

# R12 External Training

# Agenda

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- Reminders & Announcements
- January 2013 Price Change
- *PostalOne!* Updates
- Discounts, Fees & Incentives
- International Mail
- Official Mail Accounting System (OMAS)
- Other USPS Initiatives
- Application Updates
- Data Exchange Updates

# AUTOMATION ELIGIBILITY REMINDER

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## ❑ January 2013 Change

- The POSTNET barcode will no longer be eligible for automation discounts
  - ❑ IMb is required for automation letters and flats
  - ❑ IMb is required for QBRM and Permit Reply Mail (PRM) letters

## ❑ <https://ribbs.usps.gov/>

- Valuable information can be found within the RIBBS Intelligent Mail Services tab.
  - ❑ Includes a list of Authorized Software Vendors who have voluntarily tested their software with the Postal Service.

## Intelligent Mail Parcel Barcode (IMpb) Requirement

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- ❑ Effective **January 27, 2013**, the IMpb is required for all Parcel mailings except for Standard Mail
- ❑ Customers claiming presort or destination entry prices (except Standard Mail) must use an IMpb, legacy tracking barcode, or Extra Services barcode.
- ❑ If IMpb is not used, mailers will be charged non-presorted prices.
  - Note: This may result in retail prices being charged.
- ❑ For more information, please reference the IMpb FAQ document on RIBBS at the following link:  
[https://ribbs.usps.gov/intelligentmail\\_package/documents/tech\\_guides/IMPB\\_FAQs.pdf](https://ribbs.usps.gov/intelligentmail_package/documents/tech_guides/IMPB_FAQs.pdf)

## IMpb Requirement (Continued)

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- ❑ Effective January 28<sup>th</sup>, 2013, the following requirements must be met to claim presort and/or destination entry prices.
  1. Packages must bear an IMpb only.
  2. Electronic shipment information must be provided via Shipping Services Manifest File version 1.6 or higher.
  3. ZIP + 4 Code or destination deliver address must be included in the electronic manifest file.
- ❑ If an IMpb is NOT used on parcels in applicable mail classes, the mailer must request and receive a written exception from the Vice President, Product Information to continue receiving presort and/or destination entry pricing
  - Customers without an exception will need to pay non-presort prices for the classes of mail for which the shipment qualifies

## Revised Standards for Folded Self-Mailers (FSMs)

- There are revised standards for FSMs which will become effective **January 5, 2013**
- Current Quick Service Guide 201b will NOT be updated
- If you would like more information regarding the specific changes being made, please read the **FSM Reference Material** posted on the RIBBS FSM Landing Page: (RIBBS→Site Index→Folded Self-Mailers)
  - **Link:** <https://ribbs.usps.gov/index.cfm?page=fsm>

# Agenda

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□ Reminders & Announcements

□ **January 2013 Price Change**

■ Mailing Services

■ Shipping Services

□ *PostalOne!* Updates

□ Discounts, Fees & Incentives

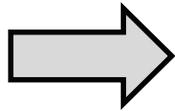
□ International Mail

□ Official Mail Accounting System (OMAS)

□ Other USPS Initiatives

□ Application Updates

□ Data Exchange Updates





# **Mailing Services Price Change Effective January 27, 2013**

# Mailing Services

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- **First-Class Mail**
  - First-Class Mail International
  - **New!** First-Class Mail International Package moving to Competitive
    - First Class Package International Service (FCPIS)
- **Standard Mail**
- **Periodicals**
- **Package Services**
  - **New!** Single-piece Parcel Post moving to Competitive
- **Extra Services**

# The Price Cap

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- ❑ Based on Consumer Price Index
- ❑ PRC formula a moving average of CPI data
- ❑ Current calculation of cap is 2.570%



## First-Class Mail

- **2.6% overall increase**
- **45-cent stamp price increases to \$0.46**

| Product   | % Change   |
|---|------------|
| Single-piece Letters & Cards  | 2.3        |
| Flats   | 2.7        |
| Parcels   | 4.9        |
| Presort Letters & Cards   | 2.6        |
| <b>First-Class Mail International</b><br>(includes letters, cards, flats, and extra services) | <b>7.9</b> |



# First-Class Mail Single-Piece

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- **Letters**
  - **Additional ounce stays at \$0.20**
  - **New!** First-Class Mail International Forever Stamp \$1.10
- **Postcards**
  - Postcard stamps increase by 1 cent to \$0.33
- **Flats**
  - One-ounce price increases by 2 cents to \$0.92
- **Parcels (retail)**
  - Increase on average 4.9 percent

# First-Class Mail Presort

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- **Letters**

- Most 1-ounce prices increase in a per piece range of 0.1 (1/10<sup>th</sup>) of a cent to 1.0 cent
- Presorted letters up to 2 ounces will be charged the 1-ounce price
- **New!** Uniform price for residual single-piece letters up to 2 ounces

# First-Class Mail International

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- **New!** First-Class Mail International Forever Stamp
  - Single price to any country in the world \$1.10
  - Overall average increase 3.8 percent



(Draft stamp design subject to change)

# Standard Mail

- 2.570 % overall increase

| Product                                     | % Change |            |
|---|----------|------------|
| Letters                                     | 2.6      |            |
| Flats                                       | 2.6      |            |
| Carrier Route Letters, Flats, and Parcels   | 3.1      | } Catalogs |
| High Density / Saturation Flats and Parcels | 2.2      |            |
| High Density / Saturation Letters           | 2.3      |            |
| Parcels                                     | 3.1      |            |

# Standard Mail

- **Detached Address Labels (DALs)**
  - Price increases to 3.1 cents from 3.0 cents
- **New! High Density Plus price tier**
  - Carrier Route pricing between High Density and Saturation



# Periodicals

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- **2.6 % overall increase**

| <b>Product</b>        | <b>% Change</b> |
|-----------------------|-----------------|
| <b>Outside County</b> | <b>2.6%</b>     |
| <b>Inside County</b>  | <b>2.6%</b>     |

## Package Services

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- **2.6% overall increase**
- **New! Single Piece Parcel Post moving to Competitive**

| Product                        | % Change    |
|--------------------------------|-------------|
| <b>Media Mail/Library Mail</b> |             |
| Media Mail                     | <b>3.5%</b> |
| Library Mail                   | <b>3.2%</b> |
| <b>Bound Printed Matter</b>    |             |
| Flats                          | <b>0%</b>   |
| Parcels                        | <b>3.4%</b> |

## Extra Services

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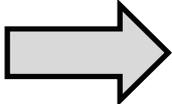
- **3.3% overall increase**
- **New!** Delivery Confirmation fees for retail Priority Mail and Parcel Post = \$0.00

| Product         | % Change |
|-----------------|----------|
| PO Boxes        | 6.0      |
| Certified Mail  | 5.1      |
| Return Receipt  | 7.5      |
| Registered Mail | 3.1      |
| Insurance       | 4.9      |
| COD             | 9.2      |
| All Other       | 6.2      |

# Agenda

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- Reminders & Announcements
- **January 2013 Price Change**
  - Mailing Services
  - **Shipping Services**
- *PostalOne!* Updates
- Discounts, Fees & Incentives
- International Mail
- Official Mail Accounting System (OMAS)
- Other USPS Initiatives
- Application Updates
- Data Exchange Updates





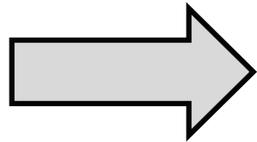
# Shipping Services Price Change



**Effective  
January 27, 2013**

# SHIPPING SERVICES

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**Domestic**



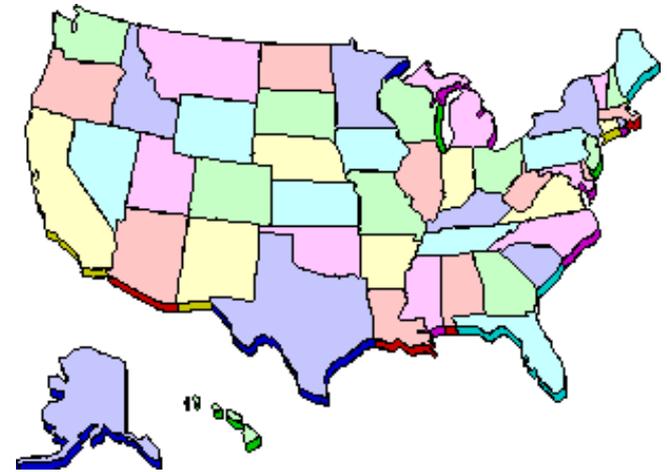
**International**

# Shipping Services

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## □ Domestic products

- Priority Mail
- Express Mail
- First-Class Package Service
- Parcel Select
- Parcel Return Service
- Competitive Extra Services
- **New!** Standard Post™ (formerly Parcel Post®)
- International Products



# Shipping Services: Highlights & Innovations

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## Shipping Services Highlights

- ❑ Drive business and profitability
- ❑ Meet customer needs and increase business
- ❑ U.S. Postal Service still the best value in shipping

## Shipping Services Innovations

- ❑ **New!** Express Mail Padded Flat Rate Envelope
- ❑ **New!** Free USPS Tracking/Delivery Confirmation for Priority Mail
- ❑ **New!** Standard Post (formerly Parcel Post) transferred from Mailing Services

# Domestic Shipping Services

| Product                     | Overall Average Increase |
|-----------------------------|--------------------------|
| Express Mail                | 5.8%                     |
| Priority Mail               | 6.3%                     |
| Parcel Post                 | 21.0%                    |
| First-Class Package Service | 3.0%                     |
| Parcel Select               | 9.0%                     |
| Parcel Return Service       | 4.8%                     |



# Express Mail – Retail Prices

Average Retail Increase – 6.5%

- **1/2 pound price** **\$14.10**
- **Flat Rate Envelope** **\$19.95**
  - Legal Flat Rate Envelope
  - Padded Flat Rate Envelope
- **Flat Rate Box** **\$39.95 (unchanged)**



# Express Mail – Commercial Base Prices

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- Prices increase on average 2.0%
- Flat Rate Envelope price – \$18.11
- Flat Rate Box – \$39.95 (unchanged)



**\*Commercial Base Price eligibility is outlined in further detail in DMM 413.1.3**

## Express Mail – Commercial Plus Prices

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- Prices increase on average 1.0%
- Flat Rate Envelope price – \$12.85
- Flat Rate Box – \$39.95 (unchanged)



- \*Commercial Plus Price eligibility is outlined further in DMM 413.1.4

# Priority Mail – Retail Prices

**Average Retail Increase – 9.0%**

## □ Free USPS Tracking/Delivery Confirmation

### □ Flat Rate Envelopes

|           |         |
|-----------|---------|
| ■ Regular | \$ 5.60 |
| ■ Legal   | \$ 5.75 |
| ■ Padded  | \$ 5.95 |

### □ Flat Rate Boxes

|  |                |
|--|----------------|
| ■ Small Flat Rate Box                    | \$ 5.80        |
| ■ Medium Flat Rate Box                   | \$12.35        |
| ■ Large Flat Rate Box                    | \$16.85        |
| ■ <i>Large Flat Rate Box APO/FPO/DPO</i> | <i>\$14.85</i> |

## Priority Mail – Commercial Base Prices

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- Average 11.3% lower than Retail prices
- Online or other authorized payment method required
- Flat Rate Envelope\* \$5.05
- Legal Flat Rate Envelope \$5.25
- Padded Flat Rate Envelope \$5.70
- Flat Rate Box prices start at: \$5.15

\* Includes Regular Flat Rate Envelope, Small Flat Rate Envelope, Window Flat Rate Envelope and Gift Card Flat Rate Envelope.

For further information please see DMM 423.1.2

# Priority Mail – Commercial Base Prices

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## □ Regional Rate Box

- Approved payment methods required

- Price based on box and zone

- **Regional Rate Box A**

- 15-pound maximum, starts at \$5.32

- **Regional Rate Box B**

- 20-pound maximum, starts at \$6.16

- **Regional Rate Box C**

- 25-pound maximum, starts at \$15.11

- Additional \$0.75 fee when deposited at Retail

- Commercial Plus mailers also qualify



\*For more information please see DMM 423.1.2.2

## Priority Mail – Commercial Plus Prices

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- **Average 16.2% below Retail prices**
  - Prices start at \$4.58
- **Account volume thresholds apply**
- **Approved payment methods required**
- **Regional Rate Box also available**
  - Annual account volume thresholds do not apply
  - Postage paid at Commercial Base prices
- **New! “Signature Upon Delivery” option for Critical Mail® letters and Critical Mail flats**

\*For more information please see DMM 423.1.3

# Priority Mail – Commercial Plus Cubic Prices

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## □ Price based on cubic measurement and zone

- Five price tiers starting at \$4.58
- See Job Aid 17 A for measurement guidelines

## □ Approved payment method required

- Permit imprint (with requirements) or PC Postage

## □ Cubic soft pack

- \*For more information, please see DMM 423.1.4

## Standard Post

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- ❑ Conditional approval from PRC for transfer to competitive list – conditions have been met
- ❑ Formerly called **Parcel Post**
- ❑ Overall average price increase is 21%
- ❑ **Free** USPS Tracking/Delivery Confirmation
- ❑ Standard Post will not be on the postage statements or accepted at the BMEU
  - Designed as a “retail” product
  - Payment by stamps or meter, and
  - Deposited at the retail counter or picked up by Package Pickup.

## First-Class Package Service

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- ❑ Majority of volume in the 1- to 5-ounce weight range
- ❑ Overall average increase is 3.0%
- ❑ Commercial Base and Commercial Plus pricing
- ❑ Free tracking with Intelligent Mail package barcode (IMpb)

\* Commercial Base – DMM 433.1.3

\* Commercial Plus – DMM 433.1.4

# Parcel Select

| Overall Average Increase |                     |
|--------------------------|---------------------|
| 9.0%                     |                     |
| Destination Entry        | Average Increase    |
| DDU                      | 8.0%                |
| DSCF                     | 4.9%                |
| DNDC                     | 4.8%                |
| Nondestination Entry     | Average Increase    |
| Regional Ground          | <b>Discontinued</b> |
| Parcel Select Nonpresort | 4.2%                |
| Entered at ONDC          | 5.7%                |
| NDC Presort              | 4.3%                |

# Parcel Select

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## □ Parcel Select Lightweight

### ■ Formerly Standard Mail Commercial Parcels

- Weighs less than one pound
- Used for fulfillment
- Excludes Nonprofit Standard Mail parcels

### ■ Prices are ounce-based and vary by presort and destination entry

- Machinable and irregular pricing options

### ■ Price increases 9.8%

\*Note: Only ONE fee must be paid annually: Standard Mail fee or Parcel Select fee.

