



UNITED STATES
POSTAL SERVICE

Mail Prep and Entry Steering Committee

November 1, 2016

- Welcome
- Ideas Log
- Mail Prep & Entry Steering Committee Review
- Change / Improvement Templates
- Open Discussion
- Closing



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Mail Prep & Entry Steering Ideas Log

- **Idea Log # 74 - Removal of Origin Sack**
- **Idea:** The mail preparer produces bundles of flats. The bundles are placed in the sacks. The sack label is attached to the holder and the sack is tied. The USPS has to remove the ties, open the sack and remove bundles.

- Create bundles and places on origin pallets. MXD working pallets. The pallets can be dumped and processed on the APPS machine eliminating the step of opening the tied sacks.

- **Possible Solution**
- **Idea:** Have received permission from Plant Manager, Chicago NDC, for Mailers that currently have a local agreement to drop Standard Mail without sacks at the NDC to extend this agreement for trucks coming from same mailers from outside the Chicago area after coordination with the BMEU and Plant Manager

Recommendation: Close

- **Idea Log #122 – Eliminate Minimums for ADC / SCF Sortation:**
- **Idea:** As USPS has consolidated plants, delivery of newspapers has deteriorated far beyond the service standards. To help alleviate problems, and keep copies out of OMX/MADC sorts, we need to have more flexibility to create ADC or SCF containers below the 24 minimums now required to get service. With the flattening of the processing network, we note fewer stand-alone SCFs, and the territory is now often identical for ADC & SCF. Newspapers are increasingly using Flats Trays (tubs) for newspapers rather than sacks

- Eliminate minimums at ADC and SCF sorts for those that wish to take advantage of them. Magazines that do not want to produce low-volume containers would of course be permitted to continue their practices as they desire under the current or future rules.

Possible Solution:

- Conceptually, in the step/process it would work like this.
- A mailing is run initially to formalize the finest presortation that will result in the lowest-cost / postage.
- ALL mail volume that falls into either an Origin Mxd ADC sack as either a bundle or as a Mxd ADC bundle are flagged for improved sortation along with the same related ZIP Codes in the mailing.

▪ Proposed Solution

- The Periodicals presort option offers three valuable alternatives:
 - Consider pulling all of the origin Mxd ADC pieces from those bundles and sacks and making less-than-6-pc bundles for service reasons.
 - Look at the Qualification report to see where SCF sacks could be made instead of 3-digit sacks for the ZIP Codes of the Origin Mxd ADC pieces / bundles.
 - These two options should reduce if not eliminate the origin bundle/sack as long as there are 24 copies that can be built into the SCF sack.
 - Should that fall short by one or two pieces, the Periodical mailer always can send a Sample copy to an address within that SCF location to ensure the 24 pc minimum volume criteria is met.

- **Proposed Solution**
- The delivery consistency is the goal and Periodicals offers options to get those Mxd Origin pieces back into the body of the mailing.
- Simply put, because the Publishers saw postage/cost efficiency as number one, the customers in the Mxd Origin became #2

Recommendation: Close



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Mail Prep & Entry Steering Committee - Review

