

Future Mail Prep and Entry Steering Committee Webinar

April 17, 2014

- Welcome**
- Purpose / Objective / Frequency of MP & E Steering Committee**
- Rate Difference – Priority Select**
- Review MTAC #154 (co-pallitization)**
- Follow Up – Broken Bundles**
- Reduction of Sacks**
- Curtsey Pallet Issue**
- Questions / Wrap Up**

- **Purpose and Objective of the Steering Committee**
 - As defined by its members, the Charter of the Mail Prep and Entry Steering Committee is to identify and implement mail preparation & entry solutions to eliminate non-value added mailing requirements, increase efficiencies to contain costs and drive service improvements for the mailing industry and Postal Service.

- **Purpose and Objective of the Steering Committee**
- A goal of the Committee is to assess and prioritize short-term solutions that can be implemented quickly, allowing for incremental changes; while also identifying and strategically considering forward-thinking, long-term solutions. However, the ultimate objective is to seek the most efficient, lowest combined cost solutions that will also lead to on-time service and overall customer satisfaction. The steering committee will serve as an overarching governing body to identify and gather feedback on opportunities to achieve these common objectives. To ensure a consistent methodology is applied when categorizing solutions, the Committee will evaluate ideas based on 3 primary criteria:
 - The benefit (service, costs) to industry and the USPS
 - The impact on industry and the USPS
 - The level of effort (costs, time, software, etc.) to implement solutions

- **Communication and Frequency of Meetings**
- The Steering Committee recognizes the criticality of communicating its progress and deliberations to keep all stakeholders informed of potential solutions and results. In the spirit of transparency and information sharing, the Committee will utilize multiple platforms to keep information flowing. After each meeting, information shared will be summarized and distributed to Committee members for their broader distribution.

- **Communication and Frequency of Meetings**
- A distribution list will also be created for interested parties and informational communications will also be provided through the following venues:
 - Industry/Mail Alerts
 - Mail Pro
 - Postal Customer Council (PCC)
 - MTAC Mail Prep & Entry focus group and general session as appropriate
 - Mailer Associations and/or other industry type conferences

- **Communication and Frequency of Meetings**
 - Further, the Committee will strive to hold consistent meetings – *webinars every 3 weeks* on Tuesdays or Thursdays and an *onsite meeting quarterly to coincide with MTAC* (the Tuesday morning of MTAC, typically 8:00 a.m. – 12:00 p.m.).

- Follow Up on Broken Bundle Issue
 - Industry visit to USPS Plant
 - Schedule a separate telecom on co-mail



Rate Difference - Parcel Select

- OIE researched issue of the rate difference between Parcel Select – Machineable vs. Non – Machineable
- With current rate structure – there is no anomaly