# Parcel Return Service

| Overall Average Increase                  |       |
|---|-------|
| 4.8%                                      |       |
| Average Increase by Category              |       |
| Return Network Distribution Center (RNDC) | 1.0%  |
| Return Sectional Center Facility (RSCF)   | <1.0% |
| Return Delivery Unit (RDU)                | 8.5%  |
| <b>New!</b> PRS-Full Network option       |       |

**\*For more information about PRS, please see DMM 505.5**

## Other Competitive Offerings

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- **Adult Signature Service**
  - Added to competitive price list in 2011
  - Basic service (Adult Signature Required) increases to \$4.95
  - Person-specific (Adult Signature Restricted Delivery) service increases to \$5.15
- **Address Enhancement Services**
  - Prices are increasing between 3.7% and 17.7%
- **Pickup on Demand**
  - Daily fee increased to \$20.00
- **New! Fee for Faster Delivery Flat Rate Supplies**
  - \$2.50 fee for Flat Rate packaging supplies ordered online

## Other Competitive Offerings

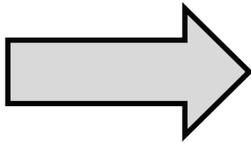
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- **Premium Forwarding Service**
  - **10.5% average overall increase**
    - **Weekly reshipment price increases to \$17.00**
    - **Enrollment fee remains \$15.00**
- **P.O. Boxes**
  - **In 2010, 49 competitive PO Box locations**
  - **In 2011, additional 6800 PO Box locations**
  - **Average price increase 2.6%**

# SHIPPING SERVICES

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□ Domestic

 □ **International**

# International Shipping Services

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## □ International Products

- **New!** First-Class Package International Service
- Global Express Guaranteed (GXG)
- Express Mail International
- Priority Mail International
- International Priority Airmail (IPA)
- International Surface Air Lift (ISAL)
- Direct Sacks of Printed Matter to One Addressee (M-Bags)
- Competitive Extra Services



# International Shipping Services

- **New!** First-Class Package International Service™ moving from market dominant product list to competitive product list

U.S. Customs and Border Protection

**Customs Declaration** FORM APPROVED  
OMB NO. 951-0009

19 CFR 122.27, 148.12, 148.13, 148.17, 148.111, 148B, 31 CFR 5316

Each arriving traveler or responsible family member must provide the following information (only ONE written declaration per family is required):

- Family Name: First (Given) \_\_\_\_\_ Middle \_\_\_\_\_
- Birth date: Day \_\_\_\_\_ Month \_\_\_\_\_ Year \_\_\_\_\_
- Number of Family members traveling with you \_\_\_\_\_
- (a) U.S. Street Address (hotel name/destination) \_\_\_\_\_  
(b) City \_\_\_\_\_ (c) State \_\_\_\_\_
- Passport issued by (country) \_\_\_\_\_
- Passport number \_\_\_\_\_
- Country of Residence \_\_\_\_\_
- Countries visited on this trip prior to U.S. arrival \_\_\_\_\_
- Airline/Flight No. or Vessel Name \_\_\_\_\_
- The primary purpose of this trip is business: Yes  No
- I am (We are) bringing:
 

|   |     |    |
|---|-----|----|
| (a) fruits, vegetables, plants, seeds, food, insects: | Yes | No |
| (b) meats, animals, animal/wildlife products:         | Yes | No |
| (c) disease agents, cell cultures, snails:            | Yes | No |
| (d) soil or have been on a farm/ranch/pasture:        | Yes | No |
- I have (We have) been in close proximity of (such as touching or handling) livestock: Yes  No
- I am (We are) carrying currency or monetary instruments over \$10,000 U.S. or foreign equivalent: (see definition of monetary instruments on reverse) Yes  No
- I have (We have) commercial merchandise: (articles for sale, samples used for soliciting orders, or goods that are not considered personal effects) Yes  No
- Residents — the total value of all goods, including commercial merchandise: (see definition of commercial merchandise on reverse) I/we have purchased or acquired abroad, (including gifts for someone else, but not items mailed to the U.S.) and am/are bringing to the U.S. is: \$ \_\_\_\_\_
- Visitors — the total value of all articles that will remain in the U.S., including commercial merchandise is: \$ \_\_\_\_\_

Read the instructions on the back of this form. Space is provided to list all the items you must declare.

**I HAVE READ THE IMPORTANT INFORMATION ON THE REVERSE SIDE OF THIS FORM AND HAVE MADE A TRUTHFUL DECLARATION.**

(Signature) \_\_\_\_\_ Date (day/month/year) \_\_\_\_\_

## Global Express Guaranteed (GXG)

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| Average Overall Increase | Commercial Base Price                 |
|--------------------------|---------------------------------------|
| 9.6%                     | Lower than Retail by <u>up to</u> 12% |

- **Commercial Plus pricing**
  - Annual revenue commitment required
  - Prices lower than Retail by up to 17%
- **Available for Global Expedited Package Services (GEPS) contracts**
  - Revenue thresholds & revenue increase commitment required

## Express Mail International

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| Average Overall Increase | Commercial Base Price                 |
|--------------------------|---------------------------------------|
| 13.2%                    | Lower than Retail by <u>up to</u> 10% |

- **Flat Rate Box**
  - \$64.95 to Canada / \$79.95 to rest of the world
- **Flat Rate Envelopes**
  - **New!** Maximum weight reduced from 20 to 4 lbs.
  - \$34.95 to Canada/ \$44.95 to rest of the world
- **Commercial Plus pricing**
  - Prices lower than Retail by up to 16%
- **GEPS agreements**

# Priority Mail International

| Average Overall Increase | Commercial Base Price                |
|--------------------------|--------------------------------------|
| 15.1%                    | Lower than Retail by <u>up to</u> 9% |

- **Flat Rate Envelope and Small Flat Rate Box**

Canada \$19.95/ rest of world \$23.95

- **Medium Flat Rate Box**

Canada \$40.95/ rest of world \$59.95

- **Large Flat Rate Box**

Canada \$53.95/ rest of world \$77.95

- **Commercial Plus pricing**

- Prices lower than Retail by up to 14%

- **GEPS agreements**



## First-Class Package International Service™ (FCPIS)

- **New!**

| Average Overall Increase | Commercial Base Price                 |
|--------------------------|---------------------------------------|
| 58.6%                    | Lower than Retail by <u>up to</u> 10% |

- **Simplified pricing**

- 1 to 2 ounces anywhere in the world \$6.55
- Identical prices for 3 to 4 ounces within country price group
- Identical prices for 5 to 8 ounces within country price group

- **Commercial Plus pricing**

- Prices lower than Retail by up to 15%

# Other International Mail Changes

| <b>Product</b>  | <b>Average Overall Increase</b> |
|---|---------------------------------|
| <b>Airmail M-Bag</b>  | <b>7.3%</b>                     |
| <b>International Priority Airmail (IPA)</b>   | <b>1.9%</b>                     |
| <b>International Surface Air Lift (ISAL)</b>  | <b>4.4%</b>                     |
| <b>International Extra Services</b> <ul style="list-style-type: none"> <li>■ International Postal Money Orders</li> <li>■ Express Mail International Insurance</li> <li>■ Priority Mail International Insurance</li> <li>■ Certificate of Mailing</li> <li>■ Registered Mail service</li> <li>■ Return Receipt service</li> <li>■ Pickup on Demand service</li> </ul> | <b>0.0%</b>                     |

# Other International Mail Changes (Cont'd)

| Product  |
|--|
| <b>International Extra Services</b> <ul style="list-style-type: none"><li>■ <b>New!</b> Electronic USPS Delivery Confirmation® International</li></ul> |

Will be a free offering for the following products and services:

- First-Class Package International Service™
- Priority Mail International Small Flat Rate Boxes and Envelopes (excluding Gift Card Envelope) but include the following:
  - Flat Rate Envelope
  - Small Flat Rate Envelope
  - Legal Flat Rate Envelope
  - Padded Flat Rate Envelope
  - Small Flat Rate Box
  - DVD Flat Rate Box
  - Large Video Flat Rate Box



**Note:** Only mail destined for **Canada** will be eligible in January 2013

# E-DelCon Sample Labels

|  |  |  |  |   |  |  |  |               |
|--|--|--|--|---|--|--|--|---------------|
| <br><b>LZ 123 456 789 US</b>  |  |       |  | <b>Click-N-Ship</b><br><small>usps.com</small><br>US POSTAGE<br>PAID      |  | <b>LZ123456789US001229502000M5V0</b><br> |  |               |
|  |  | 2 lb 0 oz    07/23/12    Commercial Base Pricing<br>Mailed from 20905    0625000000311 |  | <b>USPS(R) PRIORITY MAIL INTL SMALL FLAT RATE BOX W/ E-DELCON SERVICE</b> |  |  |  |               |
| <b>Customs Declaration    CN 22</b>  |  |  | <b>From:</b> Sender Name<br>Street Address<br>City, State, Zip |   |  |  |  |               |
| <b>Contents:</b><br>Gift <input checked="" type="checkbox"/> Commercial Sample <input type="checkbox"/><br>Documents <input type="checkbox"/> Other <input type="checkbox"/> Cell Phone Case <input type="checkbox"/>                |  |  |  |   |  |  |  |               |
| <b>Detailed description of contents:</b>   |  | Qty.   | Weight<br>lb. oz.  | Value<br>(US \$)  | To:  | <b>USPS(R) FIRST-CLASS PKG INTL W/E-DELCON SVC</b>   |  |               |
| Cell Phone Case  |  | 1  | 2 0  | 20.00   | R<br>S<br>C<br>C   | FIRST CLASS MAIL INTERNATIONAL<br>U.S. POSTAGE PAID<br>ARLINGTON, VA 22209<br><br>PERMIT NO. 123                           |  |               |
| <b>HS tariff number and country of origin:</b><br>US   |  | 2  | 0  | 20.00   | PFC or Ex<br>Exclusion   |  |  |               |
| I, the undersigned, whose name and address are given on the item, certify that the particular declaration are correct and that this item does not contain any dangerous article or articles per or by postal or customs regulations. |  |  |  |   |  |  |  |               |
| <b>Sender's signature:</b> SENDER NAME   |  |  | <b>Date:</b> 07/2  |   | <b>SHIP TO:</b><br>Joe Recipient<br>98015 Lakeshore Blvd E<br>Toronto<br>ONT M4M 1B0<br>CANADA |  |  |               |
| PS Form 2976-PMI    Do not duplicate this form without USPS approval.    The item/parcel   |  |    |  |   |  |  |  | <b>CANADA</b> |
| <br><b>LZ123456789US</b>  |  |  |  |   |  |  |  |               |

# Price Change Resources

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## ▪ Online

### ▪ **Postal Explorer — [pe.usps.com](http://pe.usps.com)**

- Current and new prices (available soon)
  - Including downloadable price files (available soon)
- *Federal Register* notices
- *Domestic Mail Manual & International Mail Manual*

## ▪ **DMM Advisory — e-mail updates for customers**

- Subscribe: [dmmadvisory@usps.com](mailto:dmmadvisory@usps.com)

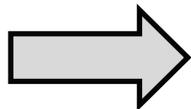
## ▪ **MailPro — magazine for customers and USPS employees published six times each year**

- Subscribe and view online: [about.usps.com/mailpro/](http://about.usps.com/mailpro/)

# Agenda

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- January 2013 Price Change
- ***PostalOne! Updates***
  - **First-Class Mail**
  - Periodicals
  - Standard Mail
  - Package Services
  - General Changes
- Discounts, Fees & Incentives
- International Mail
- OMAS
- Other USPS Initiatives
- Application Updates
- Data Exchange Updates



# First-Class Mail: PS Form 3600 FCM

## New Price Cell for Residual Letters:

- ❑ A new price cell and line item has been added to First-Class Mail postage statements for nonautomation residual letters:
  - **B4 = Residual Single – Piece (Up to and Including 2 oz)**
  - Mailers may use this cell for First-Class Mail residual letters weighing up to and including 2 oz paid at one uniform single-piece price.

| Part B - Nonautomation Prices |  |                      |       |
|-------------------------------|--|----------------------|-------|
| Presort/Automation Discount   |  | Number of Pieces     | Price |
| <b>Postcards</b>              |  |                      |       |
| B 1                           | Presorted  | <input type="text"/> | 0.280 |
| B 2                           | Single-Piece                                       | <input type="text"/> | 0.320 |
| <b>Letters</b>                |  |                      |       |
| B 3                           | Presorted  | <input type="text"/> | 0.799 |
| B 4                           | Residual Single – Piece (Up to and Including 2 oz) | <input type="text"/> |       |
| B 5                           | Single-Piece                                       | <input type="text"/> | 1.050 |
| B 6                           | Single-Piece From Standard Mail Mailing            | <input type="text"/> | 1.050 |
| <b>Nonmachinable Letters</b>  |  |                      |       |
| B 7                           | Presorted  | <input type="text"/> | 0.799 |
| B 8                           | Single-Piece                                       | <input type="text"/> | 1.050 |
| B 9                           | Single-Piece From Standard Mail Mailing            | <input type="text"/> | 1.050 |
| B 10                          | Nonmachinable Surcharge (for presorted letters)    | <input type="text"/> | 0.200 |
| B 11                          | Nonmachinable Surcharge (for single-piece letters) | <input type="text"/> | 0.200 |

• Line numbers have been adjusted accordingly

## First-Class Mail: PS Form 3600 FCM

---

### New Price Cell for Residual Letters (Cont'd):

- 1. Residual, Auto Letters, up to 2 oz, will be placed on line B4 of the Postage Statement at the price of \$0.48**
- 2. Residual, Machinable letters, up to 2 oz, will be placed on line B4 of the Postage Statement at the price of \$0.48**
- 3. Residual, Machinable letters, over 2 oz, will be placed on line B5 of the Postage Statement at the applicable ounce based price.**
- 4. Residual, Auto or Machinable Letters, 1 oz or less, **CANNOT** go on B5 of the same postage statement: Permit Imprint mailings must be reported on a separate postage statement.**
  - Precancelled or Metered mailings must use line B4 at \$0.48 or deposit at the Retail Unit at \$0.46.

