

# **Mail Prep and Entry Steering Committee Meeting Webinar**

October 16, 2014

- Welcome
- FSS & PSLW CIN Codes
- FSS Multi-Scheme Pallets
- 2 Ft EMM Tray / 1 Ft MM Tray
- Updates since 9/18/2014
  - Idea Log
- Review B&E Matrix
- Next Steps and Wrap Up

## New FSS CIN Codes:

**UNITED STATES POSTAL SERVICE - Distribution Table Management System**

Home DTMS Pending DTMS Audit Table Integrity TCMD CIN Maint Orig Zip Map Email Maint System Status User Docum

User: TNG8N0+ | Logout

Natl CIN TC CIN ZIPFILE CIN Conformance File Status Admin MHC Xref MHC Defaults

Filter Active [SHOW FILTER](#)

**National CIN Values**

CIN	Description	MHC	Append From	Append Chars	Inter/Intra Plant	MP CD				Mail Source	Shape	Comments	SPS Elig	TC Elig	Intl Ind	UnAsg Ind	User Def	Eff. Date	Disc. D
						1	2	4	6										
698	PSVC IRREG CR-RTS		22	0	I					M	PSVC		N	N	N	N	N	2010-07-22	2099-
699	UNASSIGNED		22	0									N	N	N	Y	N	2010-07-22	2099-
700	GLOBAL GUARANTEED	E	22	0	E		D	X		P			Y	Y	Y	N	N	2012-11-27	2099-
701	INTL EXPRESS	E	22	0	E		D			P			Y	Y	Y	N	N	2012-11-27	2099-
702	GPM WKG	I	22	0	E		D			P			Y	Y	Y	N	N	2011-12-22	2099-
703	PER FSS FACILITY	A	22	0						B	FLTS		N	N	N	N	N	2014-10-06	2099-
704	NEWS FSS FACILITY	A	22	0						B	FLTS		N	N	N	N	N	2014-10-06	2099-
705	STD FSS FACILITY	B	22	0						B	FLTS		N	N	N	N	N	2014-10-06	2099-
706	PSVC FSS FACILITY	B	22	0						B	FLTS		N	N	N	N	N	2014-10-09	2099-
707	PER FSS SCHEME	A	22	0						B	FLTS		N	N	N	N	N	2014-10-06	2099-
708	NEWS FSS SCHEME	A	22	0						B	FLTS		N	N	N	N	N	2014-10-06	2099-
709	STD FSS SCHEME	B	22	0						B	FLTS		N	N	N	N	N	2014-10-06	2099-
710	PSVC FSS SCHEME	B	22	0						B	FLTS		N	N	N	N	N	2014-10-09	2099-
711	UNASSIGNED		22	0									N	N	N	Y	N	2010-07-22	2099-
712	UNASSIGNED		22	0									N	N	N	Y	N	2010-07-22	2099-
713	CAN FCM LTRS BC WKG	I	22	0	E		D			P	LTRS		Y	Y	Y	N	N	2011-12-22	2099-
714	FCM FCM LTRS DBV	I	22	0	E		D			P	LTRS		Y	Y	Y	N	N	2011-12-22	2099-

Row count = 972

CHANGE ADD DISCONTINUE SEND EXCEL

Also requested PSLW CIN Codes. Will update when available.

- From the Industry:
  - FSS Multi-Scheme Pallets
  - eInduction / Seamless Issue
    - Use of 2 Ft EMM Tray / 1 Ft MM Tray

- Item # 10
  - FCM Palletization Requirements via labeling list as are not clear.
  - Issue: It is difficult to determine potential postage discount and service impacts with how convoluted the rules are for labeling to palletization.
  - Resolution (template): 5/3 Digit Scheme should be established for greater viability to all. The USPS should re-evaluate the First Class Mail DMM palletization rules to and accompanying labeling lists to make this easier to deploy understand and manage.
    - **Recommend Completed, issues to VP Mail Entry & Payment Technology**