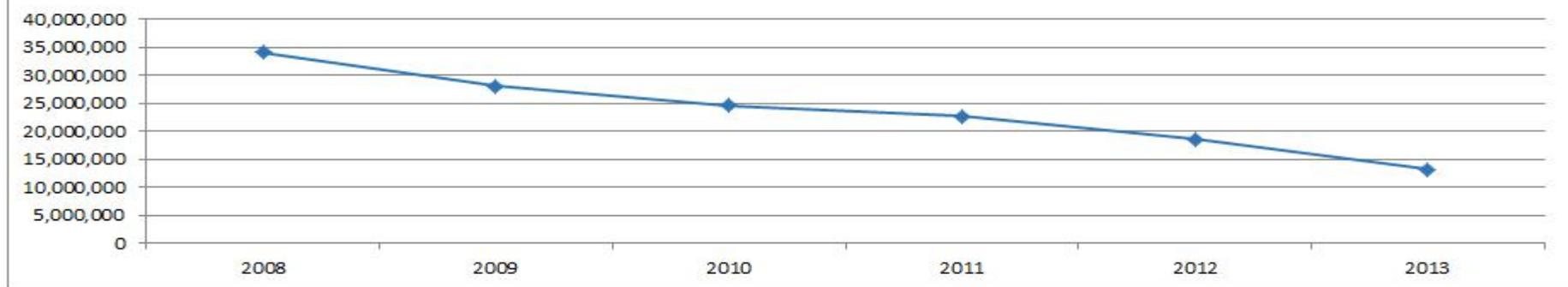
Parcel Select - Destination Entry										Difference Between Parcel Select (Non-Machinable & Machinable)			
Machineable					Non-Machineable								
DNDC/ASF					DNDC/ASF Zone								
Weight Not Over (Lbs)	1 & 2	Zone 3	Zone 4	Zone 5	Weight Not Over (Lbs)	1 & 2	Zone 3	Zone 4	Zone 5	Zone 1 & 2	Zone 3	Zone 4	Zone 5
1	4.17	4.82	5.81	6.69	1	6.59	7.24	8.23	9.11	2.42	2.42	2.42	2.42
2	4.17	4.82	5.81	6.69	2	6.59	7.24	8.23	9.11	2.42	2.42	2.42	2.42
3	4.47	5.64	6.94	7.90	3	6.89	8.06	9.36	10.32	2.42	2.42	2.42	2.42
4	4.76	6.34	7.89	8.92	4	7.18	8.76	10.31	11.34	2.42	2.42	2.42	2.42
5	5.04	6.99	8.72	9.75	5	7.46	9.41	11.14	12.17	2.42	2.42	2.42	2.42
6	5.31	7.57	9.42	10.45	6	7.73	9.99	11.84	12.87	2.42	2.42	2.42	2.42
7	5.58	8.14	10.05	11.13	7	8.00	10.56	12.47	13.55	2.42	2.42	2.42	2.42
8	5.84	8.70	10.61	11.70	8	8.26	11.12	13.03	14.12	2.42	2.42	2.42	2.42
9	6.09	9.25	11.13	12.24	9	8.51	11.67	13.55	14.66	2.42	2.42	2.42	2.42
10	6.34	9.80	11.61	12.76	10	8.76	12.22	14.03	15.18	2.42	2.42	2.42	2.42
11	6.59	10.35	12.04	13.19	11	9.01	12.77	14.46	15.61	2.42	2.42	2.42	2.42
12	6.83	10.85	12.43	13.62	12	9.25	13.27	14.85	16.04	2.42	2.42	2.42	2.42
13	7.07	11.32	12.78	14.03	13	9.49	13.74	15.20	16.45	2.42	2.42	2.42	2.42
14	7.31	11.77	13.10	14.39	14	9.73	14.19	15.52	16.81	2.42	2.42	2.42	2.42
15	7.55	12.19	13.40	14.72	15	9.97	14.61	15.82	17.14	2.42	2.42	2.42	2.42

Reduction of Sacks - Periodicals

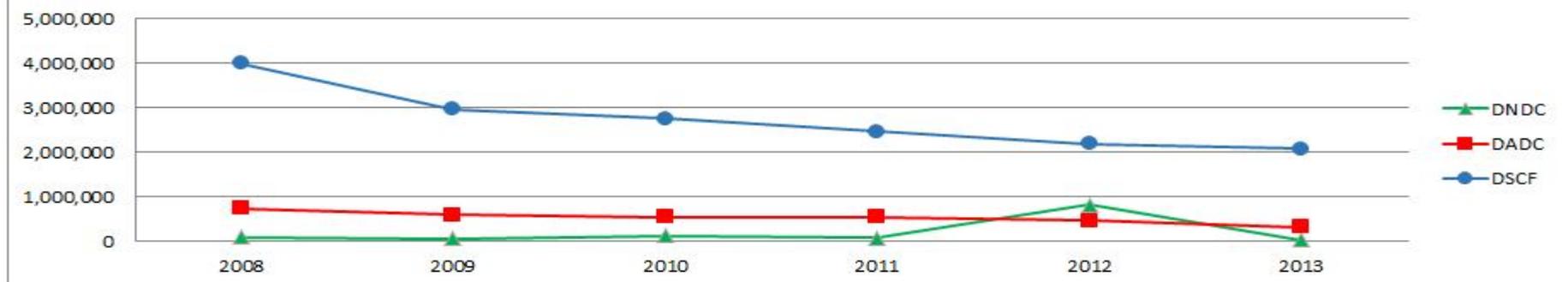
Periodicals Flats

Entry level	2008	2009	2010	2011	2012	2013
OFAC	26,186,910	23,631,357	20,581,871	18,742,460	14,487,770	10,209,785
ONDC	2,921,741	242,709	80,010	365,198	235,629	162,528
DNDC	85,864	67,678	117,593	69,239	822,151	34,330
DADC	735,767	590,854	547,296	536,736	459,366	315,668
DSCF	4,004,190	2,968,390	2,751,307	2,470,449	2,186,148	2,081,501
DDU	156,245	563,941	476,954	446,502	331,567	418,623
Total # of Sacks	34,090,716	28,064,929	24,555,032	22,630,583	18,522,631	13,222,436

