

MTAC 143 Streamline Acceptance Meeting 6/23/2011

- What's the perfect environment to collect mail data samples and compare against eDoc to test UPSS technical capabilities
- Long term want to walk through the each mailing environment.
- Test our capabilities to see what can be done under the current environment. Have levels we can look at accuracy
- What are we trying to do?
 - Current validation what can be captured / compared against eDoc / analysis data points / to replace current verification process for letters, flats, and parcels.
 - These are elements to verify pstg paid for, readability, and correct facility ->
- As a work product/deliverable of this SA PoC we would like to determine the metrics and benchmark/baselines.
 - We would like to analyze the data to confirm/validate current assumed thresholds.
- What are you doing for pcs of mail without FS bcs?
 - Again the initial phase of this SA PoC is to consider the perfect environment.
 - What's relevant, what can we do in each environment, what critical?
 - Are we trying to test in the initial phase of the SA PoC – test the perfect environment to determine
- Putting the cart before the horse -> feels like we're building a system before identifying the business functionality/important audit points.
- USPS identified the goals
- Evolve from a data processing
- What's the big picture -> how are we going to componentized – to get to the end goal. Without having to making constant changes.
- What's in this for the mailers'. What are the value proposition? Inorder for the USPS can comm. They
- Need a roadmap -> high level view where we are going.
- Long term – 24/7 lights out verification -> this
- Need to consider
- What we're doing is electrifying the cow path?
- Should perform parallel testing and roadmap.
- SA is something bigger -> it's more than acceptance -> like what's our deliver performance. We're going to spend a lot of money if we don't determine the roadmap.
- 50% scan on good bcs
- I'm an OP -> audit -> USPS wants to trace back to did you fulfill that order.
- Order you process statements – follow statements. Mailer
- We are interested in identifying what tools are available?
- As a 1st deliverable ->
- SA PoC assumes a certain level of quality -> SOX compliance
- Why is this based on mailpc scans total wrong way to go?
- If you're doing scanning - you already know scan rates
- Is the goal to increase revenue through erroneous assessments.
- Need to understand the big picture- so we know the value propositions for the mailers and know when were done.

- eVS
 - USPS already has a good handle on eVS and should be used as benchmarks.
 - eVS is a different business model related to parcels that doesn't relate to letters/flats.
 - eVS concepts should be able to provide
- I would like to see USPS is saving -> removing clerks
- But what is it in for MSP
- This program
- Still don't have mailers
- Does this represent additional competitive advantage -> we should look at competitive advantageous.
- He who runs the mail the cheapest is the one you wins the job.
- Sometimes SA can be a disadvantage – because can be hit with a big assessment at the end.
- If you want to give me a monetary incentive
- I rather keep my DMU clerk than participate in the SA model
- Loyalty program – mailers in this case is risk – quality factor -