## FY 2013 First Class Mail - FLATS (thousands)

Total ALL Flats	34,807,710	
<b>Total FC Flats</b>	<b>1,898,586</b>	<b>5.45%</b>
Single Piece	1,273,026	67.05%
NonAuto Presort	31,824	1.68%
MXD ADC Auto Presort	60,336	3.18%
ADC Auto Presort	101,192	5.33%
3-Digit Auto Presort	282,215	14.86%
5-Digit Auto Presort	149,993	7.90%

<b>FY 2013</b>	Automation	Revenue per Piece (1st oz.)	Cost per Piece*	Total Revenue	Total Cost
ADC	101,192,000	0.64	0.50411	\$64,762,880.00	\$51,011,967.58
3-Digit	282,215,000	0.594	0.46774	\$167,635,710.00	\$132,003,959.28
5-Digit	149,993,000	0.406	0.32651	\$60,897,158.00	\$48,974,871.93
<b>Total</b>				<b>\$293,295,748.00</b>	<b>\$231,990,798.79</b>

\*Information from PRC webpage: FY2013 FCM\_Prsrc\_Flats\_PRC

<b>Assumption</b>	<b>Automation</b>	<b>Revenue per Piece (1st oz.)</b>	<b>Cost per Piece*</b>	<b>Total Revenue</b>	<b>Total Cost</b>
ADC**	96,132,400	0.64	0.50411	\$61,524,736.00	\$48,461,369.20
3-Digit***	253,993,500	0.594	0.46774	\$150,872,139.00	\$118,803,563.35
5-Digit	183,274,100	0.406	0.32651	\$74,409,284.60	\$59,841,629.78
<b>Total</b>				<b>\$286,806,159.60</b>	<b>\$227,106,562.33</b>

\*Information from PRC webpage: FY2013 FCM\_Prsrcr\_Flats\_PRC

\*\*Shift 5% of ADC from ADC to 5-Digit

\*\*\*Shift 10% of 3-Digit from 3-Digit to 5-Digit

<b>Change</b>	<b>-\$6,489,588.40</b>	<b>-\$4,884,236.46</b>
<b>Net Savings per FY</b>	<b>-\$1,605,351.94</b>	

- Item # 11
- Non-Automation / Presort Mail rules are not clearly defined
- Issue: Many mailers are confused about what is appropriate to claim with non-automation rules. Technical documentation from the vendor community is not clear since there are no standard rules on return codes produced by address cleansing software so this is not clear
- Resolution: The USPS should more specifically clarify the rules on what is eligible for non-automation rules and require that the vendors publish in their technical guides the appropriate settings of the software to claim the appropriate rate.

## **CASS™/MASS™**

**ANNOUNCEMENT - July 8, 2014**

### **Suspension of CASS Cycle O 2015**

**Primary Audience:** CASS/MASS Software Developers, Integrators, Manufacturers

**What:** The United States Postal Service (USPS) has made the decision to suspend CASS Cycle O originally scheduled for implementation in August 2015. After reviewing input from impacted stakeholders including mailers, software developers and service providers the consensus was that the benefits of continuing to pursue CASS Cycle O were not demonstrated. Given the limited benefits from CASS Cycle O implementation, and the recognition that there are other higher priority items requiring mailing industry stakeholder attention, continuing with CASS Cycle O efforts is not warranted.

The USPS encourages CASS product vendors to evaluate the proposed changes originally scheduled for mandatory inclusion in CASS Cycle O for implementation as appropriate. The decision to include any of the proposed changes is entirely optional. The USPS will provide materials to accommodate testing but recertification of the CASS product will not be required unless the changes introduced impact the results expected from CASS Cycle N requirements. Software or hardware manufacturers that may bring a new CASS address hygiene product to market will be required to certify their product(s) based on CASS Cycle N standards.

**When:** Effective immediately

**Impact:** Certification requirements for CASS Cycle O have been suspended.

**What you need to do:** Please share this information with all pertinent contacts at your company. If you have any questions, please contact the CASS/MASS Department at 800-642-2914.