Periodical Flats - Total Number of Sacks



Periodical Flats - Opportune Areas

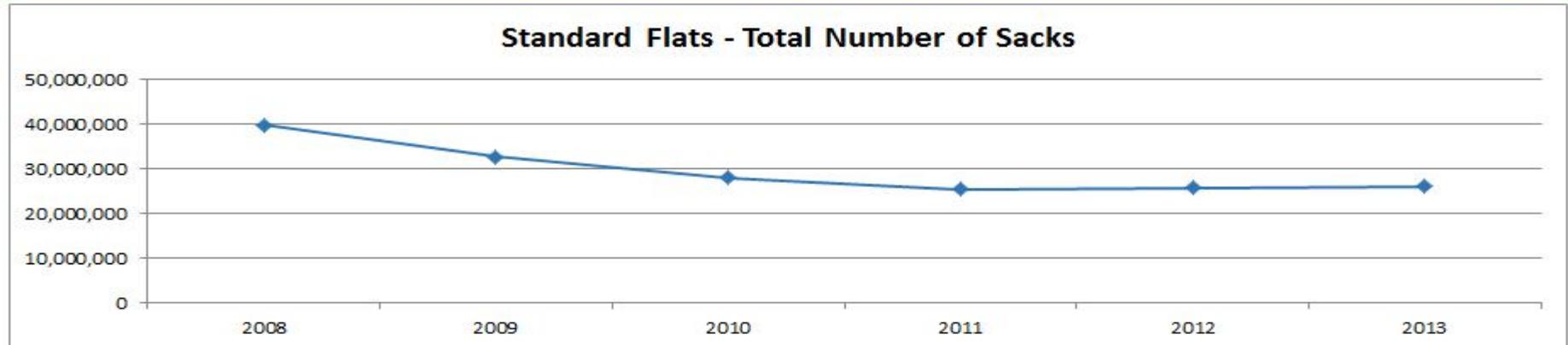


Reduction of Sacks - Standard

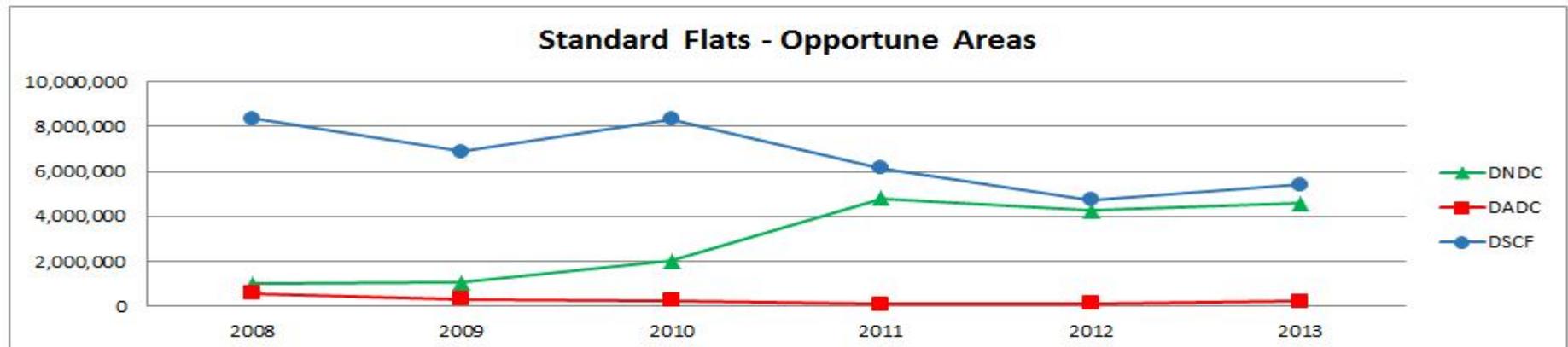
Standard Flats

Entry level	2008	2009	2010	2011	2012	2013
OFAC	14,124,790	10,918,633	8,734,949	9,431,822	7,762,889	7,060,176
ONDC	4,996,853	3,622,826	2,225,212	3,001,331	3,181,557	3,789,499
DNDC	997,789	1,058,954	2,025,173	4,799,715	4,275,071	4,580,270
DADC	569,972	313,704	248,387	79,289	118,535	204,332
DSCF	8,371,400	6,890,864	8,327,894	6,138,492	4,735,641	5,404,491
DDU	10,750,996	9,978,018	6,507,838	1,989,625	5,754,005	5,142,341
Total # of Sacks	39,811,801	32,782,998	28,069,452	25,440,274	25,827,698	26,181,109

Standard Flats - Total Number of Sacks



Standard Flats - Opportune Areas



Sample pictures of STD flats prepared in Tubs by UPS and DHL



- Next Meeting – Face to Face**
 - **May 20, 9 AM – 12 PM EST**

- Wrap up**