## First-Class Residual Single-Pieces January 2013 Release

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### New Price Cell for Residual Letters (Cont'd):

5. **Residual, Nonmachinable letters, will be placed on lines B8 and B11 of the Postage Statement at the applicable Retail ounce based price and nonmachinable surcharge**
6. **Residual, Auto and Machinable letters, up to 2 oz, will be placed on line B4 of the postage statement at the price of \$0.48 Auto and Machinable can be on the same postage statement.**
7. **Residual, Auto and Machinable letters, over 2 oz, will be placed on line B5 of the postage statement at the applicable Retail ounce based price**
  - All residuals must be in separate trays from auto and presort; letters over 2 oz - up to 3 oz must be in a separate trays from over 3 oz - 3.5 oz

# Tray Preparation for Residuals

---

- When preparing trays with residual letters, the following applies:
  - Letters must be separated by weight according to the following thresholds:
    - **Letters weighing 1 to 2 ounces (Line B4)**
    - **Letters weighing more than 2 ounces up to 3 ounces (Line B5)**
    - **Letters weighing more than 3 ounces up to 3.5 ounces (Line B5)**

**Exception:** Manifest and Optional Procedure mailers with residual pieces supported by documentation and have weight markings on the mailpieces can place their 1, 2, 3 and 3.5 ounce pieces in the same tray.

# PS Form 3600 FCM: Postal Wizard Permit Entry: Account Verification

- ❑ New “Select Barcode Type” option has been added as the default to the “**Mailing contains automation prices – Barcode Type**” drop-down in the Mailing Characteristics section of the Permit Entry page in Postal Wizard.
- ❑ Selections displayed in the drop-down will vary based on the Price Category selected by the user (Automation, Nonautomation, or Both).

When **Automation** is selected, the system will display two options:

1. Select Barcode Type
2. Intelligent Mail Barcode (IMb)

The screenshot displays the 'Mailing Characteristics' section of the Postal Wizard Permit Entry page. The 'Price Category' dropdown is set to 'Automation'. Below it, the '\*Mailing contains automation prices - Barcode Type:' dropdown is open, showing two options: 'Select Barcode Type' and 'Intelligent Mail Barcode (IMb)'. A blue callout box points to these options, stating that when 'Automation' is selected, these two options will be displayed. The 'Price Category' dropdown is also highlighted with a red box.

|   |   |
|---|---|
| Incentive/Discount Claimed:                         | Select an incentive/discount                          |
| Type of Fee:  | Select a Type of Fee:                                 |
| Extra Services:                                     | <input type="checkbox"/>                              |
| Repositionable Notes:                               | <input type="checkbox"/>                              |
| Processing Category:                                | Letter  |
| *Price Category:                                    | Automation  |
| *Mailing contains automation prices - Barcode Type: | Select Barcode Type<br>Intelligent Mail Barcode (IMb) |

Previous Step: *Permit Entry*  
Permit Entry --> Verify Account

# PS Form 3600 FCM: Postal Wizard Permit Entry: Account Verification

- When **Nonautomation** is selected as the Price Category, the system will display 5 selections in the “Mailing contains automation prices – Barcode Type” drop-down.

**Mailing Characteristics**

|   |                     |
|---|---------------------|
| Incentive/Discount Claimed:                         |                     |
| Type of Fee:  |                     |
| Extra Services:                                     |                     |
| Repositionable Notes:                               |                     |
| Processing Category:                                | Letter              |
| *Price Category:                                    | Nonautomation       |
| *Mailing contains automation prices - Barcode Type: | Select Barcode Type |

Previous Step: *Permit Entry*  
Permit Entry -> Verify Account

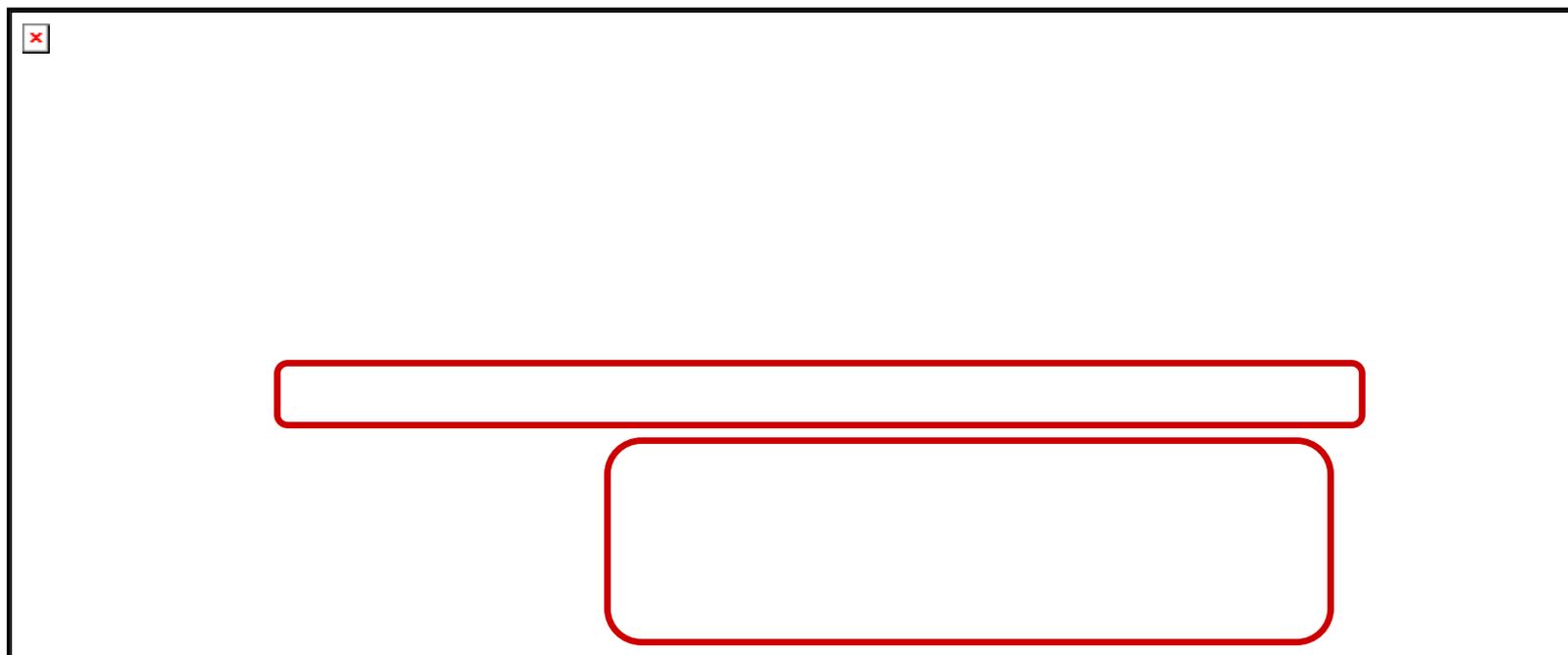
Statement Entry

**Selection Options:**

1. Select Barcode Type
2. None – no automation prices
3. Intelligent Mail Barcode (IMb)
4. POSTNET
5. Both Intelligent Mail Barcode (IMb) and POSTNET

# PS Form 3600 FCM: Postal Wizard Permit Entry: Account Verification

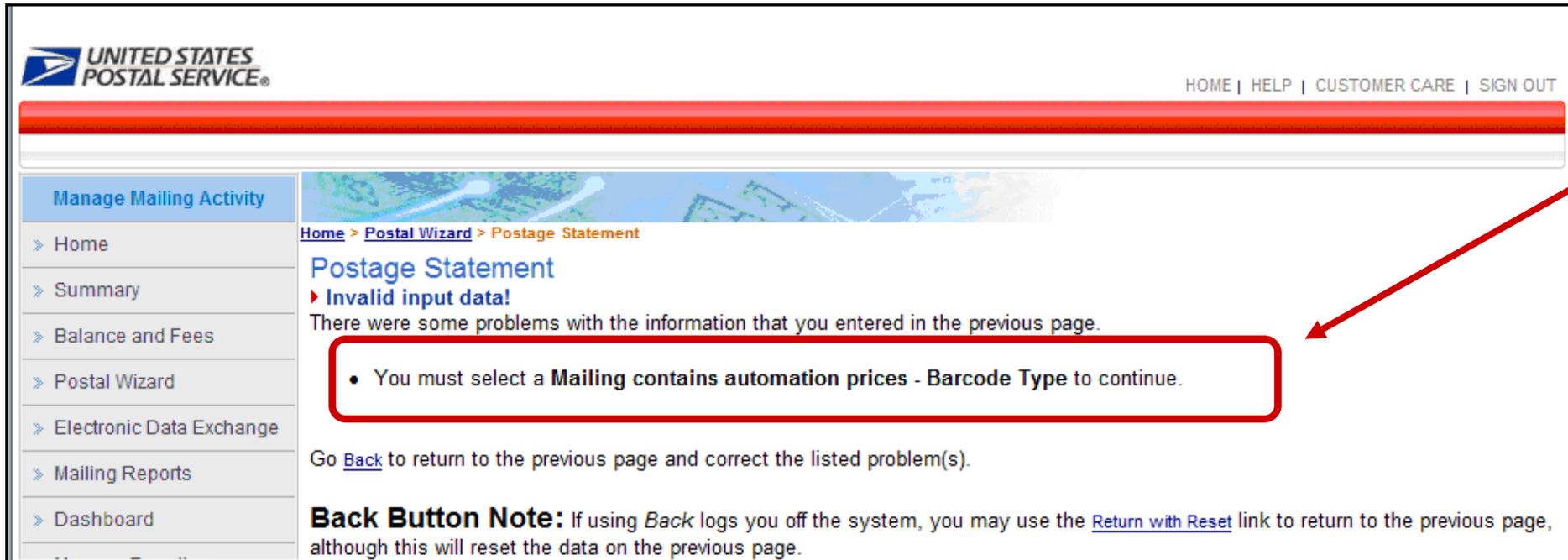
- When **Both** is selected as the Price Category, the “Mailing contains automation prices – Barcode Type” drop-down will display 3 options:
  1. Select Barcode Type
  2. Intelligent Mail Barcode (IMb)
  3. Both Intelligent Mail Barcode (IMb) and POSTNET



A screenshot of a software window with a black border and a small red 'x' icon in the top-left corner. The window contains two empty input fields outlined in red. The first field is a horizontal rectangle, and the second field is a rounded rectangle positioned below and to the right of the first.

# PS Form 3600 FCM: Postal Wizard Permit Entry: Account Verification

- ❑ An **error message** will appear if the user does not select any of the “Mailing contains automation prices” dropdown options:

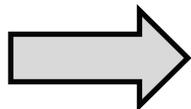


The screenshot displays the USPS Postal Service website interface. At the top left is the USPS logo and the text "UNITED STATES POSTAL SERVICE®". At the top right are links for "HOME | HELP | CUSTOMER CARE | SIGN OUT". A red horizontal bar is visible below the header. On the left side, there is a navigation menu under "Manage Mailing Activity" with options: Home, Summary, Balance and Fees, Postal Wizard, Electronic Data Exchange, Mailing Reports, and Dashboard. The main content area shows a breadcrumb trail: "Home > Postal Wizard > Postage Statement". Below this, the heading "Postage Statement" is followed by a red error message: "Invalid input data!". The message text reads: "There were some problems with the information that you entered in the previous page." A red box highlights the error message, and a red arrow points to it from the right. The error message contains a bullet point: "• You must select a **Mailing contains automation prices - Barcode Type** to continue." Below the error message, there is a link to "Go Back" to return to the previous page and correct the listed problem(s). At the bottom, a "Back Button Note" states: "If using Back logs you off the system, you may use the Return with Reset link to return to the previous page, although this will reset the data on the previous page."

# Agenda

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- ❑ January 2013 Price Change
- ❑ ***PostalOne! Updates***
  - First-Class Mail
  - **Periodicals**
  - Standard Mail
  - Package Services
  - General Changes
- ❑ Discounts, Fees & Incentives
- ❑ International Mail
- ❑ OMAS
- ❑ Other USPS Initiatives
- ❑ Application Updates
- ❑ Data Exchange Updates



## Periodicals: PS Form 3541

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- Several enhancements have been made to PS Form 3541 (Periodicals – One Issue or One Edition):
  - **Removal of constraint on the Advertising Percentage allowed per issue for Requestor Publications**
    - Was previously capped at 75%
    - Now allowed to exceed 75%; but cannot be equal to or greater than 100%
    - Only able to exceed 75% ad percentage on 25% of issues during any 12 month time period
  - **A new “Carrier Route” line item has been added to Part D (Outside County - Bundle Prices) for the Mixed ADC Container Level**
    - D5 = Carrier Route

# PS Form 3541: New Line Item

- A new line item D5 was added to PS Form 3541 for Mixed ADC Carrier Route containers, but is not yet usable since no price was ever determined or approved before the time of the release.
- This line item has subsequently been removed from all eDoc statements and is greyed out on all hardcopy statements.

|                 |              |               | Outside-County - Bundle Price |         |
|-----------------|--------------|---------------|-------------------------------|---------|
| Container Level | Bundle Level |               |                               | Bundles |
| D1.             | Mixed ADC    | Mixed ADC     |                               |         |
| D2.             | Mixed ADC    | ADC           |                               |         |
| D3.             | Mixed ADC    | 3-Digit/SCF   |                               |         |
| D4.             | Mixed ADC    | 5-Digit       |                               |         |
| D6.             | Mixed ADC    | Firm          |                               |         |
| D7.             | ADC          | ADC           |                               |         |
| D8.             | ADC          | 3-Digit/SCF   |                               |         |
| D9.             | ADC          | 5-Digit       |                               |         |
| D10.            | ADC          | Carrier Route |                               |         |
| D11.            | ADC          | Firm          |                               |         |
| D12.            | SCF/3-Digit  | 3-Digit/SCF   |                               |         |
| D13.            | SCF/3-Digit  | 5-Digit       |                               |         |
| D14.            | SCF/3-Digit  | Carrier Route |                               |         |
| D15.            | SCF/3-Digit  | Firm          |                               |         |
| D16.            | 5-Digit      | 5-Digit       |                               |         |

- eDoc statements will not display line item D5
- All other line items will remain renumbered accordingly

# Periodicals Flats on Mixed ADC pallets and Bundle Charges

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- ❑ A rules change that becomes mandatory on January 27, 2013 will require certain mailers of Periodical flats to sometimes prepare Mixed ADC pallets, when they were previously optional.
- ❑ This means that occasionally a mailer will be required to place Carrier Route bundles on Mixed ADC pallets and pay the appropriate bundle charge... but there isn't a bundle charge listed for that circumstance (CR bundles on Mixed ADC containers).
- ❑ To assess the bundle charges in this instance...use the bundle charge for 5-digit bundles on Mixed ADC containers.
  - On hardcopy postage statements, this will show up on PS Form 3541 line D4 as a normal 5D-on-MixedADC charge.