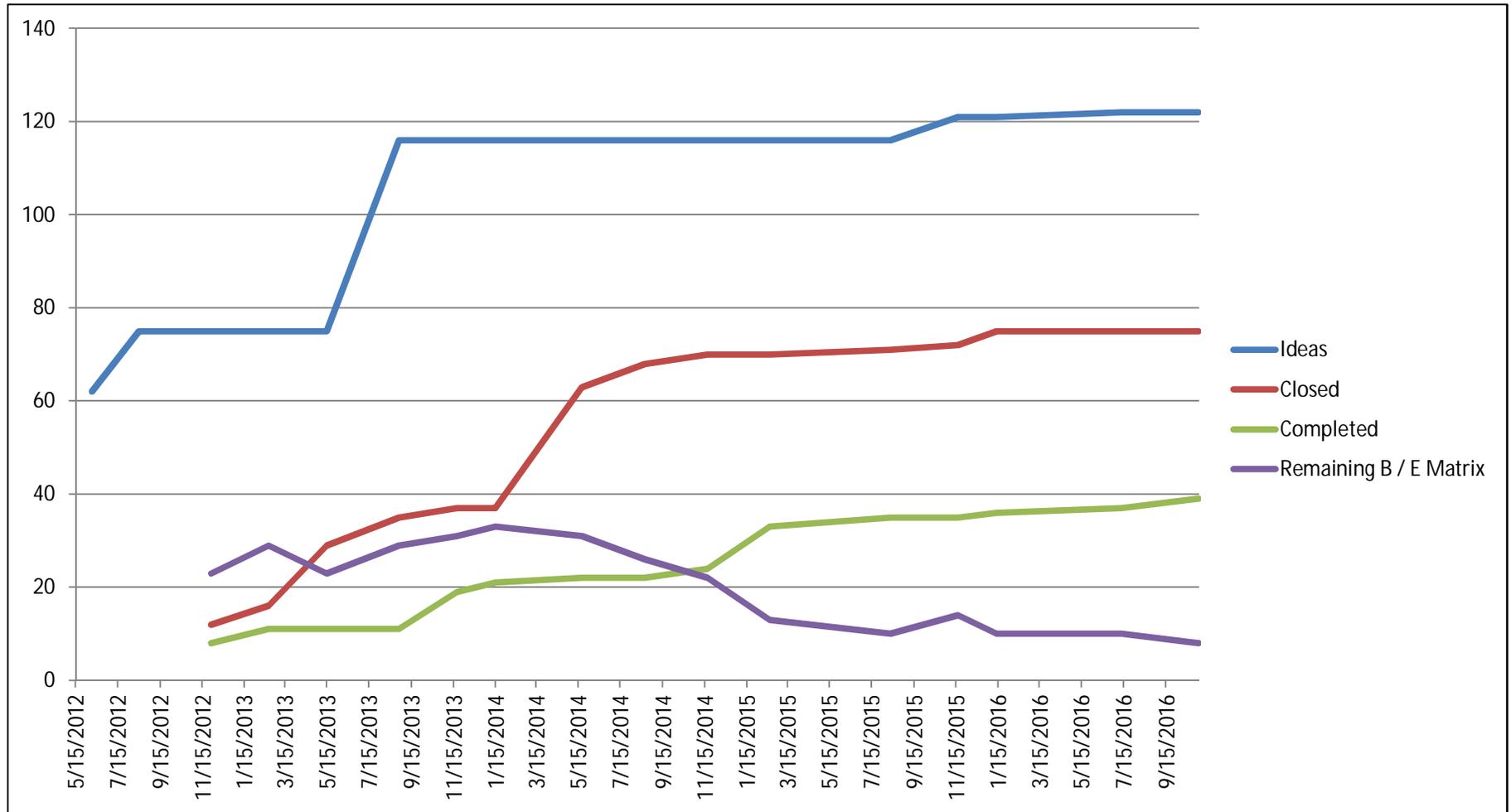
- **Committee Charter:**

Identify and implement mail preparation & entry solutions to eliminate non-value added mailing requirements, increase efficiencies to contain costs and drive service improvements for the mailing industry and Postal Service.

- 6/6/2012

- Committee has worked / processed over 122 ideas since 2012
- After today's meeting, there will be approximately 6 ideas in the Ideas Log
- The remaining ideas will be sent to MTAC to be worked with Work Group #180

Date	Ideas	Closed	Completed	Remaining B / E Matrix	Need template Written	Notes	Total
5/15/2012						Beginning - 1st Meeting	
6/7/2012	62					Brainstorming	
8/14/2012	75					Template established / 13 new ideas	
11/27/2012	75	12	8	23	32	MP &E - RIBBs established	75
2/19/2013	75	16	11	29	19		75
5/14/2013	75	29	11	23	12		75
8/27/2013	116	35	11	29	41		116
11/19/2013	116	37	19	31	29		116
1/14/2014	116	37	21	33	25		116
5/20/2014	116	63	22	31	0		116
8/19/2014	116	68	22	26	0		116
11/18/2014	116	70	24	22	0		116
2/17/2015	116	70	33	13	0		116
8/11/2015	116	71	35	10	0		116
11/17/2015	121	72	35	14	0		121
1/12/2016	121	75	36	10	0		121
7/12/2016	122	75	37	10	0		122
11/1/2016	122	75	39	8	0		122





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Change/Improvement Templates

- High priority
 - 0 items

- Medium priority
 - 4 items

- Low priority
 - 4 items

Issue/ Resolution	Current Resolution
<p>#74: Removal of Origin Sack Mail for Standard & Periodical Flats - The mail preparer produces bundles of flats. The bundles are placed in the sacks. The sack label is attached to the holder and the sack is tied. The USPS has to remove the ties, open the sack and remove bundles.</p>	<p>Discussion 11/1/16</p>
<p>#120: Optimize Work share Signals in Flats Price Structure - Price structure is as important as price itself to signal optimal work share. Since the USPS processes all flat mail on the same processing equipment, optimal work share could be attained if the price structure of all flats signaled the same prep and entry result. Today's price structures are not aligned in their signals increasing USPS costs.</p>	<p>Requires Further Discussion</p>
<p>#121: Node Based Prep & Entry Rules - The processing capabilities of each USPS facility vary, yet the upstream preparation rules are "1 size fits all". As a result, a number of USPS facilities are presented mail that requires additional cost to transport, process and deliver. Node based presort would reduce the additional cost.</p>	<p>Requires Further Discussion</p>
<p>#122: Eliminate minimums for ADC / SCF sortation for service reasons - Eliminate minimums at ADC and SCF sorts for those that wish to take advantage of them. Magazines that do not want to produce low-volume containers would of course be permitted to continue their practices as they desire under the current or future rules.</p>	<p>Discussion 11/1/16</p>

Item / Suggestion	Current Resolution
#84: Re-evaluate non-machineable barcoded rates (PER & BPM over 20oz)	Requires Further discussion
#85: USPS enhance DPS bundle prep operation (currently SAMP) to be capable of processing facility pallets (today limited to scheme pallet)	MTAC Work Group #168 working this issue related to multi-scheme pallets
#91: Explore pricing methods to strengthen or create uniform signals for FSS prep across each class	Changes made with 2015 Price Changes. Continue to monitor.
#104: Explore new presort options for parcels, including 3-digit at DSCF and PSM schemes at DNDC	Discounts are provided today for machineables - 5 digit and NDC separations. Industry feels SCF separation is needed in order to generate growth in a competitive market

Open Discussion

Closing