- **Recommend Completed, issues to VP Mail Entry & Payment Technology**

- Item # 117
- Increase Standard Flat maximum weight to 20oz.
- Issue: Standard Mail Flats has a maximum weight of 16 ounces. Flat mail over 16 oz. and up to 20 oz. becomes Bound Printed Matter, however USPS processes both as a Flat. In Co-mail there is no USPS option to combine Standard Mail Flats and BPM flats within the mail stream.
- Resolution: Increase the maximum weight of Standard flats to 20 oz.
  - **Recommend Completed, proposed solution more complex than Item #13 which proposes permitting BPM to join mixed-class co-mail**



# Mail Prep and Entry Ideas Log

- Completed since September
- Closed since September

- To User Groups:
  - Item # 81 - Ensure MDF facilitate all 5D containers to the deepest possible Destinating Facility
    - Sent to User Groups # 3 & # 9
  
- 20 Remaining in Benefit / Effort Matrix

- High Priority
  - 9 Items
- Medium Priority
  - 7 Items
- Low Priority
  - 4 Items

## ■ Action Taken on Ideas:

Item / Suggestion	Current Resolution
Item # 10: FCM Palletization Requirements via labeling lists are not clear.	Discussed today.
Item # 12: Clear authority and responsibility of management of CSA's are not clearly defined.	Pilot – Two Areas (GL & EA) have edit & approver status to assist with cleaning up current CSA's. Pilot - Hartford (DST) and Los Angeles (PSI) –to standardize the business rules and structures of the CSA.
Item # 79: Bundle & Container prices should reflect 5D prep and DSCF entry.	Proposed for change in 2015.
Item # 95: DMM vs. CSA sortation & prep requirements as it relates to above items, as well as review and increase of internal USPS understanding of current DMM.	Pilot – Two Areas (GL & EA) have edit & approver status to assist with cleaning up current CSA's. Pilot - Hartford (DST) and Los Angeles (PSI) –to standardize the business rules and structures of the CSA

## ■ Actions Taken on Ideas:

Item / Suggestion	Current Resolution
<b>Item # 11: Non-Automation / Presort Mail rules are not clearly defined. Many mailers are confused about what is appropriate to claim with non- automation rules. Technical documentation from the vendor community is not clear since there are no standard rules on return codes produced by address cleansing software so this is not clear.</b>	<b>Discussed today</b>
<b>Item 26: Bundle processing bottleneck and problems. Need for APPS alternative such as AFP to process bundles and not share equipment with packages. Better direct pallet (5 digit and FSS schemes) pricing incentives to bypass bundle handling. Inability to minimize number of bundles due to APPS 6 inch bundle tumbling problem.</b>	<b>Low cost Bundle Sort equipment, possibly the 'Super SAMP'. Additionally the SEM module has been installed. Ongoing discussions with OIS and Engineering continuing.</b>

## ■ Actions Taken on Ideas:

<p><b>Issue 85: USPS enhance DPS bundle prep operation (currently SAMP) to be capable of processing facility pallets. (today limited to scheme pallet)</b></p>	<p><b>Engineering is working on a low cost solution for bundle sorting at 11 FSS sites. Continue to monitor and work with HQ Engineering.</b></p>
<p><b>Item 117:</b></p> <ol style="list-style-type: none"><li><b>1. Standard Mail Flats has a maximum weight of 16 ounces.</b></li><li><b>2. Flat mail over 16 ounces and up to 20 ounces becomes Bound Printed Matter. However, the USPS process both as a flat.</b></li><li><b>3. In CoMail there is no USPS option to combine Standard and BPM flats within the mail stream</b></li></ol>	<p><b>Discussed today.</b></p>

- Next Meetings:
- Mail Prep & Entry Focus Webinar
  - November 6, 2014 1:00 PM – 2:00 PM EST
- - Face to Face
  - November 18, 2014 9AM – 12PM EST
  
- Wrap up