## Elimination of Periodicals Additional Entry Fee

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- PS Form 3510, Application for Additional Entry, Reentry, or Special Rate Request for Periodicals Publication, is no longer needed at *PostalOne!* sites when the mailer is requesting additional entry
  - Mailers applying for additional entry at non-*PostalOne!* sites, however, will continue to fill out PS-Form 3510
  - The same goes for mailers who are applying for reentry, special rate request, or are pending authorization for periodical prices.
    - PS Form 3510 will be required when the publisher adds an additional mailing office after the periodicals application is submitted but is still in a pending status

# Elimination of Periodicals Additional Entry Fee

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- The following enhancements have been made to support the elimination of the Periodicals Additional Entry Fee:
  - Provide notification to the original entry office and the PCSC when additional mailing offices are requested
  - *PostalOne!* will verify that the USPS Publication Number for the additional entry is valid.

## PS Form 3510: Reentry Application

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- PS Form 3510 has been revised for the purpose of Reentry Application changes, special rate requests, and pending periodical authorizations only.
  - Mailers are still required to submit PS-Form 3510—reentries—frequency changes and Known Office of Publication contact information
  - For additional entries requested while the periodical is in a pending status, the 3510 will be required unless the additional entries were requested at the time of the original application.

# Agenda

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- January 2013 Price Change
- **PostalOne! Updates**
  - First-Class Mail
  - Periodicals
  - **Standard Mail**
-  □ **Carrier Route Marketing Parcels**
  - Other updates to PS Forms 3602 N/R
  - Package Services
  - General Changes
- Discounts, Fees & Incentives
- International Mail
- OMAS
- Other USPS Initiatives
- Application Updates
- Data Exchange Updates

# Carrier Route Marketing Parcels

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- **Standard Mail marketing parcels** are designed for product samples whose purpose is to encourage recipients to:
  - Purchase a product or service
  - Make a contribution
  - Support a cause
  - Form a belief or opinion
  - Take an action, or
  - Provide information to recipients
- Different terminologies are currently being used to describe these product samples, so to avoid confusion, they are now referred to by USPS as **Simple Samples**.
- Marketing Parcels do not meet letters or flats standards. They have the following minimum size characteristics:
  - **Height:** 3.5"
  - **Length:** 5"
  - **Thickness:** 0.009"

## Standard Mail: PS Forms 3602 R and 3602 N

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- ❑ Several enhancements have been made to PS Form 3602 R /N involving Carrier Route Marketing Parcels
  - **Marketing Parcels mailed at Carrier Route prices** are known as Product Samples (or also Simple Samples) prices listed in **Part H** are now based on size of the pieces and volume of pieces in the mailing.
    - ❑ Simplifies the pricing and preparation for mailing Product Samples
    - ❑ Sorting requirements for the Product Sample pieces have been eliminated for customers presenting their samples in cartons and using carrier-route sorted Detached Marketing Labels.

# Carrier Route Marketing Parcels

- ❑ Part H of PS Form 3602 R (Standard Mail) and 3602 N (Nonprofit Standard Mail) now includes three new sections:
  - Parcels – Simple Samples
  - Pallet Fee
  - Carton/Sack Fee

| ▶ H - Carrier Route Parcels |    |                               |       |
|-----------------------------|----|-------------------------------|-------|
| Parcels - Simple Samples    |    |                               |       |
| Entry Discount              |    | Price Category                |       |
| None                        | H1 | Target Small                  |       |
|                             | H2 | Target Large                  |       |
|                             | H3 | Every Door (Saturation) Small |       |
|                             | H4 | Every Door (Saturation) Large | 0.300 |
|                             | H5 | Detached Address Label        | 0.031 |
|                             | H6 | Detached Marketing Label      | 0.031 |

| ▶ H - Carrier Route Parcels |    |             |  |
|-----------------------------|----|-------------|--|
| Pallet Fee                  |    |             |  |
| Entry Discount              |    | Pallet Type |  |
| DNDC                        | H8 | 5-Digit     |  |
|                             | H9 | 3-Digit     |  |

| ▶ H - Carrier Route Parcels |     |   |                       |
|-----------------------------|-----|---|-----------------------|
| Carton/Sacks Fee            |     |   |                       |
| Entry Discount              |     | Pallet Type                               | Price per Carton/Sack |
| None                        | H10 | 3-Digit Pallet with 5-Digit Cartons/Sacks | 6.212                 |

New price categories for Carrier Route Parcel Simple Samples:

- Targeted Small
- Targeted Large
- Every Door (Saturation) Small
- Every Door (Saturation) Large

New line items added for Carrier Route **Pallets** and **Cartons/Sacks**

## Carrier Route Marketing Parcels

- Four new price categories for Simple Samples:

DALs or DMLs are required at no charge.

- **Targeted Small**

- Carrier route quantities less than Every Door down to as few as one sample
- No larger than 6" long, 4" high, and 1.5" thick.

- **Targeted Large**

- Carrier route quantities less than Every Door down to as few as one sample
- Larger than 6" long, 4" high, and 1.5" thick up to a maximum size of 12" long, 9" high, and 2" thick.

DALs or DMLs are optional; Additional charge applies.

- **Every Door (Saturation) Small:**

- Addressed to Every Door on a carrier route,
- No larger than 6" long, 4" high, and 1.5" thick.

- **Every Door (Saturation) Large:**

- Addressed to Every Door on a carrier route,
- Larger than 6" long, 4" high, and 1.5" thick up to a maximum size of 12" long, 9" high, and 2" thick.

# Carrier Route Parcels: Part H Line Entries

- ❑ When users enter pieces for either H1 (Targeted Small) or H2 (Targeted Large), they **must** also enter pieces for either line item H5 (Detached Address Label) or H6 (Detached Marketing Label).
  - Unable to enter pieces for **both** H5 and H6 – users may only use **one** of the line items.
- ❑ Users who enter pieces in lines H3 or H4 have the **option** of entering pieces in lines H5 or H6.

▶ H - Carrier Route Parcels  
Parcels - Simple Samples

| Entry Discount |    | Price Category                |       |
|----------------|----|-------------------------------|-------|
| None           | H1 | Target Small                  |       |
|                | H2 | Target Large                  |       |
|                | H3 | Every Door (Saturation) Small |       |
|                | H4 | Every Door (Saturation) Large | 0.300 |
|                | H5 | Detached Address Label        | 0.031 |
|                | H6 | Detached Marketing Label      | 0.031 |

Users may only claim ONE line item between H1 and H4.

# Carrier Route Parcels: Part H Line Entries (Cont'd)

- Line **H10: 3-Digit Pallet with 5-Digit Cartons/Sacks** is a required line item when pieces are entered in line **H9: 3-Digit Pallet**.

| ▶ H - Carrier Route Parcels |    |                               |                 |
|-----------------------------|----|-------------------------------|-----------------|
| Parcels - Simple Samples    |    |                               |                 |
| Entry Discount              |    | Price Category                | Price per Piece |
| None                        | H1 | Target Small                  | 0.360           |
|                             | H2 | Target Large                  | 0.400           |
|                             | H3 | Every Door (Saturation) Small | 0.260           |
|                             | H4 | Every Door (Saturation) Large | 0.300           |
|                             | H5 | Detached Address Label        | 0.031           |
|                             | H6 | Detached Marketing Label      | 0.031           |

| ▶ H - Carrier Route Parcels |    |             |                  |
|-----------------------------|----|-------------|------------------|
| Pallet Fee                  |    |             |                  |
| Entry Discount              |    | Pallet Type | Price per Pallet |
| DNDC                        | H8 | 5-Digit     | 74.168           |
|                             | H9 | 3-Digit     | 45.614           |

| ▶ H - Carrier Route Parcels |     |   |  |
|-----------------------------|-----|---|--|
| Carton/Sacks Fee            |     |   |  |
| Entry Discount              |     | Pallet Type                               |  |
| None                        | H10 | 3-Digit Pallet with 5-Digit Cartons/Sacks |  |

**Required** line item if pieces are claimed on H9

# PS Form 3602 R/N: Sample Percentage

- New Sample Percentage fields on the postage statement

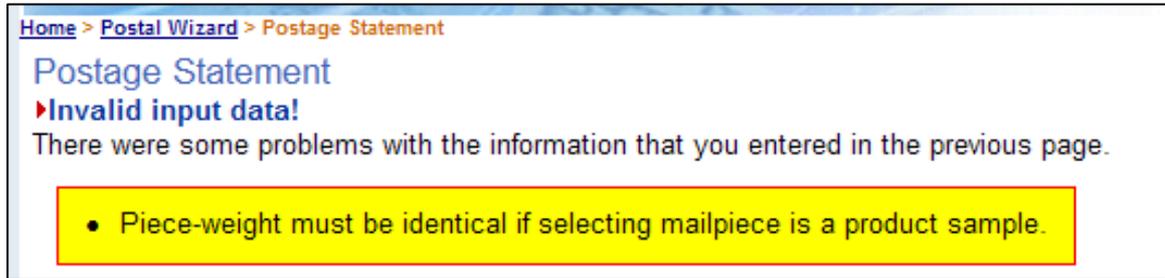
|  |  |
|--|--|
| Select a Location Code for this transaction: | 0830A - ARLINGTON MAIN OFFICE  |
| Incentive/Discount Claimed:                  | Select an incentive/discount:  |
| Type of Fee:                                 | Select a Type of Fee:  |
| Extra Services:                              | <input type="checkbox"/>   |
| Price Eligibility:                           | Regular  |
| Processing Category:                         | Marketing Parcels  |
| Mailpiece is a product sample:               | <input checked="" type="checkbox"/>  |
| % Samples:                                   | <input type="text"/>   |
| Destination Entry Discount:                  | None <input checked="" type="checkbox"/><br>DNDC <input type="checkbox"/><br>DSCF <input type="checkbox"/><br>DDU <input type="checkbox"/> |
| Price Category:                              | Carrier Route <input type="checkbox"/>   |

- Mail-piece is a Product Sample checkbox is now displayed for Marketing Parcels
- New % Samples field will be required when checkbox is checked

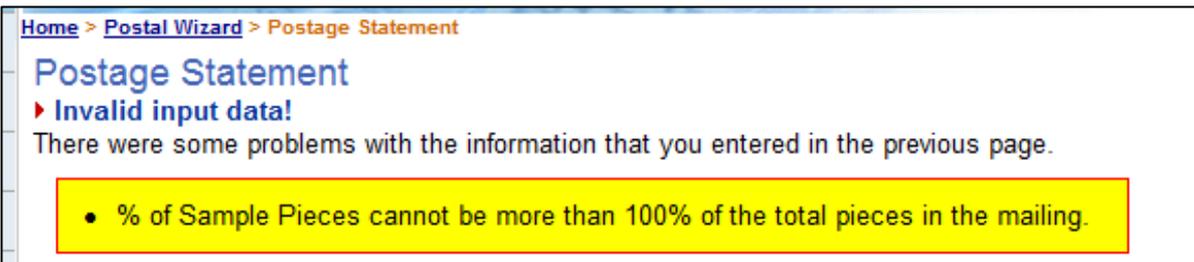
- Price Category field for Marketing Parcels was added.

# Sample Percentage: System Validations

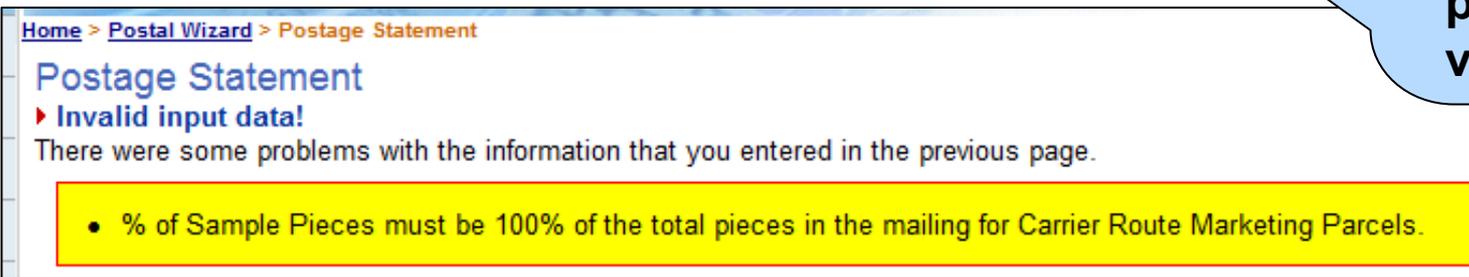
- ❑ Piece-weight must be identical if selecting the “Mailpiece is a product sample” checkbox.



- ❑ % Sample Pieces must be 100% of the total pieces in the mailing for Carrier Route Marketing Parcels
  - Note: % of Sample Pieces can not exceed 100%



• The system will display the following error messages appear upon performing validations.



