❑ Drive Innovation and Adopt Technology

### ❑ Committed to Collaboration/Communication

### OPPORTUNITIES:

#### Area Mailing Industry Focus Groups – Calendar by Area

<https://ribbs.usps.gov/index.cfm?page=periodicalsfocus>

#### NPF 2016 – Nashville, TN March 20-23

<http://www.npf.org>

#### MTAC – Meet Quarterly

<https://ribbs.usps.gov/index.cfm?page=mtac>

**GROWING TOGETHER**