# Agenda

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- January 2013 Price Change
- **PostalOne! Updates**
  - Periodicals
  - First-Class Mail
  - **Standard Mail**
    - Carrier Route Marketing Parcels
    - **Other updates to PS Forms 3602 N/R**
  - Package Services
  - General Changes
- Discounts, Fees & Incentives
- International Mail
- OMAS
- Other USPS Initiatives
- Application Updates
- Data Exchange Updates



## Standard Mail: PS Forms 3602 R/N

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- ❑ Other enhancements that have been made to PS Form 3602 R/N include:
  - **Removal of Automation Letters with Simplified Addressing**
  - **Addition of “EDDM”** on Simplified Addressing sections
  - **New High Density Plus Offering**

# Standard Mail: PS Forms 3602 R/N

## Removal of Automation Letters with Simplified Addressing

| <input type="checkbox"/> <b>Part C - Continued</b><br>Carrier Route Letters |       |                   |             |                   |               |                 |             |   |  |
|---|-------|-------------------|-------------|-------------------|---------------|-----------------|-------------|---|--|
| <b>(Automation) Letters</b> Over 3.3 oz. up to 3.5 oz.                      |       |                   |             |                   |               |                 |             |   |  |
|   | Entry | Price Category    | Piece Price | Or Amount Affixed | No. of Pieces | Pieces Subtotal | Pound Price | F |  |
| C28   | None  | Saturation        |             |                   |               |                 |             |   |  |
| C29   | None  | High Density Plus |             |                   |               |                 |             |   |  |
| C30   | None  | High Density      |             |                   |               |                 |             |   |  |
| C31   | None  | Basic             |             |                   |               |                 |             |   |  |
| C32   | DNDC  | Saturation        |             |                   |               |                 |             |   |  |
| C33   | DNDC  | High Density Plus |             |                   |               |                 |             |   |  |
| C34   | DNDC  | High Density      |             |                   |               |                 |             |   |  |
| C35   | DNDC  | Basic             |             |                   |               |                 |             |   |  |
| C36   | DSCF  | Saturation        |             |                   |               |                 |             |   |  |
| C37   | DSCF  | High Density Plus |             |                   |               |                 |             |   |  |
| C38   | DSCF  | High Density      |             |                   |               |                 |             |   |  |
| C39   | DSCF  | Basic             |             |                   |               |                 |             |   |  |

## Standard Mail: PS Forms 3602 R/N (Cont'd)

### Removal of Automation Letters with Simplified Addressing

- Current subsections of Part C: Carrier Route Letters for “Automation Letters with Simplified Addressing” have been removed from both 3602 R/N postage statements and are no longer supported by *PostalOne!*

This applies to both subsections:

- **“Automation Letters with Simplified Addressing 3.3 oz or less”**
  - Lines C10, C11, C12
- **“Automation Letters with Simplified Addressing Over 3.3 oz up to 3.5 oz”**
  - Lines C34, C35, C36

# Standard Mail: PS Forms 3602 R/N (Cont'd)

## Removal of Automation Letters with Simplified Addressing (Cont'd)

- Due to the removal of these subsections, Simplified Addressed carrier-route Automation letters over 3.3 oz – up to 3.5 oz, with no barcode, will need to be placed in lines C28, C32, and C36.

| <input type="checkbox"/> Part C - Continued<br>Carrier Route Letters |       |                |                   |                   |               |                 |             |   |
|--|-------|----------------|-------------------|-------------------|---------------|-----------------|-------------|---|
| (Automation) Letters Over 3.3 oz. up to 3.5 oz.                      |       |                |                   |                   |               |                 |             |   |
|  | Entry | Price Category | Piece Price       | Or Amount Affixed | No. of Pieces | Pieces Subtotal | Pound Price | F |
|  | C28   | None           | Saturation        |                   |               |                 |             |   |
|  | C29   | None           | High Density Plus |                   |               |                 |             |   |
|  | C30   | None           | High Density      |                   |               |                 |             |   |
|  | C31   | None           | Basic             |                   |               |                 |             |   |
|  | C32   | DNDC           | Saturation        |                   |               |                 |             |   |
|  | C33   | DNDC           | High Density Plus |                   |               |                 |             |   |
|  | C34   | DNDC           | High Density      |                   |               |                 |             |   |
|  | C35   | DNDC           | Basic             |                   |               |                 |             |   |
|  | C36   | DSCF           | Saturation        |                   |               |                 |             |   |
|  | C37   | DSCF           | High Density Plus |                   |               |                 |             |   |
|  | C38   | DSCF           | High Density      |                   |               |                 |             |   |
|  | C39   | DSCF           | Basic             |                   |               |                 |             |   |

# Standard Mail: PS Forms 3602 R and 3602 N

## Addition of “EDDM” on Simplified Addressing Sections

- The word “EDDM” has been added to the headings of the Simplified Addressing sections for **Carrier Route Flats** and **Nonautomation Carrier Route Letters**
  - This applies to **Part C: Carrier Route Letters** and **Part F: Carrier Route Flats** of the postage statements.

### Nonautomation Letters with Simplified Addressing (EDDM) 3 3/4 oz. (0.2063 lbs.) or less

|     | Entry | Price   | No. of Pieces | Subtotal Postage | Discount Total | Fee Total | Total Postage |
|-----|-------|---------|---------------|------------------|----------------|-----------|---------------|
| C25 | None  | \$0.115 |               |                  |                |           |               |
| C26 | DNDC  | 0.082   |               |                  |                |           |               |
| C27 | DSCF  | 0.072   |               |                  |                |           |               |

### Flats with Simplified Addressing (EDDM) 3 3/4 oz. (0.2063 lbs.) or less

|     | Entry                    | Price   | No. of Pieces | Subtotal Postage | Discount Total | Fee Total | Total Postage |
|-----|--------------------------|---------|---------------|------------------|----------------|-----------|---------------|
| F19 | None*                    | \$0.126 |               |                  |                |           |               |
| F20 | DNDC*                    | 0.093   |               |                  |                |           |               |
| F21 | DSCF*                    | 0.083   |               |                  |                |           |               |
| F22 | DDU*                     | 0.074   |               |                  |                |           |               |
| F23 | Detached Address Label   | 0.031   |               |                  |                |           |               |
| F24 | Detached Marketing Label | 0.031   |               |                  |                |           |               |

# Standard Mail: PS Forms 3602 R/N (Cont'd)

## New 'High Density Plus' Volume Rate

**PC - Carrier Route Letters**  
(Automation) Letters 3.3 oz. (0.2063 lbs.) or less

| Entry Discount |     | Presort/Automation Discounts | Price per Piece | Number of Pieces     |
|----------------|-----|------------------------------|-----------------|----------------------|
| None           | C1  | Saturation                   | 0.185           | <input type="text"/> |
|                | C2  | High Density Plus            | 0.XXX           | <input type="text"/> |
|                | C3  | High Density                 | 0.199           | <input type="text"/> |
| DNDC           | C4  | Basic                        | 0.271           | <input type="text"/> |
|                | C5  | Saturation                   | 0.152           | <input type="text"/> |
|                | C6  | High Density Plus            | 0.XXX           | <input type="text"/> |
| DSCF           | C7  | High Density                 | 0.166           | <input type="text"/> |
|                | C8  | Basic                        | 0.238           | <input type="text"/> |
|                | C9  | Saturation                   | 0.142           | <input type="text"/> |
|                | C10 | High Density Plus            | 0.XXX           | <input type="text"/> |
|                | C11 | High Density                 | 0.181           | <input type="text"/> |
|                | C12 | Basic                        | 0.228           | <input type="text"/> |

New "High Density Plus" line items have been added to **Part C: Carrier Route Letters** and **Part F: Carrier Route Flats** of PS Forms 3602 R/N

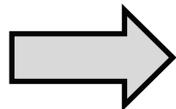
**PC - Carrier Route Letters**  
(Nonautomation) Letters 3.3 oz. (0.2063 lbs.) or less

| Entry Discount |     | Presort/Automation Discounts | Price per Piece | Number of Pieces     |
|----------------|-----|------------------------------|-----------------|----------------------|
| None           | C13 | Saturation                   | 0.197           | <input type="text"/> |
|                | C14 | High Density Plus            | 0.XXX           | <input type="text"/> |
|                | C15 | High Density                 | 0.224           | <input type="text"/> |
| DNDC           | C16 | Basic                        | 0.271           | <input type="text"/> |
|                | C17 | Saturation                   | 0.164           | <input type="text"/> |
|                | C18 | High Density Plus            | 0.XXX           | <input type="text"/> |
| DSCF           | C19 | High Density                 | 0.191           | <input type="text"/> |
|                | C20 | Basic                        | 0.238           | <input type="text"/> |
|                | C21 | Saturation                   | 0.154           | <input type="text"/> |
|                | C22 | High Density Plus            | 0.XXX           | <input type="text"/> |
|                | C23 | High Density                 | 0.181           | <input type="text"/> |
|                | C24 | Basic                        | 0.228           | <input type="text"/> |

# Agenda

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- January 2013 Price Change
- **PostalOne! Updates**
  - First-Class Mail
  - Periodicals
  - Standard Mail
  - **Package Services**
  - General Changes
- Discounts, Fees & Incentives
- International Mail
- OMAS
- Other USPS Initiatives
- Application Updates
- Data Exchange Updates



# PS Form 3605-R: Package Services

*(Bound Printed Matter, Library Mail, Media Mail, and Parcel Select)*

## Removal of Parcel Select Regional Ground:

- ❑ Parcel Select Regional Ground has been eliminated as a USPS Parcel Select offering
  - All *PostalOne!* reports will be updated to exclude the Parcel Select Regional Ground product.
  - The following sections will be removed from the postage statement:
    - ❑ **Part H: Parcel Select – Regional Ground** (and all the associated tables, lines, and columns)
    - ❑ **Part I: Parcel Select – Regional Ground – NSA** (and all associated tables, lines, and columns)

The current Part J: Sample Showcase will become the new Part H

\*all line numbers have been adjusted accordingly

| Line Items               |       |                      |  |                      |
|--------------------------|-------|----------------------|--|----------------------|
| ▶Part H: Sample Showcase |       |                      |  |                      |
| Line                     | Zone  | Number of Pieces     |  | Postage              |
| H1                       | 1 & 2 | <input type="text"/> |  | <input type="text"/> |
| H2                       | 3     | <input type="text"/> |  | <input type="text"/> |
| H3                       | 4     | <input type="text"/> |  | <input type="text"/> |

# PS Form 3605-R: Package Services

*(Bound Printed Matter, Library Mail, Media Mail, and Parcel Select)*

---

## Discontinuation of Parcel Post:

- Parcel Post has been removed from PS Form 3605-R.
  - Commercial customers will still have the option of using *Priority Mail* or *Parcel Select Nonpresort*
  - Now offered as a Retail product called “Standard Post”.

## New Carrier Route Section Added :

- “Carrier Route - Flats with Simplified Addressing” will be added as a new section to PS Form 3605-R **Part A: Bound Printed Matter**

# PS Form 3605-R: Package Services

*(Bound Printed Matter, Library Mail, Media Mail, and Parcel Select)*

## New Carrier Route Line Numbers Added:

### Carrier Route - Flats with Simplified Addressing

|     | Zone  | Entry | Piece Price | No. of Pieces | Pieces Subtotal | Pound Price | No. of Pounds | Pounds Subtotal | Subtotal Postage |
|-----|-------|-------|-------------|---------------|-----------------|-------------|---------------|-----------------|------------------|
| A28 | 1 & 2 | None  |             |               |                 |             |               |                 |                  |
| A29 | 3     | None  |             |               |                 |             |               |                 |                  |
| A30 | 4     | None  |             |               |                 |             |               |                 |                  |
| A31 | 5     | None  |             |               |                 |             |               |                 |                  |
| A32 | 6     | None  |             |               |                 |             |               |                 |                  |
| A33 | 7     | None  |             |               |                 |             |               |                 |                  |
| A34 | 8     | None  |             |               |                 |             |               |                 |                  |
| A35 | 1 & 2 | DNDC  |             |               |                 |             |               |                 |                  |
| A36 | 3     | DNDC  |             |               |                 |             |               |                 |                  |
| A37 | 4     | DNDC  |             |               |                 |             |               |                 |                  |
| A38 | 5     | DNDC  |             |               |                 |             |               |                 |                  |
| A39 |       | DSCF  |             |               |                 |             |               |                 |                  |
| A40 |       | DDU   |             |               |                 |             |               |                 |                  |

**Part A continue**

## Parcel Select Nonpresort Minimums

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- Minimum volumes for Parcel Select Nonpresort mailings are now:
  - 50 pieces, or
  - 50 lbs of pieces
  
- See DMM 450 for more information.



# Agenda

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- January 2013 Price Change
- **PostalOne! Updates**
  - First-Class Mail
  - Periodicals
  - Standard Mail
  - Package Services
  - **General Changes**
    - *FASTforward*
    - Extra Services Enhancements
- Discounts, Fees & Incentives
- International Mail
- OMAS
- Other USPS Initiatives
- Application Updates
- Data Exchange Updates



# FASTforward

- ❑ *FASTforward* has been removed as a Move Update Method for First-Class Mail and Standard Mail.

View of updated drop-down on Postal Wizard's Permit Entry screen

The screenshot displays the 'Permit Entry' form with the following fields:

- \* Mailer's Mailing Date:
- \* Processing Category:
- Move Update Method:

The 'Move Update Method' dropdown menu is open, showing the following options:

- Select a Move Update Method --
- Ancillary Service Endorsement
- Online NCOALink
- NCOALink
- ACS
- OneCode ACS
- Alternative Address Format
- Multiple Methods
- Alternative Method
- Not Compliant

Other visible text on the screen includes 'Permit Entry', 'count Verification Information', and a footer with 'ON USPS.COM', 'Government Services >', 'Buy Stamps & Shop >', 'Ab', 'Net', 'TES', and 'omer Gateway >'.

# Certificate of Bulk Mailing – Extra Service

- ❑ The label on line S1: Certificate of Mailing has been changed to “3 or more – Form 3877”.
  - Applies to First-Class Mail, Priority Mail, and Package Services only.
- ❑ New line item has been added for **Certificate of Bulk Mailing (Form 3606)**

| Extra Services and Fees |  |        |       |
|-------------------------|--|--------|-------|
|                         | Services                                       | Pieces | Price |
| S1                      | Certificate of Mailing (3 or more - Form 3877) |        | 0.440 |
| S2                      | Certified Mail                                 |        |       |
| S3                      | Collect on Delivery (COD)                      |        |       |
| S4                      | Delivery Confirmation                          |        |       |
| S5                      | Insurance                                      |        |       |
| S6                      | Registered Mail                                |        |       |
| S7                      | Restricted Delivery                            |        | 4.550 |
| S8                      | Return Receipt (Electronic)                    |        | 1.150 |
| S9                      | Return Receipt (3811)                          |        |       |
| S13                     | Special Handling                               |        |       |
| S17                     | Picture Permit Imprint                         |        |       |
| S18                     | Day Certain Delivery                           |        |       |
| S19                     | Certificate of Bulk Mailing (Form 3606)        |        | 0.010 |

New label for Line S1:  
•(3 or more – Form 3877)

**New line item S19:**  
•Added for identical mail ONLY.  
•Applies to FCM, PM, SM, and Package Services.

# Certificate of Bulk Mailing – Extra Service

## □ Error Messages

what about special handling??

The screenshot shows the USPS Postal Service website interface. At the top left is the USPS logo. Below it is a navigation menu with the following items: Manage Mailing Activity, Home, Summary, Balance and Fees, Postal Wizard, Electronic Data Exchange, Mailing Reports, and Dashboard. The main content area displays the breadcrumb path: Home > Postal Wizard > Postage Statement. Below this, the heading 'Postage Statement' is followed by an error message: 'Invalid input data!'. The message states: 'There were some problems with the information that you entered in the previous page.' A red-bordered box highlights the following error: '• The Certificate of Bulk Mailing (Form 3606) cannot combine with other extra services.' Below the error message, there is a link to 'Go Back' to return to the previous page and correct the listed problem(s). At the bottom, a 'Back Button Note' states: 'If using Back logs you off the system, you may use the Return with Reset link to'.

# Certificate of Bulk Mailing: Payment Types

Dashboard > Display ?

Today's Date: 12/07/2012

**Mailing Group Summary Information**

|                   |                      |                           |        |             |            |
|-------------------|----------------------|---------------------------|--------|-------------|------------|
| Mailing Group ID: | 59766416             | Mailer's Job #:           |        | Open Date:  | 12-07-12   |
| Preparer:         | 1215-PI-MDX CAT TEST | PO of Mailing Finance No: | 510306 | Close Date: | 12-07-2012 |
| Description:      |                      | Submission Type:          | Manual |             |            |

PS # 64436080, FIM - Transaction # 201234209112564M0 (processed by EAR on 12/07/2012 09:12:25 AM)

Container List | Piece-Weight Information

PS Form 3600-R - First-Class Mail and First-Class Package Service - Permit Imprint

**Final**

**Postage Summary**

|  |  |                   |   |                               |                                 |
|--|--|-------------------|---|-------------------------------|---------------------------------|
| Account Holder:                                      | MDX CAT TEST<br>123 TEST ST.<br>TESTVILLE, VA 22201<br><br>Contact: MDX CAT TEST<br>(444) 444 - 4444 | Mailing Agent:    | MDX CAT TEST<br>123 TEST ST.<br>TESTVILLE, VA 22201 | Org. For Mailing is Prepared: |                                 |
| Account Number:                                      | 1466859  |                   |   |                               |                                 |
| Permit:  | Permit Imprint 1215<br>CRID: 4433945   |                   |   |                               | Letters (may include postcards) |
| Post Office Of Mailing:                              | ARLINGTON, VA, 22210-9998  | Mailpiece Weight: |   |                               | 0 lbs.                          |
| Post Office of Permit:                               | ARLINGTON, VA, 22210-9998  | Total Pieces:     | 500 pcs.  |                               | 30                              |
| Sequencing Date:                                     |  |                   |   |                               |                                 |
| No of Containers:                                    | 1' MM Trays: 2<br>2' MM Trays:   |                   |   |                               | Other                           |
| Move Update Method:                                  | OneCode ACS  | NSA:              |   |                               |                                 |
| Mailpieces contain reply postcard or reply envelope: | NO   |                   |   |                               |                                 |
| Mailpieces contain a DVD/CD or other Disk:           | NO   |                   |   |                               |                                 |
| Incentive/Discount Claimed:                          | N/A  |                   |   |                               |                                 |
| Mail Arrival Date and Time:                          | 12/17/2012 10:08   | Paym              |   |                               |                                 |
| Comments:  |  |                   |   |                               |                                 |

**Line item S19 shown separately:**

| Extra Services and Fees |   |
|-------------------------|---|
| \$ 19                   | Certificate of Bulk Mailing (Form 3606) |

**Part B: Nonautomation Prices**

| Line Number                         | Title        | Description | Price | Quantity | Subtotal Postage | Discount Total | Fee Total | Postage          |
|-------------------------------------|--------------|-------------|-------|----------|------------------|----------------|-----------|------------------|
| B3                                  | Presorted    | Letters     | 0.433 | 250pcs.  | \$ 108.2500      | \$ 0.0000      | 0         | \$ 108.2500      |
| B5                                  | Single-Piece | Letters     | 0.660 | 250pcs.  | \$ 165.0000      | \$ 0.0000      | 0         | \$ 165.0000      |
| Part B Total (Add lines B1-B19)     |              |             |       |          |                  |                |           | \$ 273.2500      |
| <b>Total Postage From All Parts</b> |              |             |       |          |                  |                |           | <b>\$ 273.25</b> |
| <b>Total Postage</b>                |              |             |       |          |                  |                |           | <b>\$ 280.30</b> |

**Extra Services and Fees**

| Services Selected                            | Pieces | Price/Piece | Totals         |
|--|--------|-------------|----------------|
| S 19 Certificate of Bulk Mailing (Form 3606) | 500    |             | 7.0500         |
| For Extra Services and Other Fees            |        |             |                |
| <b>Total From Attached Form 3540-S</b>       |        |             | <b>\$ 7.05</b> |

# Extra Services: Postage Statement Enhancements

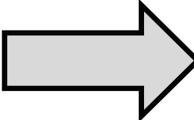
Replace Extra Services: Line S4 in Postal Wizard and BMEU  
**“Delivery Confirmation”** extra service is now referred to as **“USPS Tracking/Delivery Confirmation”**

- ❑ Electronically submitted postage statements between January and July of 2013 may read one of these three ways on line S4 under Extra Services and Fees:
  - Delivery Confirmation
  - USPS Tracking
  - USPS Tracking / Delivery Confirmation
- ❑ Any of these three should be accepted. A mailing and/or statement should not be refused.

| Extra Services and Fees   |  |     |
|---|--|-----|
| <input type="checkbox"/> <b>Part S</b>  |  |     |
| Extra Services  |  |     |
| <i>Items mailed with Extra Services must meet the mailing standards for the ext</i> |  |     |
|   |  | Fee |
| S1  | Certificate of Mailing (3 or more - Form 3877) |     |
| S2  | Certified Mail                                 |     |
| S3  | Collect on Delivery (COD)                      |     |
| S4  | USPS Tracking/Delivery Confirmation            |     |
| S5  | Insurance                                      |     |
| S6  | Registered Mail                                |     |
| S7  | Restricted Delivery                            |     |
| S8  | Return Receipt (Electronic)                    |     |
| S9  | Return Receipt (Form 3811)                     |     |
| S10   | Return Receipt for Merchandise                 |     |

# Agenda

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- January 2013 Price Change
- *PostalOne!* Updates
-  □ **Discounts, Fees & Incentives**
- International Mail
- OMAS
- Other USPS Initiatives
- Application Updates
- Data Exchange Updates

## Multiple Incentive Programs

- Beginning in January 2013, USPS may offer multiple incentive programs for the same time period
  - Customers may enroll in more than one incentive program

## 2013 Promotions Calendar

MARCH - APRIL

- **Direct Mail Mobile Coupon and Click-to-Call**  
Local & national retailers & businesses. Insurance, Financial

APRIL-JUNE

- **Earned Value Reply Mail**  
Financials, Catalogers, Publishers

AUGUST-SEPTEMBER

- **Emerging Technology**  
Retailers, e-tailers & catalogers
- **Product Samples**  
CPGs, Retailers
- **Picture Permit**  
Existing customers

NOVEMBER-DECEMBER

- **Mobile Buy-It-Now**  
Retailers, e-tailers & catalogers

# Multiple Incentive Programs

---

- When multiple incentives are available, customers have two options:
  1. Customers can indicate one incentive or
  2. Customers can let the system select the incentive with the best discount
    - If customers indicate in Mail.dat or Mail.XML more than one incentive program, the system will apply the applicable discount that yields the highest discount
    - The customer must be eligible for and enrolled in an incentive program for it to apply
- **Note**: Mailers are only able to claim ONE incentive on a mailing, regardless of how many incentives are being offered.

## Disallowing Incentives For Postal Wizard Statement

---

- Acceptance employees are now able to ***disallow*** an incentive discount on a statement submitted by Postal Wizard (PW)
  - If during verification, the PW mailing is found to not comply with the incentive requirements, the acceptance employee can indicate this
  - For example, if mailpieces do not have a mobile barcode, yet the mailer is claiming the discount, the acceptance employees can select “Not Applicable”, as shown on the next slide
    - In this case, the postage statement will be finalized without the incentive applied

# PS Form 3607 R Display of Total Incentives

- Mailers can now view incentive totals on the final receipt page of PS Form 3607R from the BCG

| Company Detail   |                                    |
|------------------|------------------------------------|
| Company Name     | AAA COMPANY                        |
| Address          | 123 MAIN ST.<br>SAN JOSE, CA 95132 |
| Contact Name     | MIMI                               |
| Phone Number     | (408)500-1234                      |
| Profit Indicator | N                                  |

| PS Form 3607R - Mailing Transaction Receipt |                                   |
|---|-----------------------------------|
| Account Holder Account Number               | 754607                            |
| Account Holder Permit Number                | 133                               |
| Account Holder Permit Type                  | PI                                |
| Account Holder CRID                         | 20163414                          |
| Post Office of Permit                       | Post Office Roanoke VA 24022-9998 |
| Post Office of Mailing                      | Post Office Roanoke VA 24022-9998 |
| Post Office of Permit Cost Center           | 517716-1990                       |
| Post Office of Mailing Cost Center          | 517716-1990                       |
| Mailing Agent Name                          | AAA COMPANY                       |
| Mailing Agent CRID                          | 20163414                          |
| Mail Owner Name                             | AAA COMPANY                       |
| Mail Owner CRID                             | 20163414                          |
| JOB ID                                      | PW                                |
| Customer Reference ID                       | 123456                            |
| CAPS Transaction Number                     | N/A                               |

|                                       |                    |
|---------------------------------------|--------------------|
| Class of Mail                         | Standard Mail      |
| Processing Category                   | Letters            |
| Postage Statement ID                  | 145566332          |
| Mailing Group ID                      | 112300605          |
| Mailer's Mailing Date                 | 12/13/2012         |
| Total Pieces                          | 9,999 pcs.         |
| Weight of a single-piece              | 0.0625 lbs.        |
| Total Weight                          | 624.9375 lbs.      |
| Total Number of Containers            | 3                  |
| Total Postage (Without Incentive/Fee) | \$ 1,000.89        |
| Incentive Program                     | Emerging Tech (ME) |
| Total Incentive Mail Pieces           | 9,999              |
| Total Incentive/Discount              | \$ -20.22          |
| Fee                                   | \$ 0.00            |
| Total Adjusted Postage                | \$ 980.67          |
| Payment Date and Time                 | 12/03/2012 11:50   |
| Payment Transaction Number            | 201233810505820M1  |
| Mailer Figures Adjusted?              | No                 |
| Person authorizing adjustment         |                    |
| Name                                  |                    |
| Phone Number                          |                    |
| Acceptance Site Mailer ID             |                    |
| Clerk Initials                        | TRW                |
| Mail Arrival Date and Time            | 12/13/2012 11:48   |

## Mailer ID used for Incentive Enrollment

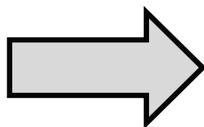
---

- MID can now be used in electronic documentation for enrollment in Incentives
  - This allows mailing agents to enroll their client mailers using the mail owner's MID
  - Previously, only the Customer Reference ID (CRID) was supported

# Agenda

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- January 2013 Price Change
- *PostalOne!* Updates
- Discounts, Fees & Incentives
- **International Mail**
- OMAS
- Other USPS Initiatives
- Application Updates
- Data Exchange Updates



# International Mail Enhancements

---

- ❑ Enhancements for International Mail within *PostalOne!* include the following:
  - The certification language on the Postal Wizard and BMEU Postage Statement Confirmation pages has been updated to comply with regulatory changes
  - First Class Package International Service (FCPIS) has been added as a new International product to the Postal Wizard Postage Statement Entry and BMEU Postage Statement Processing modules within *PostalOne!*
  - The Postal Wizard Postage Statement Entry and BMEU Postage Statement Processing modules within *PostalOne!* have been updated to reflect the elimination of the Global Bulk Economy (GBE) product.

# Certification Language

- ❑ The Mailer Certification language on PS-Form 3700 has been revised to meet regulatory changes related to export compliance and to comply with relevant laws.
  - ❑ See January 2013 version of PS Form 3700 for the exact language.

| Review  |   |                         |  |                                    |  |                            |
|---|---|-------------------------|--|------------------------------------|--|----------------------------|
| Complete the form below for First Class Mail International - Permit Imprint - 3700 Part A   |   |                         |  |                                    |  |                            |
| <a href="#">Printer Friendly Version</a>  |   |                         |  |                                    |  |                            |
| United States Postal Service  |   |                         |  |                                    |  |                            |
| Postage Statement - First Class Mail International - Permit Imprint - 3700 Part A   |   |                         |  |                                    |  |                            |
| Summary   |   |                         |  |                                    |  |                            |
| Account Information   |   |                         |  |                                    |  |                            |
| Account Holder  | 2437408<br>14<br>Permit Imprint<br>CRID: 5161224<br>ELVISH LETTERS INC TFN<br>600 MAIN STREET<br>FAIRFAX<br>VA 22004 - 1111 | Mailing Agent           | CRID: 5161224<br>ELVISH LETTERS INC TFN<br>600 MAIN STREET<br>FAIRFAX<br>VA 22004 - 1111 | Org. For Which Mailing Is Prepared | CRID: 5161224<br>ELVISH LETTERS INC TFN<br>600 MAIN STREET<br>FAIRFAX<br>VA 22004 1111 |                            |
| Customer Reference ID:<br>Opening Balance: \$ 392,032.37<br>Estimated Closing Balance: \$ 391,832.37  |   |                         |  |                                    |  |                            |
| Mailing Information   |   |                         |  |                                    |  |                            |
| Post Office Of Mailing:   | Chantilly, VA   | Account Number:         | 2437468  | Mailer's Mailing Date              | 08/09/2012   |                            |
| Post Office of Permit:  | Chantilly, VA   | Location Code:          |  | Statement Sequence No.:            |  |                            |
| Total Pieces:   | 100   | Total Weight:           | 50.0000  | Federal Agency Cost Code:          |  |                            |
| No of Containers:   | Sacks: 1 Trays 0 Pallets 0 Other 0  | Weight of Single Piece: |  | Weight of Single Piece:            | Nonidentical   |                            |
| Comments:   |   |                         |  |                                    |  |                            |
| Mailing Details   |   |                         |  |                                    |  |                            |
|   | Price Group   | No. of Pieces           | Subtotal Postage   | Discount Total                     | Fee Total  | Total Postage              |
| Flats (up to 4 pounds)  |   |                         |  |                                    |  |                            |
| A3  | 1   | 100                     | \$ 200.0000  | \$ 0.0000                          | \$ 0.0000  | \$ 200.0000                |
|   |   | 100                     |  |                                    |  | Total Postage: \$ 200.0000 |
| <b>Combined Total Postage: \$ 200.00</b>  |   |                         |  |                                    |  |                            |
| <b>Net Postage Due: \$ 200.00</b>   |   |                         |  |                                    |  |                            |
| Certification Statement   |   |                         |  |                                    |  |                            |
| The mailer's signature certifies acceptance by the Mailer of liability for and agreement to pay any revenue deficiencies assessed on this mailing, subject to appeal. If an agent signs this form, the agent certifies that he or she is authorized to sign on behalf of the mailer and that the mailer is bound by the certification and agrees to pay any deficiencies. In addition, agents may be liable for any deficiencies resulting from matters within their responsibility, knowledge, or control. The mailer hereby certifies that all information furnished on this form is accurate, truthful, and complete; that the mail and the supporting documentation comply with all postal standards and the mailing qualifies for the prices and fees claimed; and this mailing does not contain any dangerous articles, or articles prohibited by legislation or by postal or customs regulations. The mailer hereby certifies that this mailing is in compliance with all applicable export laws, regulations, or orders and certifies that the mailer has provided any necessary documentation required by the USPS, the U.S. Government, or destination country foreign government, or other authority. See the International Mail Manual for additional information. The mailer agrees to indemnify the United States Postal Service from any and all claims, losses, costs, damages or expenses incurred by USPS as a result of mailer's failure to comply with any applicable laws or regulations. The mailer understands that anyone who furnishes false or misleading information on this form or who omits information requested on this form may be subject to criminal and/or civil penalties, including fines and imprisonment. |   |                         |  |                                    |  |                            |
| Privacy Notice: For information regarding our Privacy Policy visit <a href="http://www.usps.com">www.usps.com</a>   |   |                         |  |                                    |  |                            |
| Signature   |   |                         |  |                                    |  |                            |

# First-Class Package International Service™

- ❑ First-Class International Mail packages and small packets will be broken out into a new product, First-Class Package International Service™, as a result of regulatory changes.
- ❑ First-Class Package International Service™ will be on the competitive product list.
  - With the January 2013 Price Change, the USPS is moving First-Class Mail International packages and small packets from the market dominant product list (Mailing Services) to the competitive product list (Shipping Services) and rebranding it as First-Class Package International Service™

**U.S. Customs and Border Protection**  
 Customs Declaration  
 19 CFR 122.27, 148.12, 148.13, 148.17, 148.111, 148.31 CFR 5206  
 FORM APPROVED  
 OMB NO. 1545-0048

Each arriving traveler or responsible family member must provide the following information (only ONE written declaration per family is required):

- Family Name  
 First (Given) \_\_\_\_\_ Middle \_\_\_\_\_
- Birth date Day \_\_\_\_\_ Month \_\_\_\_\_ Year \_\_\_\_\_
- Number of Family members traveling with you \_\_\_\_\_
- (a) U.S. Street Address (hotel name/destination) \_\_\_\_\_  
 (b) City \_\_\_\_\_ (c) State \_\_\_\_\_
- Passport issued by (country) \_\_\_\_\_
- Passport number \_\_\_\_\_
- Country of Residence \_\_\_\_\_
- Countries visited on this trip prior to U.S. arrival \_\_\_\_\_ \$ \_\_\_\_\_
- Airline/Flight No. or Vessel Name \_\_\_\_\_
- The primary purpose of this trip is business: Yes  No
- I am (We are) bringing:
 

|   |     |    |
|---|-----|----|
| (a) fruits, vegetables, plants, seeds, food, insects: | Yes | No |
| (b) meats, animals, animal/wildlife products:         | Yes | No |
| (c) disease agents, cell cultures, snails:            | Yes | No |
| (d) soil or have been on a farm/ranch/pasture:        | Yes | No |
- I have (We have) been in close proximity of (such as touching or handling) livestock: Yes  No
- I am (We are) carrying currency or monetary instruments over \$10,000 U.S. or foreign equivalent: (see definition of monetary instruments on reverse) Yes  No
- I have (We have) commercial merchandise: (articles for sale, samples used for soliciting orders, or goods that are not considered personal effects) Yes  No
- Residents — the total value of all goods, including commercial merchandise I/we have purchased or acquired abroad, (including gifts for someone else, but not items mailed to the U.S.) and am/are bringing to the U.S. is: \$ \_\_\_\_\_  
 Visitors — the total value of all articles that will remain in the U.S., including commercial merchandise is: \$ \_\_\_\_\_

Read the instructions on the back of this form. Space is provided to list all the items you must declare.

**I HAVE READ THE IMPORTANT INFORMATION ON THE REVERSE SIDE OF THIS FORM AND HAVE MADE A TRUTHFUL DECLARATION.**

(Signature) \_\_\_\_\_ (Date day/month/year) \_\_\_\_\_

# Updated International Postage Statement Links

UNITED STATES POSTAL SERVICE®

HOME | HELP | CUSTOMER CARE | SIGN OUT

Manage Mailing Activity

- > Home
- > Summary
- > Balance and Fees
- > Postal Wizard
- > Electronic Data Exchange
- > Mailing Reports
- > Dashboard
- > Manage Permits

Home > Postal Wizard

## Postal Wizard

Allows you to complete, print, save, and submit common forms used in the business mailing process.

**Complete a Mailing Form**

| Online Form              | Description   |
|--------------------------|---|
| <a href="#">3541</a>     | Postage Statement — Periodicals   |
| <a href="#">3541</a>     | Postage Statement — Periodicals - Combined  |
| <a href="#">3600 FCM</a> | Postage Statement — First-Class Mail  |
| <a href="#">3600 PM</a>  | Postage Statement — Priority Mail   |
| <a href="#">3602</a>     | Postage Statement — Standard Mail   |
| <a href="#">3605</a>     | Postage Statement — Bound Printed Matter  |
| <a href="#">3605</a>     | Postage Statement — Parcel Post   |
| <a href="#">3605</a>     | Postage Statement — Media Mail or Library Mail                                    |
| <a href="#">3700-A</a>   | Postage Statement — Part A - First Class Mail International                       |
| <a href="#">3700-B</a>   | Postage Statement — Part B - First Class Package International Service            |
| <a href="#">3700-C</a>   | Postage Statement — Part C - International Surface Air Lift                       |
| <a href="#">3700-D</a>   | Postage Statement — Part D - International Priority Airmail                       |
| <a href="#">3700-E</a>   | Postage Statement — Part E - Priority Mail International - Transmits Customs Data |
| <a href="#">3700-F</a>   | Postage Statement — Part F - Express Mail International - Transmits Customs Data  |
| <a href="#">3700-G</a>   | Postage Statement — Part G - Global Express Guaranteed - Transmits Customs Data   |
| <a href="#">3700-H</a>   | Postage Statement — Part H - Global Direct - Canada Admail                        |
| <a href="#">3700-I</a>   | Postage Statement — Part I - Global Direct - Canada Pub. Mail                     |
| <a href="#">3700-J</a>   | Postage Statement — Part J - Global Direct - Canada Lettermail                    |
| <a href="#">3700-Q</a>   | Postage Statement — Part Q - Global Direct  |

[View Pending Postage Statements Report](#)

**Saved Forms**

- [View forms I have submitted](#)
- [View incomplete forms I have started](#)

**Complete Customer Service Form**

| Online Form          | Description   |
|----------------------|---|
| <a href="#">3526</a> | Statement of Ownership, Management, and Circulation   |
| <a href="#">3623</a> | Request for Confirmation of Authorization or Pending Application to Mail at Nonprofit Standard Mail Rates |
| <a href="#">3624</a> | Application to Mail at Nonprofit Standard Mail Rates  |
| <a href="#">6015</a> | Nonprofit Database Change Request   |

**Complete a Periodicals Payment**

- [Consolidated Payment Request](#)

New link for FCPIS (PS Form 3700 Part B)

# First-Class Package International Service™

- ❑ To support FCPIS, the following changes have been made in *PostalOne!*
  - ❑ Postage Statement Changes
    - Renamed Parts B-K of the 3700 Postage Statement
    - Removed packages/small packets from Part A – FCMI on the 3700 Postage Statement

Parts C-K will be renamed; that is, the names previously on PS-3700 will move down one. Example, Part B will now be Part C.

# First-Class Package International Service™

New module for FCPIS (now new Part B)

## First-Class Package International Service—Permit Imprint

**Part B**

*Check box at left if prices are populated in this section.*

First-Class Package International Service

Packages/Small Packets (up to 4 pounds)

|    | Destination<br>Country/Price Group | No. of Pieces | Price Per Piece | Subtotal Postage | Discount Total | Fee Total | Total Postage |
|----|------------------------------------|---------------|-----------------|------------------|----------------|-----------|---------------|
| B1 | 1 (Canada)                         |               |                 |                  |                |           |               |
| B2 | 2 (Mexico)                         |               |                 |                  |                |           |               |
| B3 | 3                                  |               |                 |                  |                |           |               |
| B4 | 4                                  |               |                 |                  |                |           |               |
| B5 | 5                                  |               |                 |                  |                |           |               |
| B6 | 6                                  |               |                 |                  |                |           |               |
| B7 | 7                                  |               |                 |                  |                |           |               |
| B8 | 8                                  |               |                 |                  |                |           |               |
| B9 | 9                                  |               |                 |                  |                |           |               |

**Part B Total** (Add lines B1-B9)

# Other Changes to PS Form 3700

- ❑ “Total Postage” has become “Subtotal Postage” (Line 1)
- ❑ Subtotal Postage, Postage Affixed, and Net Postage Due lines are now numbered.

|  |   |   |
|--|---|---|
| Parts Completed (Select One): <input type="checkbox"/> A <input type="checkbox"/> B <input type="checkbox"/> C <input type="checkbox"/> D <input type="checkbox"/> E <input type="checkbox"/> F <input type="checkbox"/> G <input type="checkbox"/> H <input type="checkbox"/> I <input type="checkbox"/> J <input type="checkbox"/> K <input type="checkbox"/> Q <input type="checkbox"/> R |   | Select if any extra services are included: <input type="checkbox"/> S |
| Price Tier (Select One): <input type="checkbox"/> N/A <input type="checkbox"/> Com Base <input type="checkbox"/> Com Plus <input type="checkbox"/> GEPS  |   |   |
| <b>1</b>   | <b>Subtotal Postage</b> (Add parts Totals)  |   |
| <b>2</b>   | Price at Which Postage Affixed (Check one). Complete if mailing includes <del>pieces bearing metered or precanceled stamps.</del><br><input type="checkbox"/> Correct <input type="checkbox"/> Lowest <input type="checkbox"/> Neither _____ pcs. x \$ _____ = <b>Postage Affixed</b> |   |
| <b>3</b>   | Permit # _____  | <b>Net Postage Due</b> (Line 1 minus Line 2)                          |
| For USPS Use Only: Additional Postage Payment (State reason)   |   |   |
| For postage affixed, add additional payment to net postage due;<br>for permit imprint, add additional payment to total postage.  |   | <b>Total Adjusted Postage Affixed</b>                                 |
| Permit Imprint Only <input type="checkbox"/> <b>AIC 234</b> (ISAL) <input type="checkbox"/> <b>AIC 245</b> (M-Bag Airmail)   | <b>Total Adjusted Postage<br/>Permit Imprint</b>  |   |
| Check One <input type="checkbox"/> <b>AIC 235</b> (IPA) <input type="checkbox"/> <b>AIC 246</b> (Global Direct)  |   |   |
| Report Total in AIC: <input type="checkbox"/> <b>AIC 243</b> (FCMI, FCPIS)   |   |   |
| <input type="checkbox"/> <b>AIC 244</b> (PMI, EMI, GXG)  |   |   |
| Incentive/ Discount Claimed: _____   |   | Type of Fee: _____  |

Postage

# Other Changes to PS Form 3700: Part E

- Priority Mail International: Flat Rate (Part E)
  - Mexico is now part of the “All Other Countries” Pricing Tier

## Priority Mail International - Permit Imprint- Transmits Customs Data

**Part E - Continued**

*Check box at left if prices are populated in this section.*

Priority Mail International - Com Base, Com Plus, GEPS/NSA

### Flat Rate Envelopes (Individual Weight Limit: 4 lbs.) (15" x 9 1/2" or Smaller USPS-Produced)

|     | Destination Country | No. of Pieces | Price Per Piece | Subtotal Postage | Discount Total | Fee Total | Total Postage |
|-----|---------------------|---------------|-----------------|------------------|----------------|-----------|---------------|
| E18 | Canada              |               |                 |                  |                |           |               |
| E19 | All Other Countries |               |                 |                  |                |           |               |

# Other Changes to PS Form 3700: Part S

## International—Extra Services and Fees

### Part S

Extra Services

Check box at left if prices are populated in this section.

|     | Service  | Fee | No. of Pieces | Total Postage |
|-----|--|-----|---------------|---------------|
| S1  | Certificate of Mailing (3 or more - Form 3877) |     |               |               |
| S5  | Insurance                                      |     |               |               |
| S6  | Registered Mail                                |     |               |               |
| S9  | Return Receipt (Form 2865)                     |     |               |               |
| S17 | Picture Permit Imprint                         |     |               |               |
| S19 | Certificate of Bulk Mailing (Form 3606)        |     |               |               |

Part S Total (add lines S1 - S19)

Added “Certificate of Mailing” and “Certificate of Bulk Mailing” lines to the Extra Services section of PS Form 3700

# Other International Mail Updates

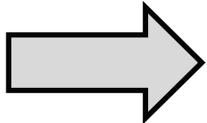
- ❑ Merchandise insurance for Express Mail International Flat Rate Envelopes has increased from \$100 to \$200 at no additional cost
- ❑ International Reply Coupons discontinued



# Agenda

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- ❑ January 2013 Price Change
- ❑ *PostalOne!* Updates
- ❑ Discounts, Fees & Incentives
- ❑ International Mail
- ❑ **OMAS**
- ❑ Other USPS Initiatives
- ❑ Application Updates
- ❑ Data Exchange Updates



# Official Mail Accounting System (OMAS): PS Form 3602-G Eliminated

- Effective January 28, 2013, PS Form 3602-G will be obsolete and will no longer be accepted by the USPS for government mailings.

**Postage Statement - Penalty Permit Imprint** (For Use Only by GPO Contractors at Single Piece Rates)

1. Name and Mailing Address of Agency (include ZIP Code) \_\_\_\_\_

2. Name and Mailing Address of Contractor (include ZIP Code) \_\_\_\_\_

3. Permit Number \_\_\_\_\_

4. Serial No. (GPO Form 712) \_\_\_\_\_

5. Name and Telephone No. of Agency Employee Most Familiar With the Mailing \_\_\_\_\_

6. Name and Telephone No. of Contractor Employee Most Familiar With the Mailing \_\_\_\_\_

7. Date & Time Received  
 AM PM Day Month Year

8. Number of Sacks, Trays, or Other Containers for Items 14-26 Below

| Item No. | Sacks | Trays | Other | Item No. | Sacks | Trays | Other |
|----------|-------|-------|-------|----------|-------|-------|-------|
|          |       |       |       |          |       |       |       |
|          |       |       |       |          |       |       |       |
|          |       |       |       |          |       |       |       |

9a. For Mailed Mail \_\_\_\_\_ 9b. Agency Cost Code \_\_\_\_\_

10. ZIP Code of Main Post Office \_\_\_\_\_

11. Finance No. \_\_\_\_\_ 12. Name of Post Office Station or Branch \_\_\_\_\_

13. Name of Main Post Office and State \_\_\_\_\_

**FOR POSTAL SERVICE USE ONLY - WEIGHING SECTION**

| Mailing Class  | A<br>Total Pieces | B<br>Total Weight<br>(in pounds) | ITEM | C<br>Total Pieces | D<br>Verified Total Wt.<br>(in pounds) | E<br>Average Weight<br>(in pounds) | F<br>Price<br>(single piece) | G<br>Postage  |
|--|-------------------|----------------------------------|------|-------------------|--|------------------------------------|------------------------------|---------------|
| 14. First-Class Mail (13 oz. or less) <sup>1,2</sup>     |                   |                                  | 14.  |                   |  |                                    |                              |               |
| 15. Priority Mail (up to 20 lb.) <sup>3</sup>            |                   |                                  | 15.  |                   |  |                                    |                              |               |
| 16. Priority Mail (Over 20 lbs. to 35 lbs.) <sup>3</sup> |                   |                                  | 16.  |                   |  |                                    |                              |               |
| 17. Priority Mail (Over 35 lbs. to 50 lbs.) <sup>3</sup> |                   |                                  | 17.  |                   |  |                                    |                              |               |
| 18. Priority Mail (Over 50 lbs. to 70 lbs.) <sup>3</sup> |                   |                                  | 18.  |                   |  |                                    |                              |               |
| 19. Parcel Post (1 lb. to 20 lbs.)                       |                   |                                  | 19.  |                   |  |                                    |                              |               |
| 20. Parcel Post (Over 20 lbs. to 35 lbs.)                |                   |                                  | 20.  |                   |  |                                    |                              |               |
| 21. Parcel Post (Over 35 lbs. to 50 lbs.)                |                   |                                  | 21.  |                   |  |                                    |                              |               |
| 22. Parcel Post (Over 50 lbs. to 70 lbs.)                |                   |                                  | 22.  |                   |  |                                    |                              |               |
| 23. First-Class Mail International                       |                   |                                  | 23.  |                   |  |                                    |                              |               |
| 24.*   |                   |                                  | 24.  |                   |  |                                    |                              |               |
| 25.*   |                   |                                  | 25.  |                   |  |                                    |                              |               |
| 26.*   |                   |                                  | 26.  |                   |  |                                    |                              |               |
| 27. Totals   |                   |                                  | 27.  |                   |  |                                    |                              | Total Postage |

1. Do not report postcard price pieces in this item. Write in "First-Class Mail Postcards" in items 24, 25, or 26.  
 2. Do not report pieces subject to the nonmachinable surcharge in line 14. Write in "First-Class Mail Nonmachinable" in line 24, 25, or 26.  
 3. Use dimensional weight or physical weight, whichever is greater.  
 \*Media Mail, Bound Printed Matter, and Extra Services, may also be recorded in items 24, 25, or 26. Parcel Select discounted price mail must not be claimed on this form.

28. Comments \_\_\_\_\_

29. Signature of Contractor \_\_\_\_\_

30. Signature of Weigher. I certify that this mailing has been weighed and examined to verify preparation. \_\_\_\_\_

With entry of false, fictitious or fraudulent statement or representation is punishable by fine up to \$10,000 or imprisonment up to 5 years or both (18 USC 1001).

PS Form 3602-G, April 2011 (Page 1 of 2) PSN 7530-02-000-7198 Privacy Notice: For information on our Privacy Policy visit www.usps.com. Financial Document - Forward to Finance Office

## Alternatives to Form 3602-G

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- In lieu of the 3602-G, agencies will have the following options available:
  1. **Permit Imprint** – For mail meeting the minimum pieces/volumes/etc.
    - Mailpieces must be identical weight
  2. **Manifest Mailing System**
  3. **OMAS Meter**
  4. **Postage Stamps** for single-piece mail (using 17-G to order stamps through OMAS)
  5. **PC Postage** – Carrier Pickup or Retail induction only
  6. **Paying single-piece postage** at Retail

# Agenda

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- January 2013 Price Change
- *PostalOne!* Updates
- Discounts, Fees & Incentives
- International Mail
- OMAS
- □ **Other USPS Initiatives**
  - **Intelligent Mail for Small Business (IMsb) Tool**
- Application Updates
- Data Exchange Updates

## USPS Initiative: IMsb Tool

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- ❑ Enables small-volume mailers (equal or less than 5,000 pieces per mailing) to prepare a Full-Service mailing with Intelligent Mail barcodes and tray labels.
- ❑ Streamlines the preparation of automation mail; enables small business mailers to conveniently enter mailings into their local BMEU.
- ❑ Produces an Electronic Confirmation Acceptance Notice (ECAN) to support the acceptance process.



# Mailers Qualified for IMsb Participation

|                                   |  |
|-----------------------------------|--|
|                                   |  |
| <b>Class of Mail</b>              | First-Class Mail or Standard Mail  |
| <b>Processing Category</b>        | Cards, Letters or Flats for FCM<br>Letters or Flats for Standard Mail (Non-Profit or Regular Rate) |
| <b>Payment Type (Permit Type)</b> | Permit Imprint or Metered Mail   |
| <b>Mailpiece</b>                  | Machinable<br>(Only Automation Mixed AADC/ Mixed ADC)  |
| <b>Size of Mailing</b>            | Equal or less than 5,000 per mailing<br>Maximum annual volume of 125,000 mailpieces                |
| <b>Mail Preparation</b>           | Simple Mailing – Identical weight pieces are prepared in Trays or Sacks.                           |

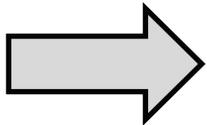
## What are the Benefits of Using this Tool?

- **Mailers can expect the following benefits from using this tool to create Full-Service mailings:**
  - Mailers will receive the automation discount.
  - Mailers do not need to print hard-copy postage statements.
  - Mailers will have 24 x 7 access to manage Full-Service mailing activities, transactions and mailing history whenever and wherever it is convenient.
  - The IMsb tool includes Address Correction Service and performs Delivery Point Validation on the address lists uploaded by the mailer.
  - The IMsb tool automatically saves information on recent mailing jobs, allowing the mailer to create later mailing statements without re-entering all of the mailing information.
  - Annual presort fee is waived if all mailings are presented as Full-Service.
    - \$190.00 savings
    - **Note:** Same savings realized if mailers use presort software.

# Agenda

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- January 2013 Price Change
- *PostalOne!* Updates
- Discounts, Fees & Incentives
- International Mail
- OMAS
- Other USPS Initiatives
- **Application Updates**
  - **FAST**
- Data Exchange Updates



# Network Optimization Support for FAST

- Mailers can create / update Drop Ship recurring appointments that contain Periodical / Mixed Periodical contents 24 hours in advance of initial appointment instance (currently it is 14 days from the change).

Facility Access and Shipment Tracking (FAST)

### Confirm Recurring Appointment Information

Are you sure you would like to update the following recurring appointment?

Instances for the next 14 days have already been created for this recurring appointment and are displayed below. The updates made to the recurring appointment may either cancel or update these instances, if applicable. To avoid cancellation or modification of already created instances, check the checkbox next to the corresponding Appointment ID.

Note: Updates to your recurring appointment will take effect on 08/11/2012

Sequence Number: 91846  
 Customer Registration ID: 5259251  
 Scheduler Name: 007 PRINTING  
 NASS Code: 45Z  
 USPS Facility Name: CINCINNATI NDC  
 Date Range: 08/11/2012 to 08/04/2999  
 Recurring Appointment Time: 01:00  
 Frequency: Saturday, Sunday, Monday, Tuesday, Wednesday, Thursday, Friday  
 Total Number of Pallets: 3  
 Total Number of Bedloaded Units: 50

Impacted Recurring Appointment Instances:

| Appointment ID             | Date             | Exclude from Updates     |
|----------------------------|------------------|--------------------------|
| <a href="#">9184680813</a> | 08/13/2012 01:00 | <input type="checkbox"/> |
| <a href="#">9184680820</a> | 08/20/2012 01:00 | <input type="checkbox"/> |
| <a href="#">9184680827</a> | 08/27/2012 01:00 | <input type="checkbox"/> |

To proceed with the update, click "Yes" or to return to the previous page click "No".

- Users will receive a notification message if any scheduled recurring appointment instances are affected when updating the recurring series.
- Any affected recurring appointment instance may be excluded from the series update by selecting the corresponding checkbox.
  - If the series update includes content count changes, excluded appointment instances will not be updated to reflect these changes.
  - If the series update includes frequency or day of week changes, excluded appointment instances will not be cancelled.

# CSA Approval Enhancements

- Enhancement:**  
 The CSA Approval Summary Report will now include the Approver's first and last name, as well as any approver comments entered.

## Facility Access and Shipment Tracking (FAST)

### View Customer / Supplier Agreement Summary

[< Back](#)

Customer / Supplier Agreement ID: 1000000784  
 Last Modified: 11/05/2012 14:48:13  
 Acceptance Site: MIN-POSTAGE DUE - MINNEAPOLIS, MN - 266360 - 0481  
 Area: WESTERN  
 District: NORTHLAND  
 Customer: FAST RELEASE 18  
 Address: 901 D ST SW STE 100 - WASHINGTON, DC 20024  
 Customer Registration ID: 20164691  
 Mailer Contact Email: clifton.j.copeland@usps.gov  
 Effective Date: 11/13/2012  
 Initial Created: 11/13/2012  
 Status: Pre-Approval

Customer / Supplier Agreement File [Download](#)

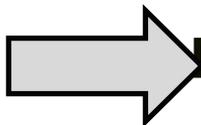
#### CSA Approval Status

| Reviewer                               | Approver Name   | Status   | Approver Comments   | Last Updated Date |
|--|-----------------|----------|---|-------------------|
| Mailer                                 | FAST RELEASE 18 | Approved | Approving this CSA, Thanks  | 12/03/2012        |
| District Manager                       | Chuck Yang      | Approved | Approved - DM (District Manager)  | 12/03/2012        |
| P&DC Manager                           | MIKE WINDLE     | Approved | The information looks good! Approved.   | 12/03/2012        |
| Area Manager, Distribution Network Ops | Kyle Smith      | Approved | No comments!  | 12/03/2012        |
| Area Manager, In-Plant Support         | Maulik Dave     | Rejected | Please change the effective date to be December 7th. Also, update the processing category. Thank You. | 12/03/2012        |

# Agenda

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- January 2013 Price Change
- *PostalOne!* Updates
- Discounts, Fees & Incentives
- International Mail
- OMAS
- Other USPS Initiatives
- Application Updates
- **Data Exchange Updates**
  - Mail.XML



# Mail.XML: Collect on Delivery Redesign

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- ❑ COD has been redesigned with an electronic remittance option and as a competitive extra service.
- ❑ Mail.XML supports the acceptance and verification of COD for **Priority Mail**, **FCM Parcels**, and **First-Class Package Service**.
- ❑ COD will have two methods to collect the fee, payment and postage for the mailpiece
  - **Hold For Pickup** will be available for the addressee who will be required to pay for the item at the Post Office
  - **Street delivery** will be available for the addressee who will be required to pay for the item online at USPS.com.

# Collect on Delivery Redesign

---

- This offering will be available for all current COD product offerings, which include the following:
  - Express Mail
  - First-Class Mail Parcels
  - First-Class Package Service
  - Priority Mail (excluding Critical Mail)
  - Package Services and Parcel Select
  
- COD can be paired with the following Extra Services:
  - Adult Signature Required
  - Adult Signature Restricted Delivery
  - Delivery Confirmation
  - Signature Confirmation (PM & FCM)
  - Registered Mail
  - Restricted Delivery
  - Special Handling
  - Insurance.

# Questions?

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